

FIG. 1A



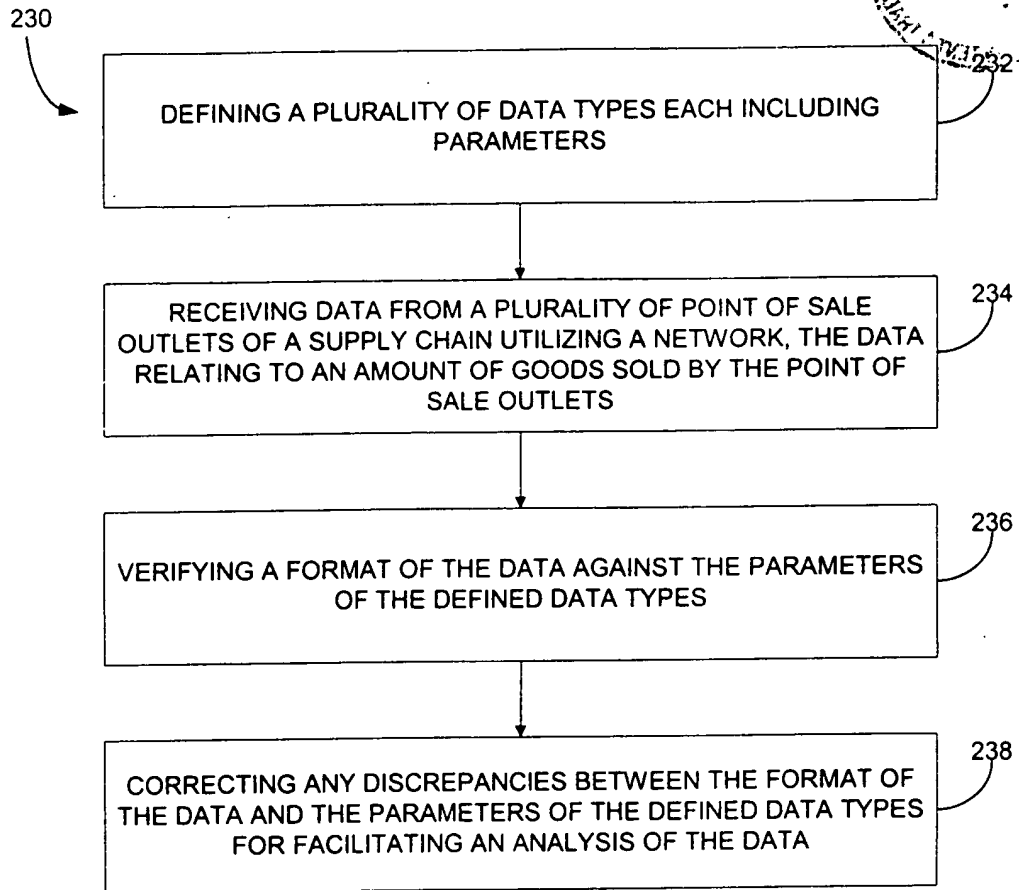
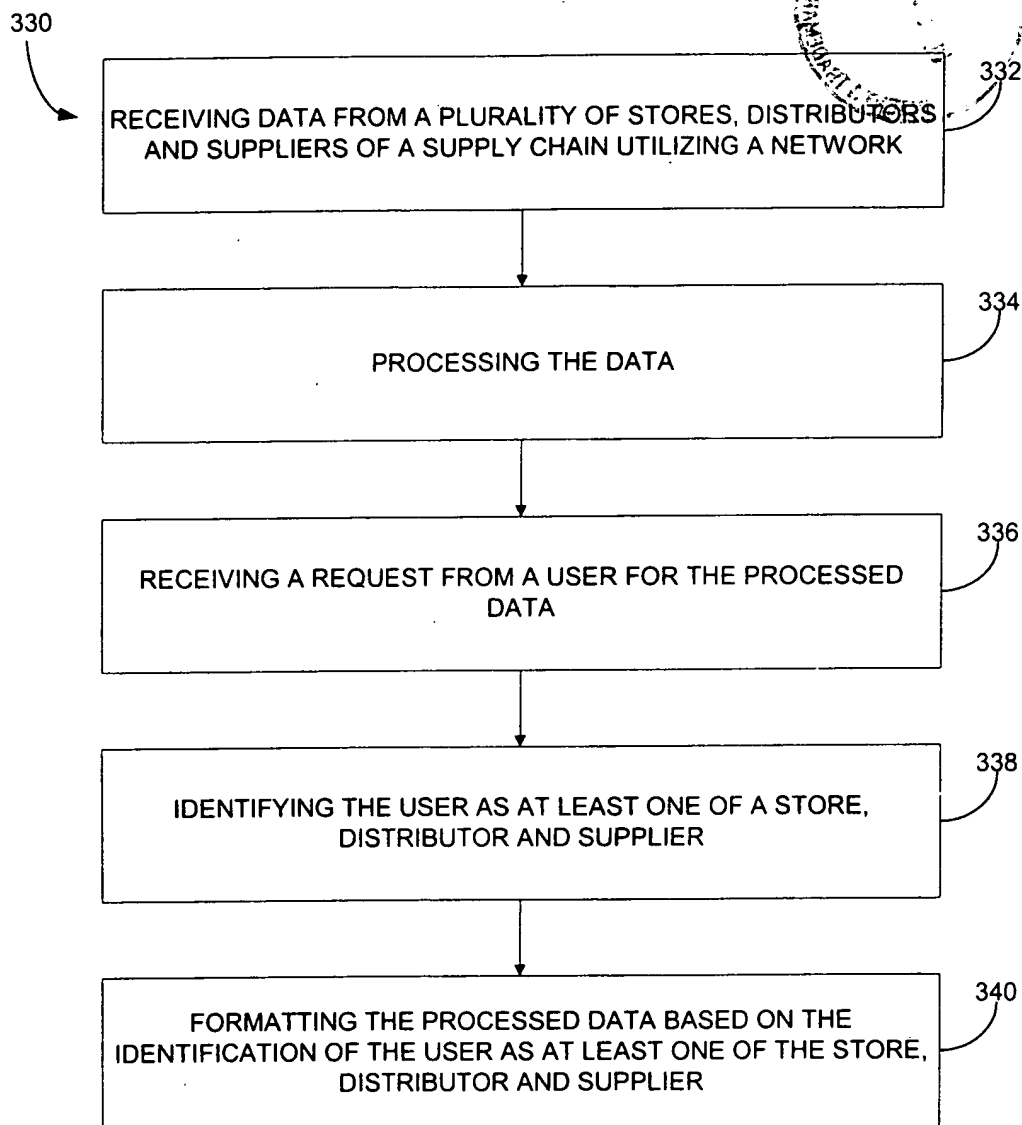


FIG. 2

**FIG. 3**

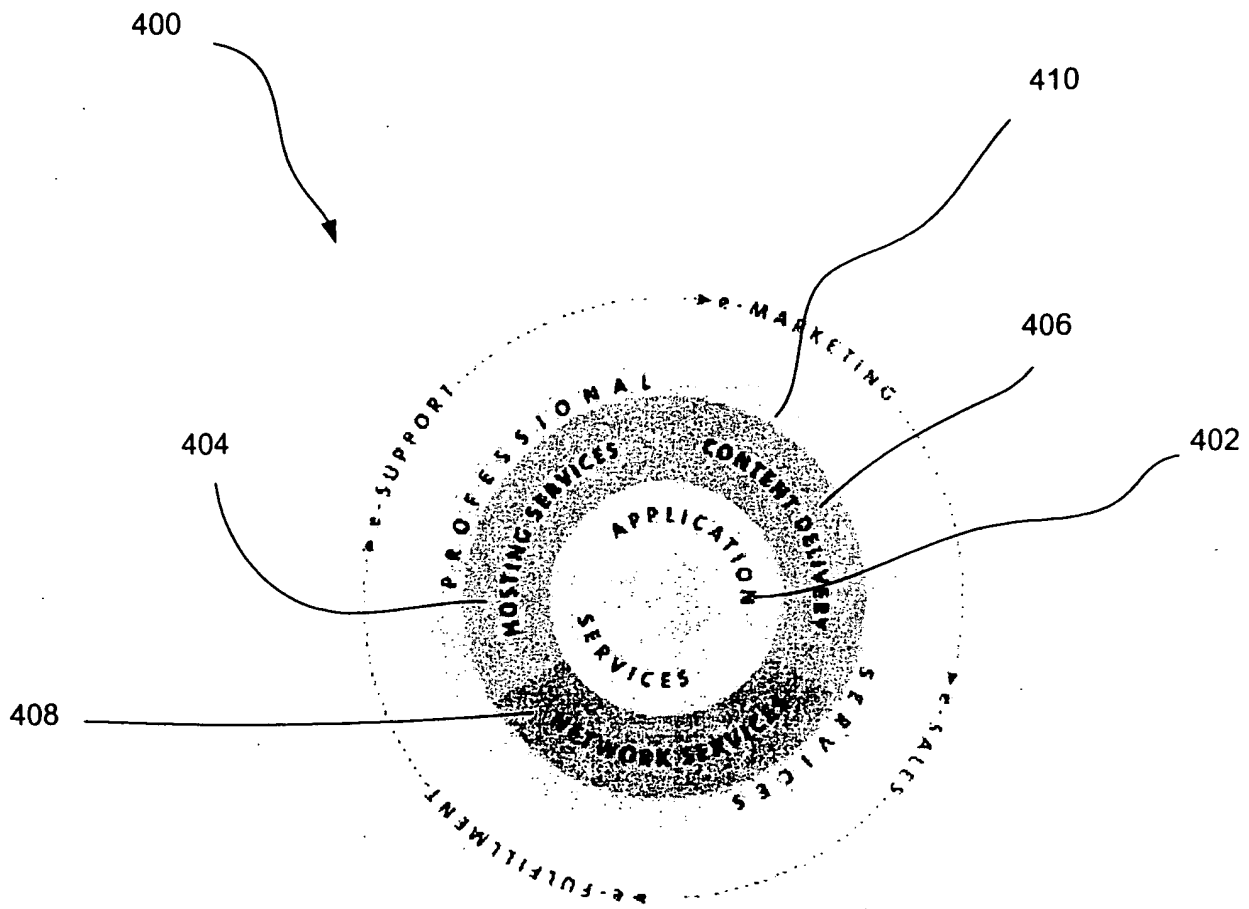
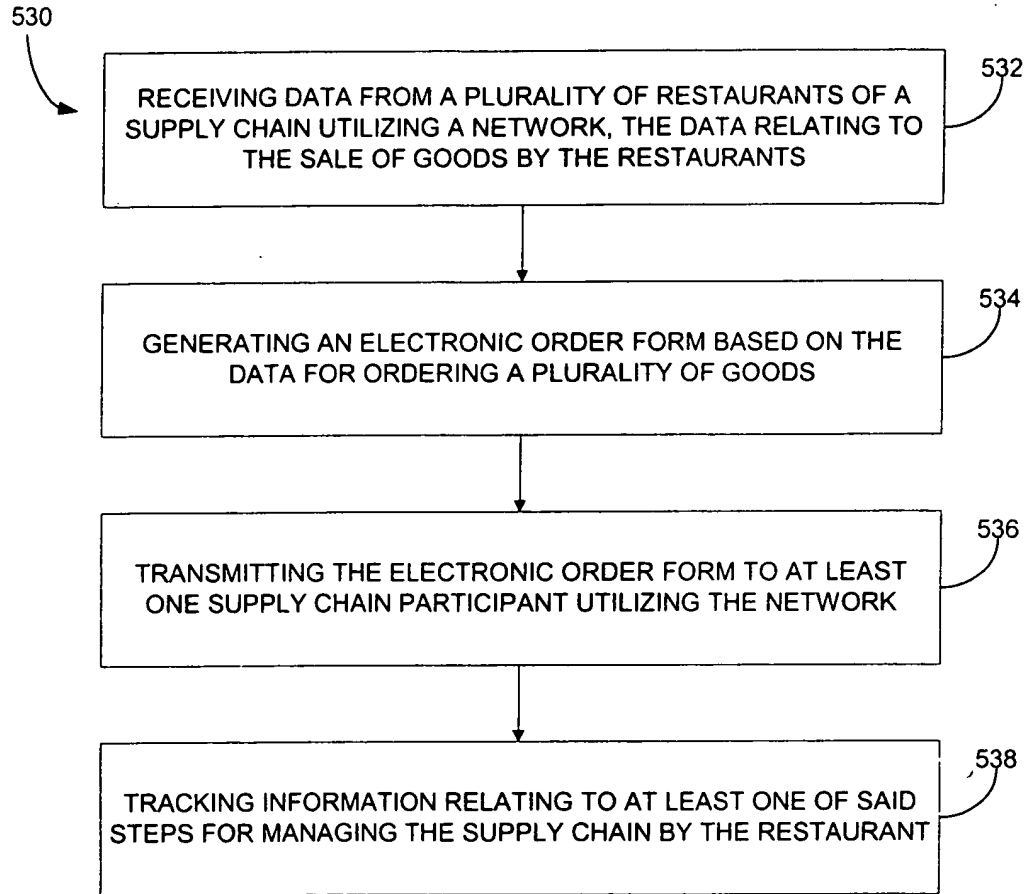


Fig. 4



**FIG. 5**

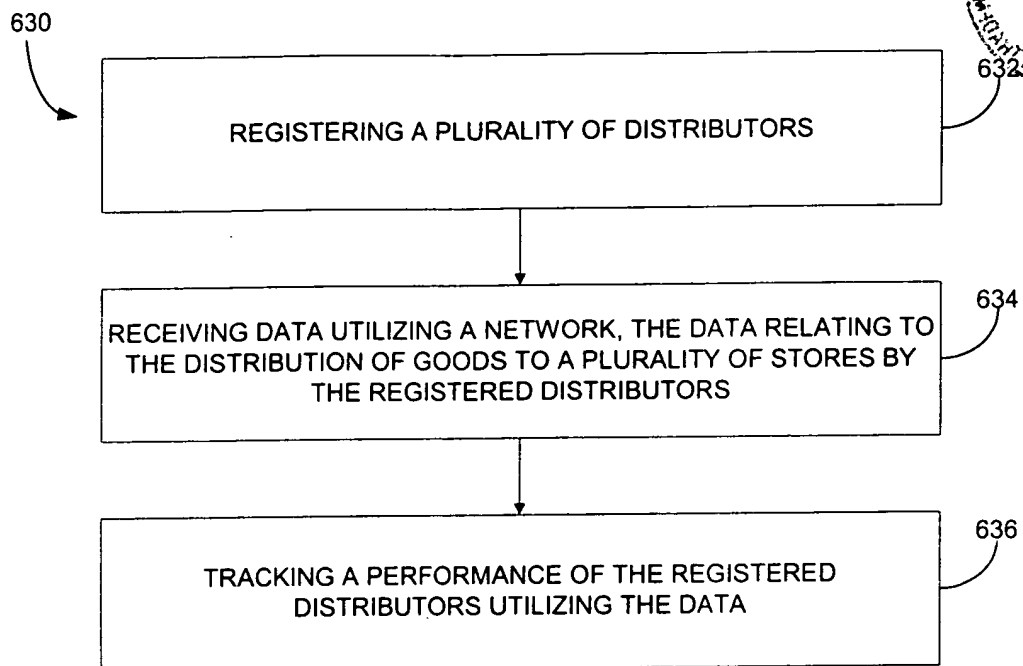


FIG. 6

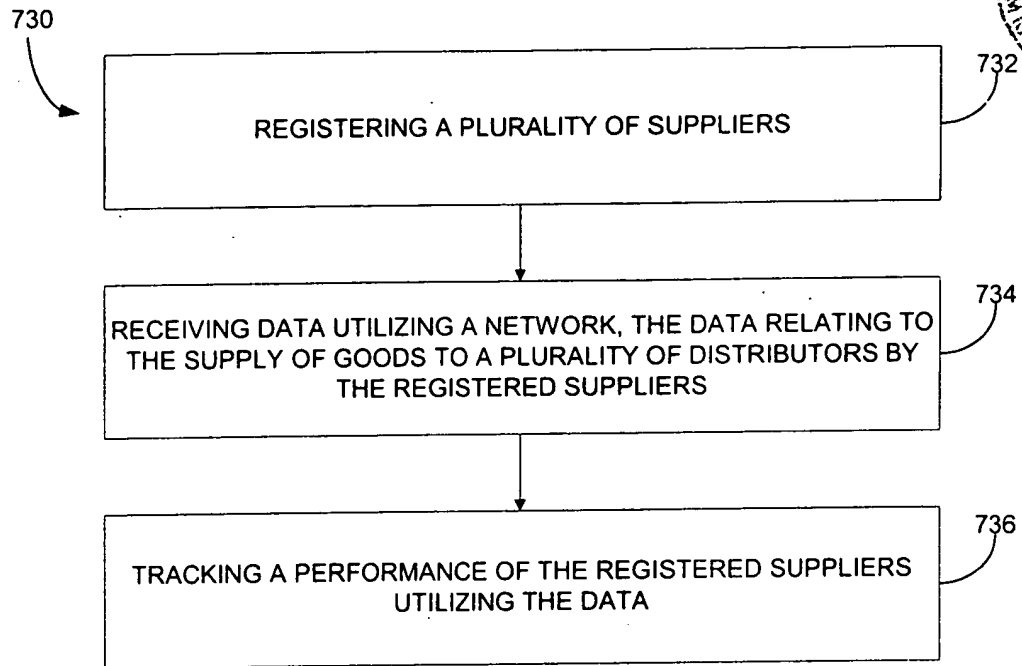


FIG. 7



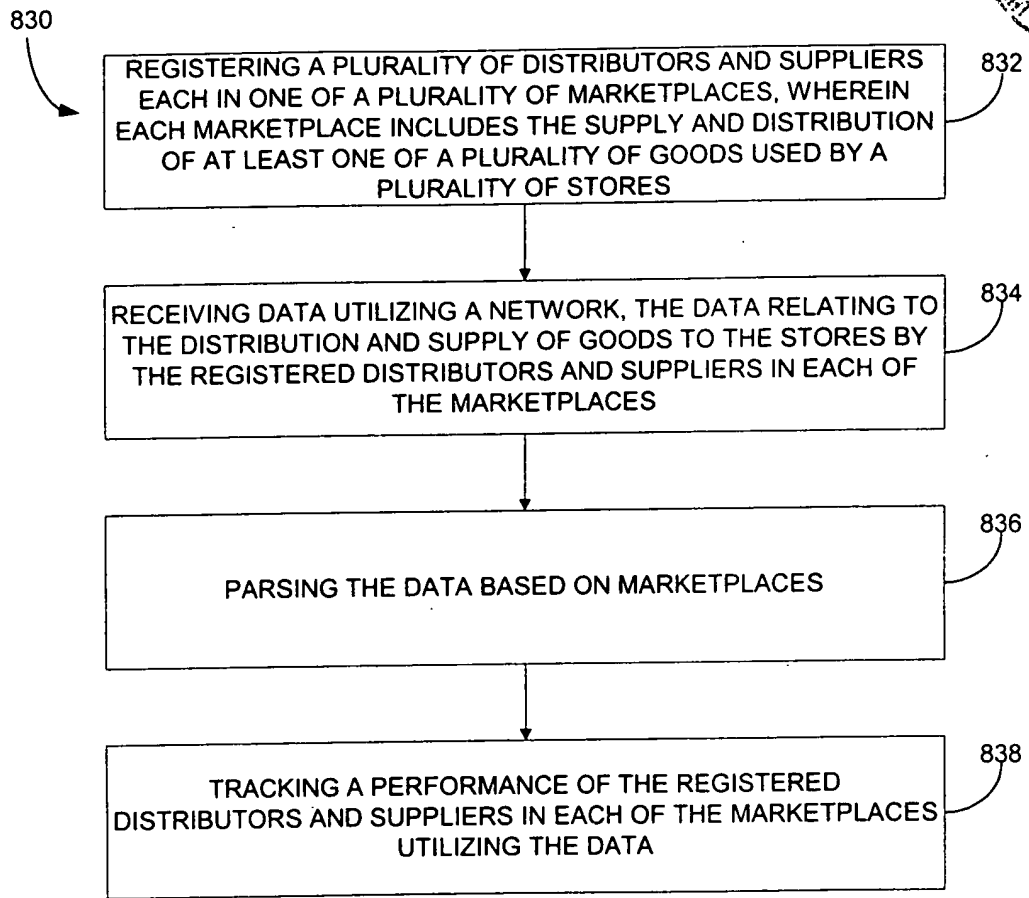
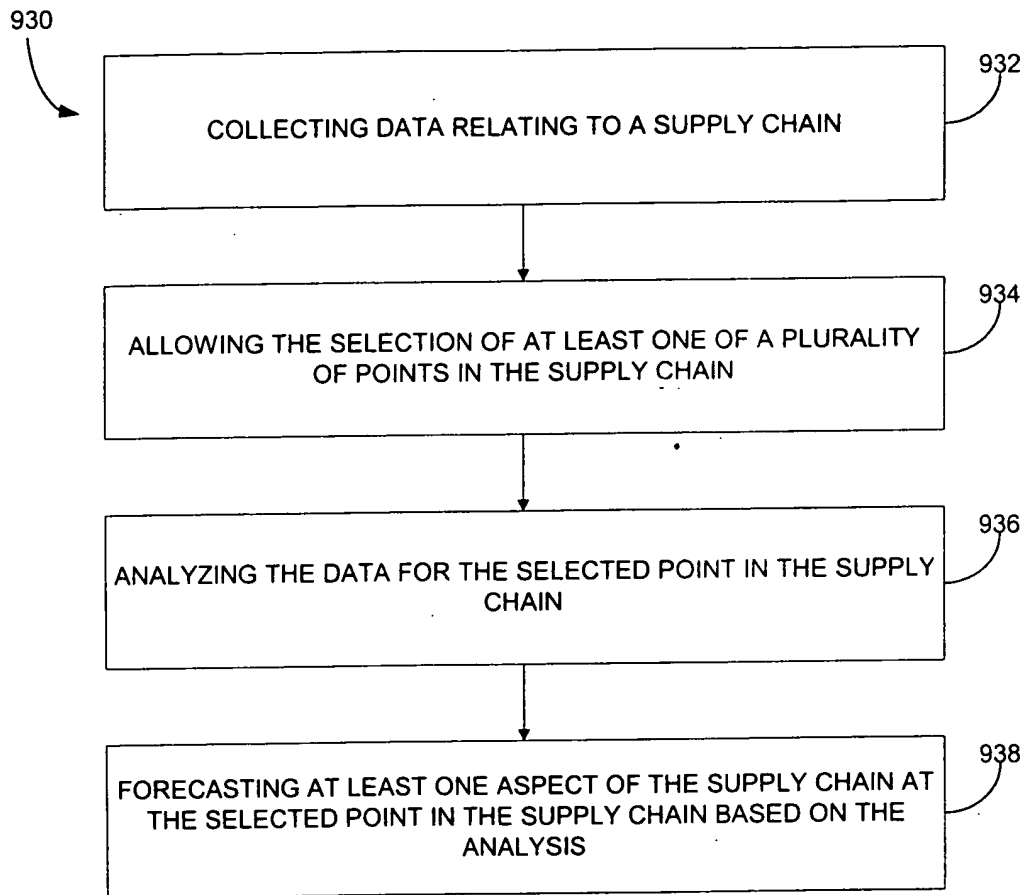
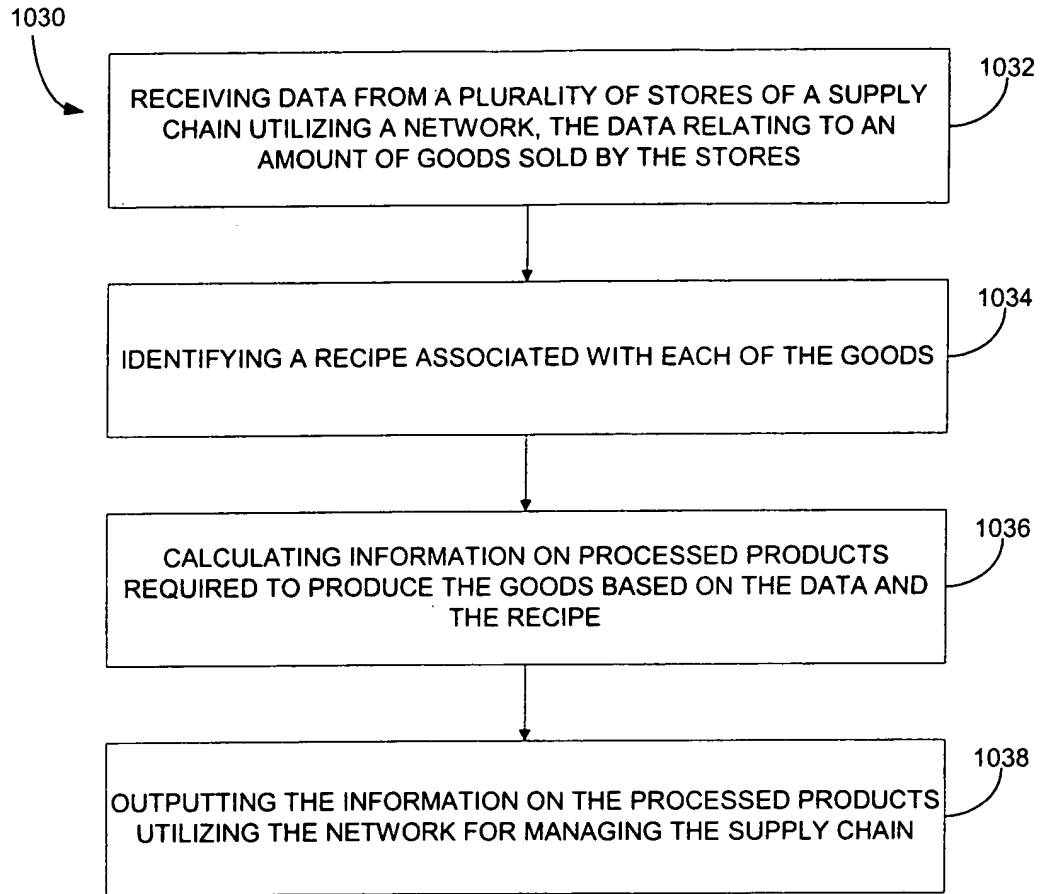


FIG. 8



**FIG. 9**



**FIG. 10**

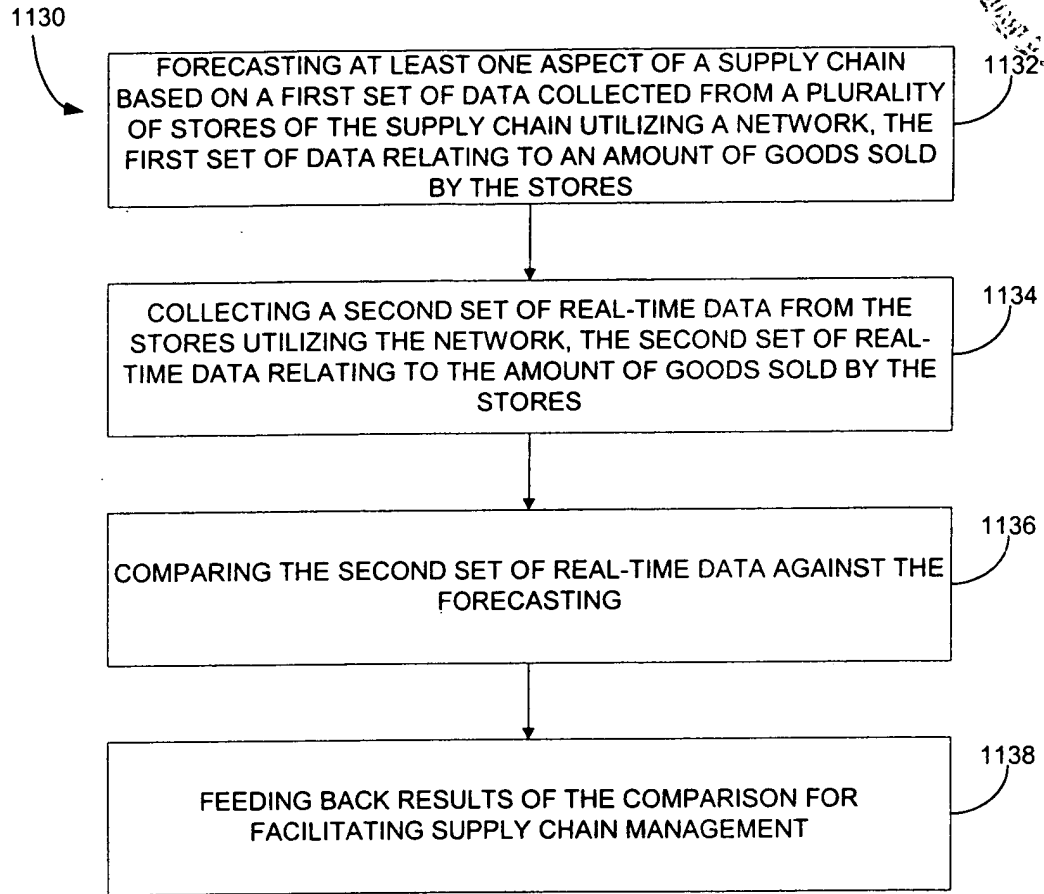


FIG. 11

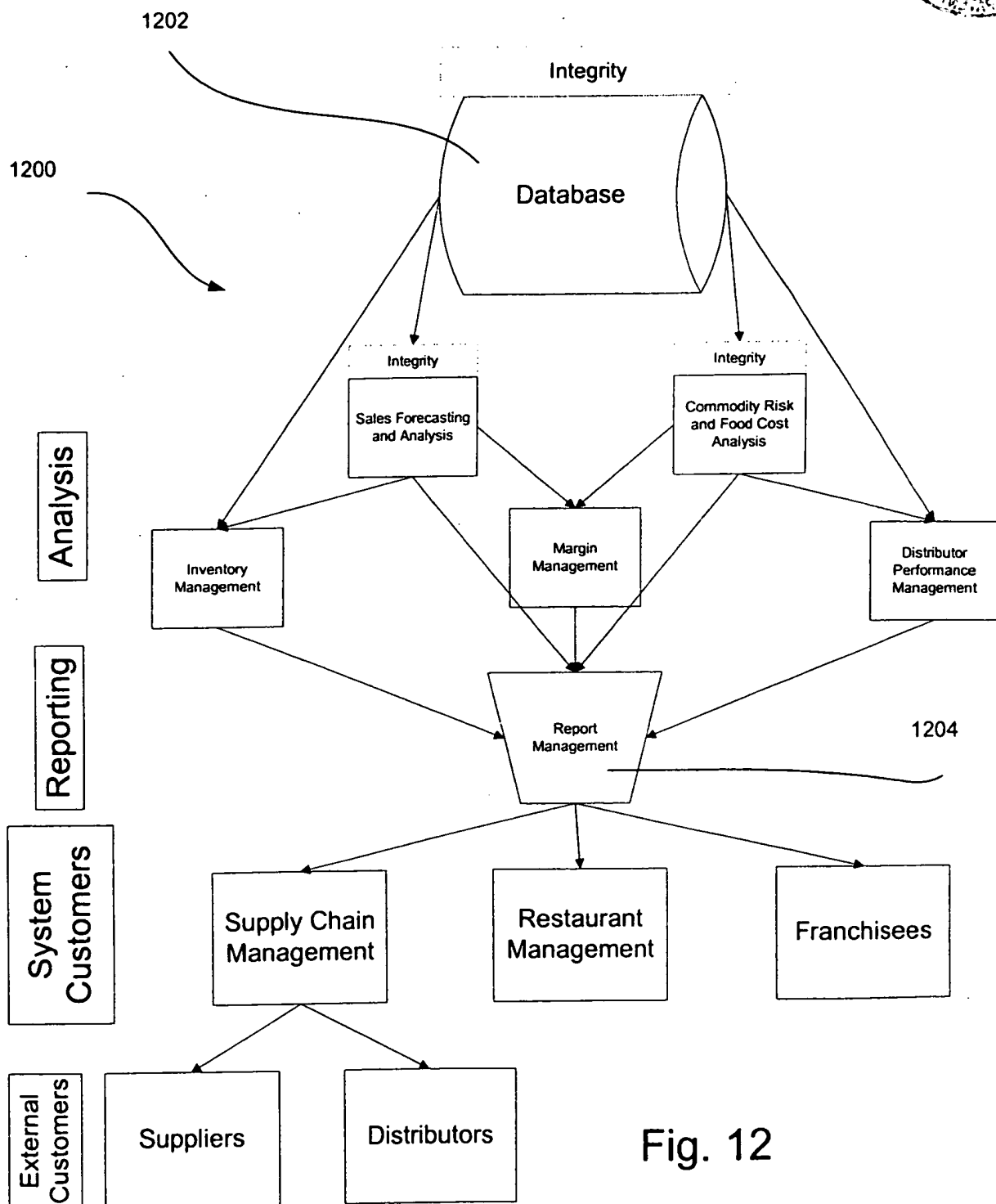
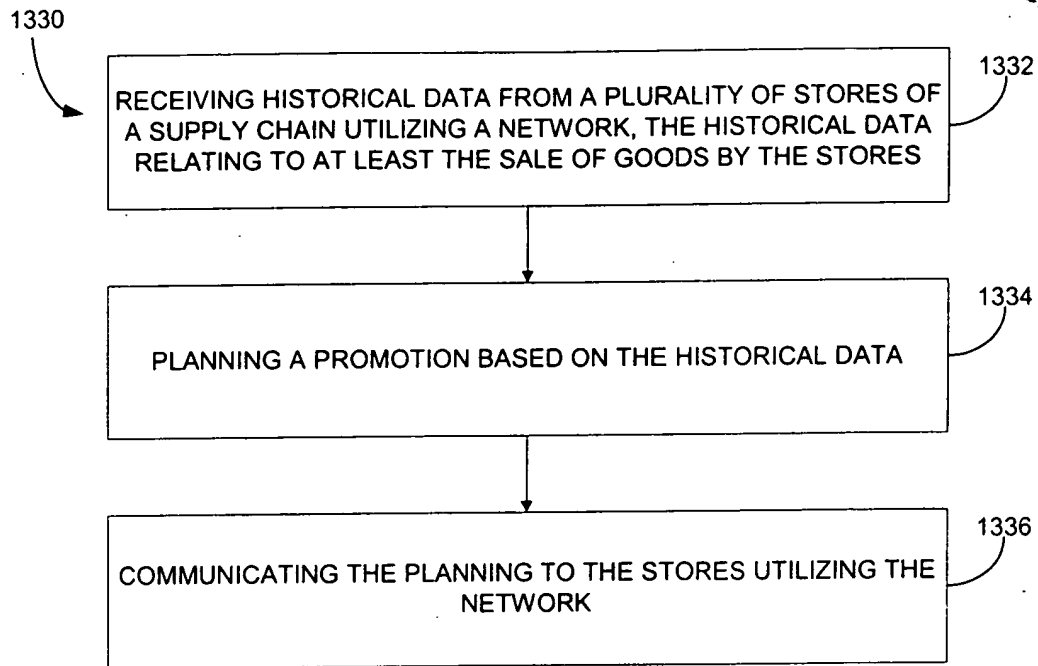
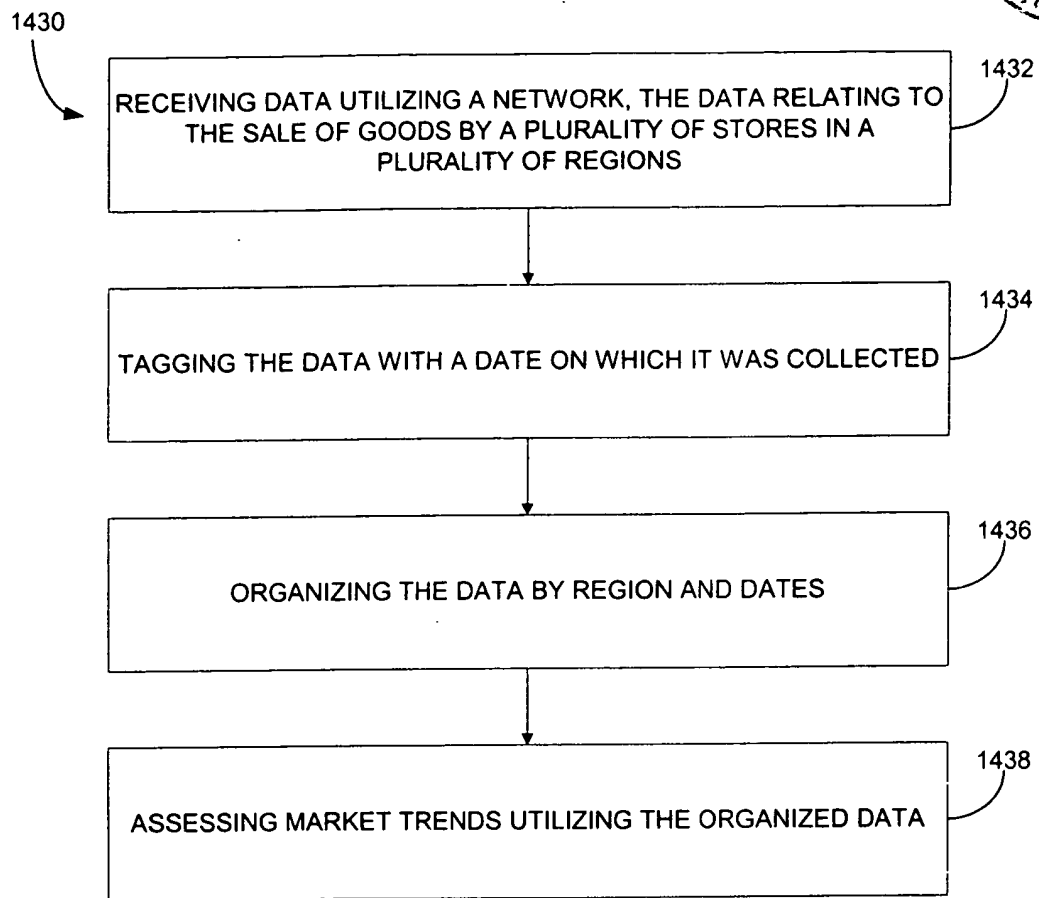


Fig. 12



**FIG. 13**



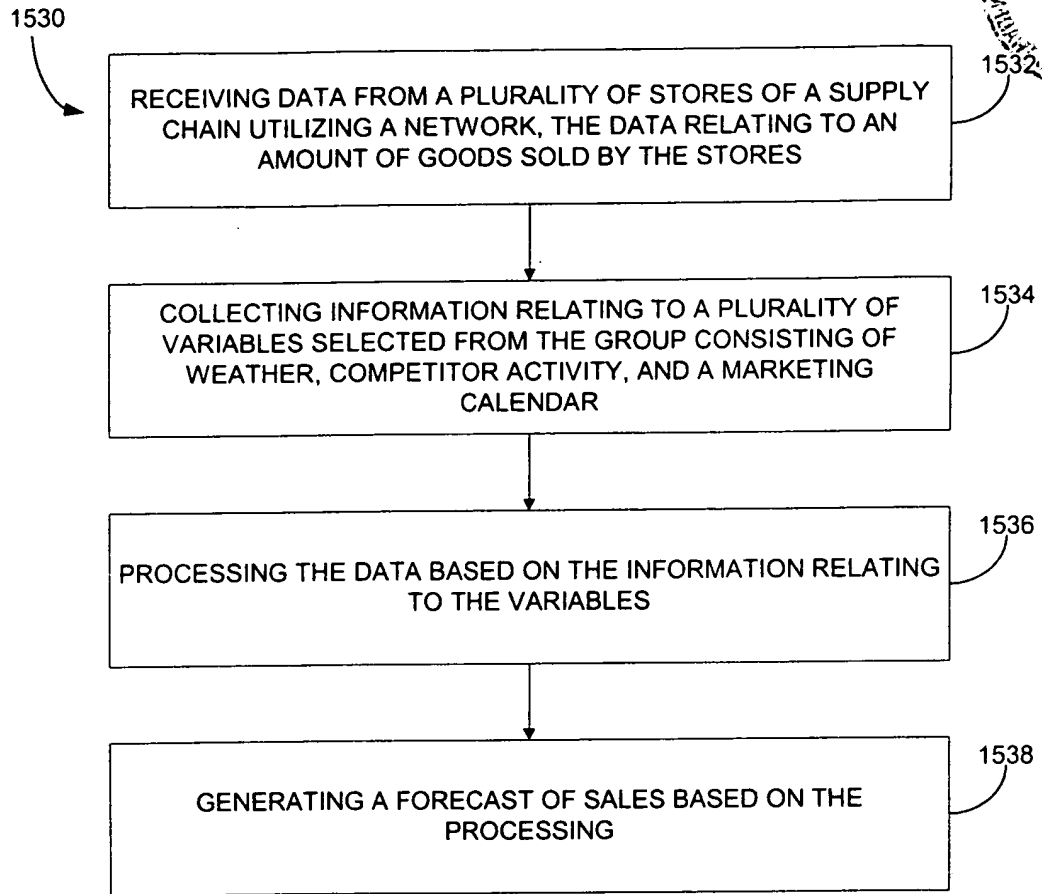


FIG. 15



109020-2249350

1630

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES, AND BEING IN A FIRST FORMAT ASSOCIATED WITH THE STORES

1632



SENDING THE DATA FROM THE STORES TO A SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

1634



TRANSLATING THE DATA TO A SECOND FORMAT ASSOCIATED WITH THE SUPPLY CHAIN MANAGER

1636

FIG. 16

FIG. 17

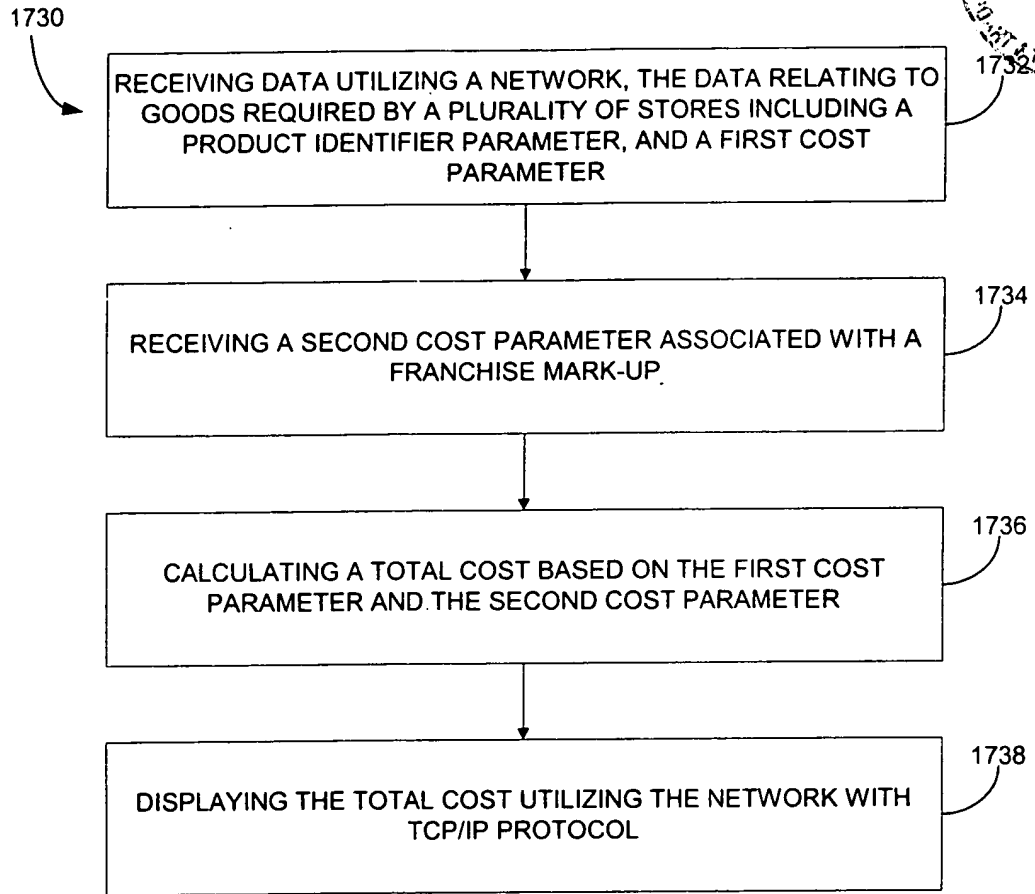
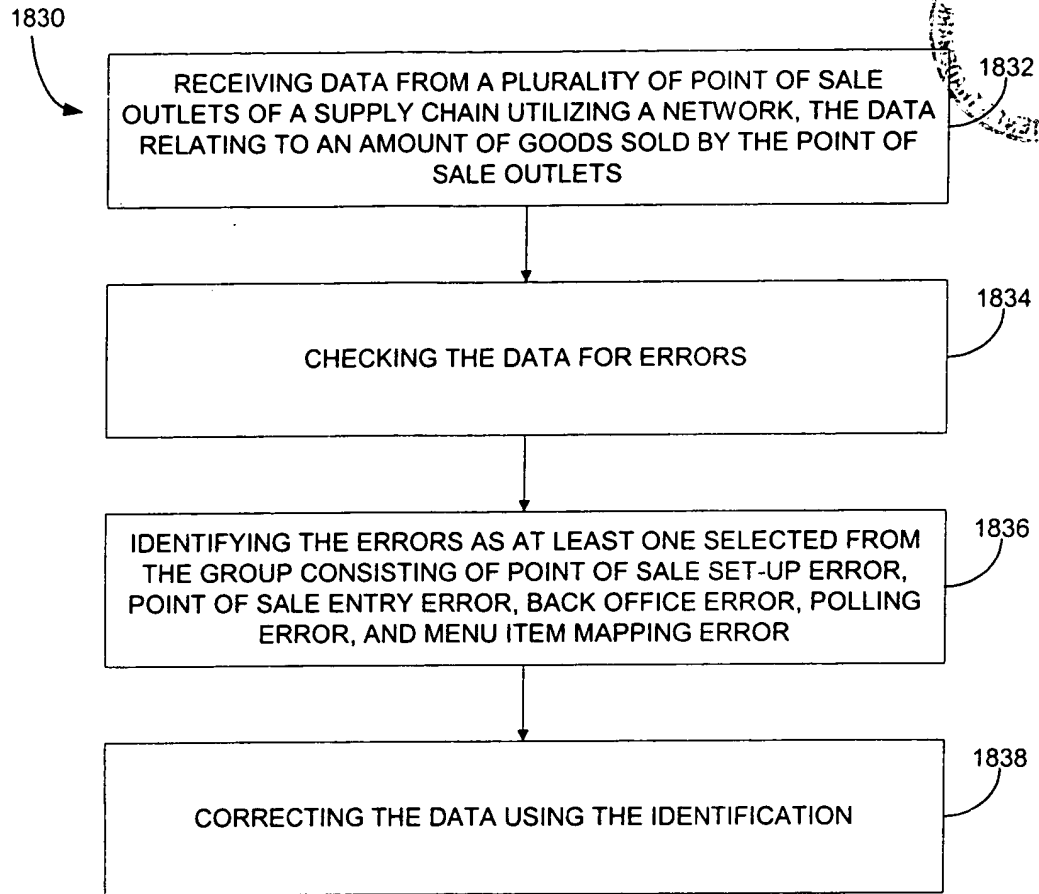


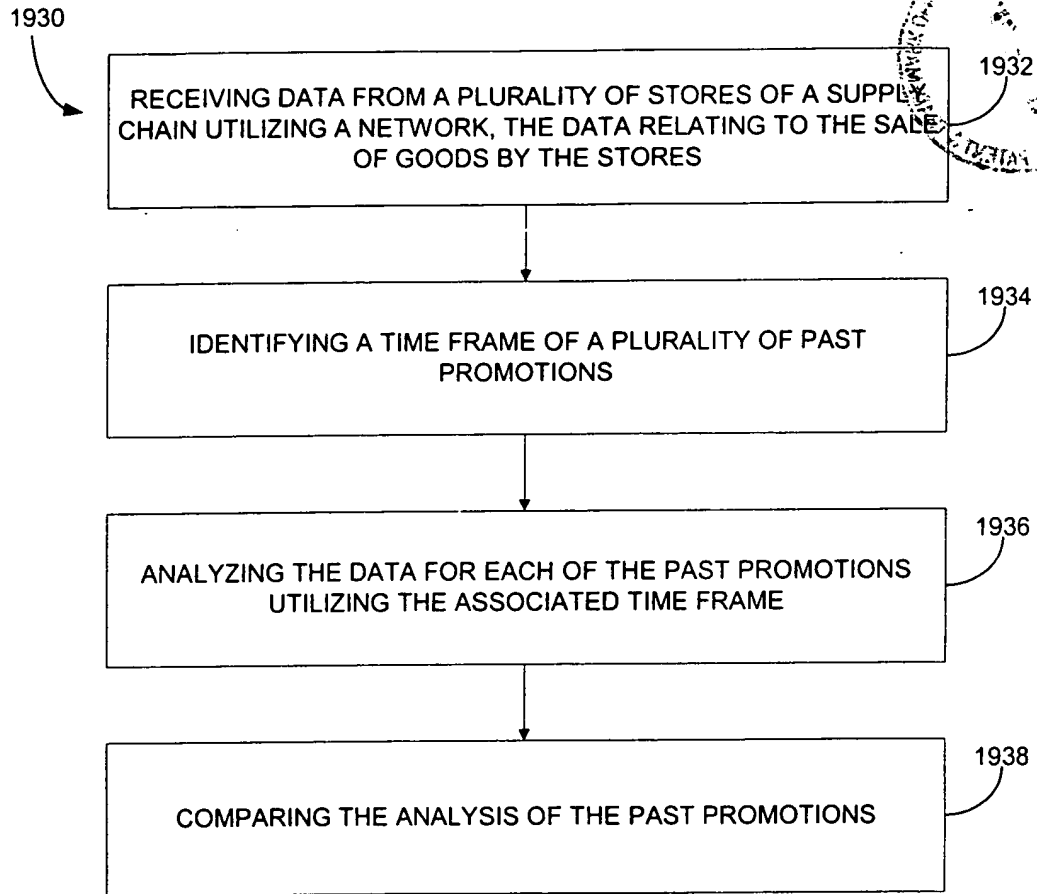
FIG. 17

FIG. 18



**FIG. 18**

2025-04-24 14:29:00



**FIG. 19**

00816427-070601  
FO9020-2219T860

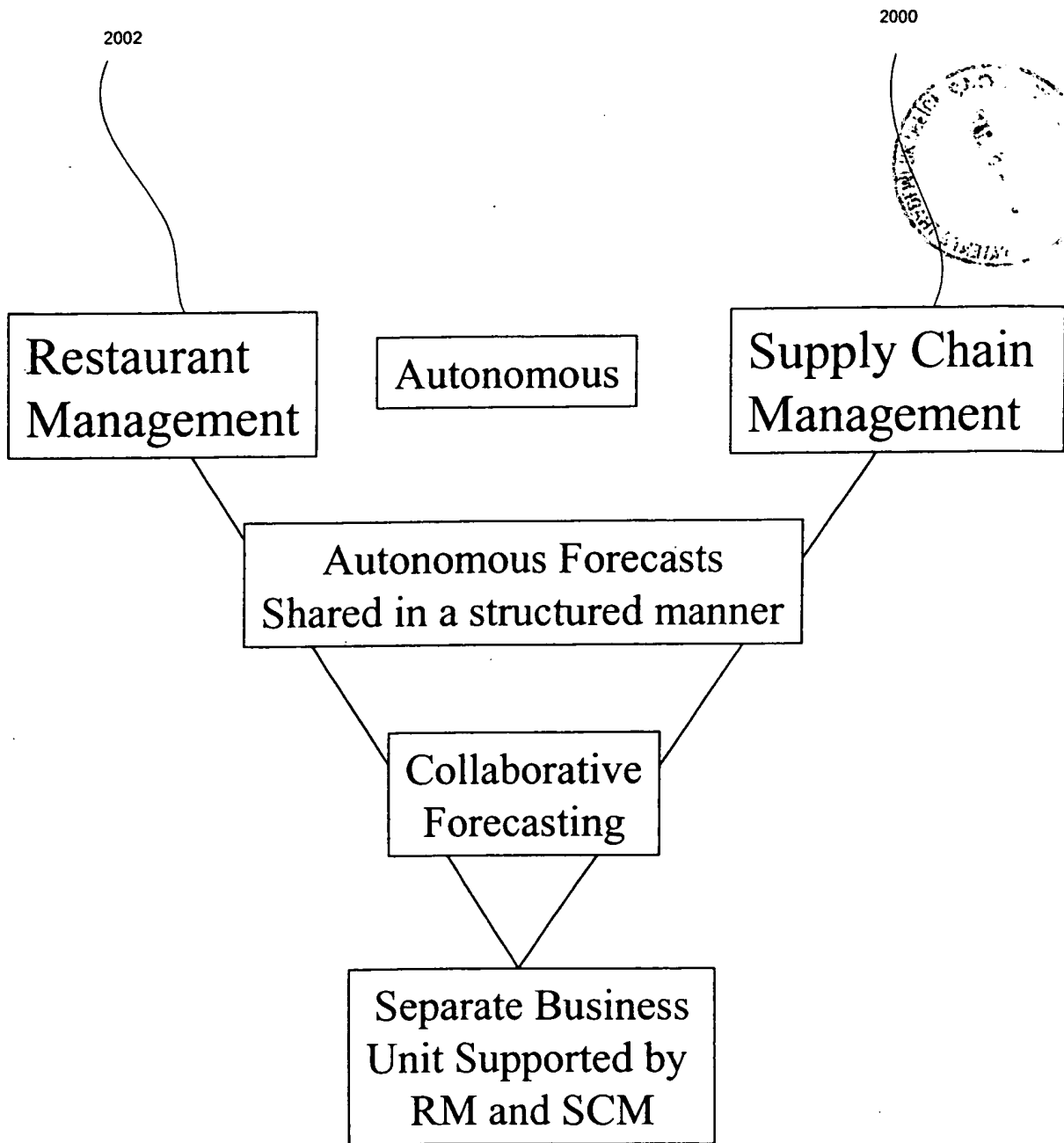


Fig. 20

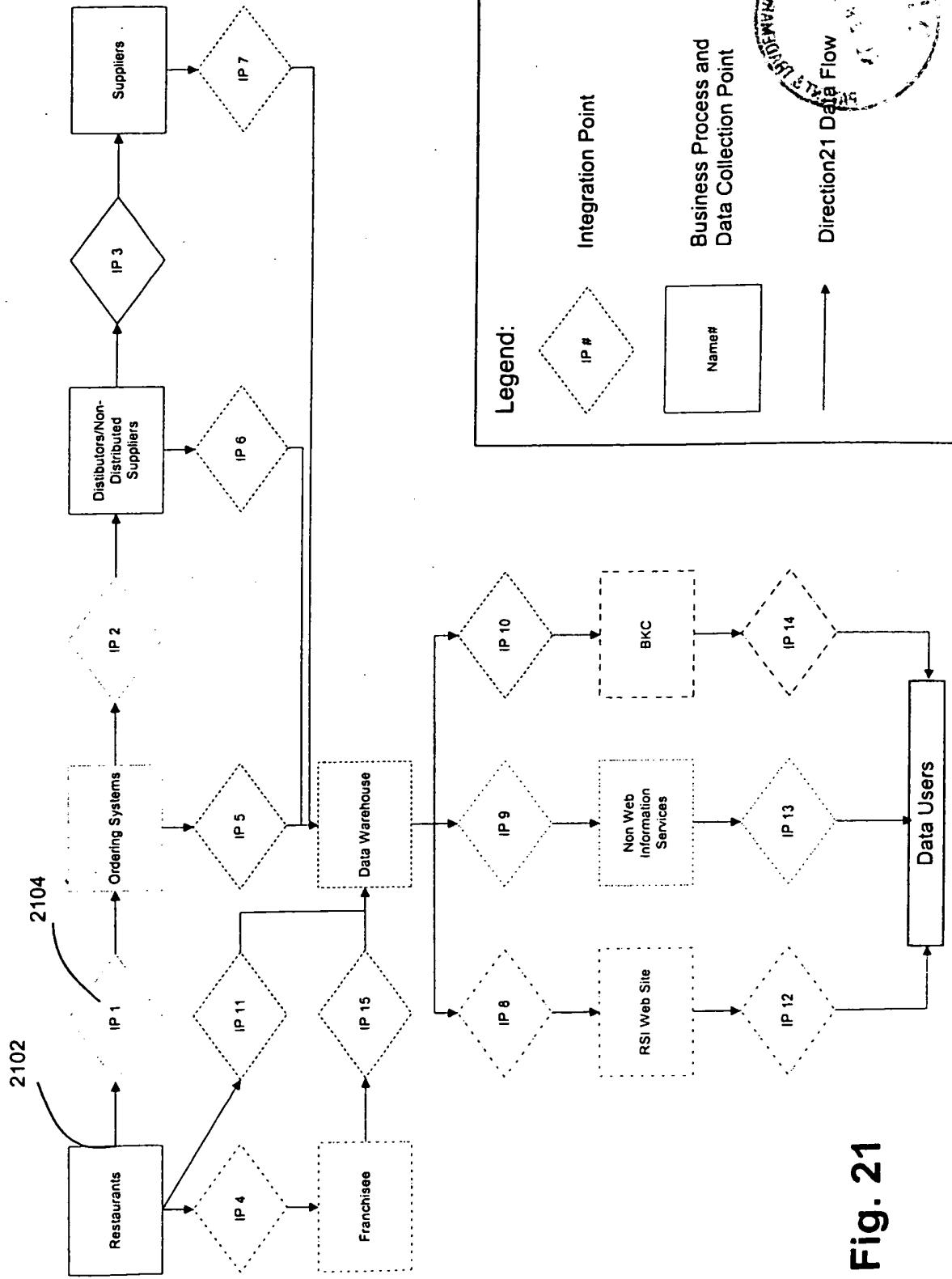


Fig. 21

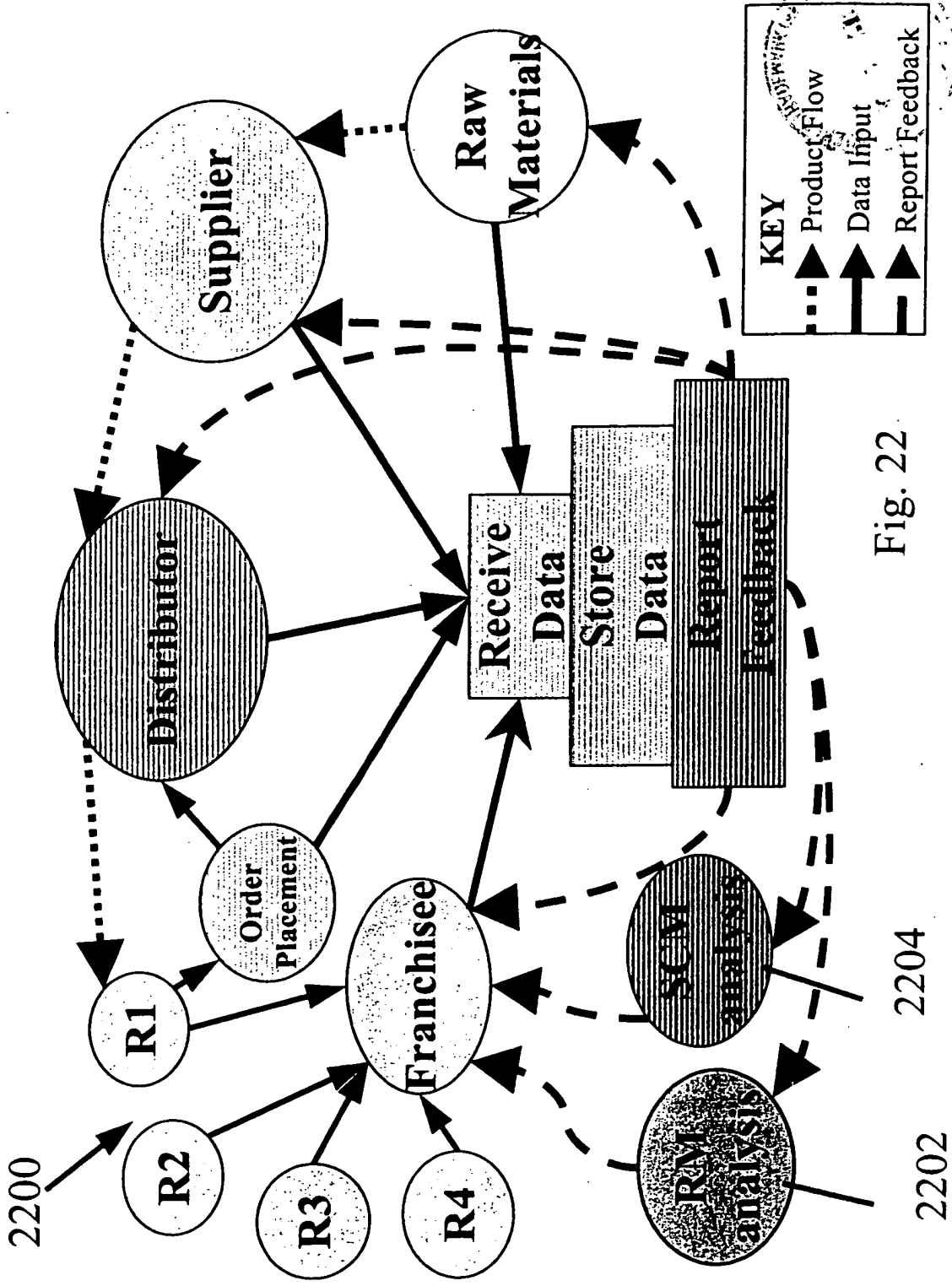
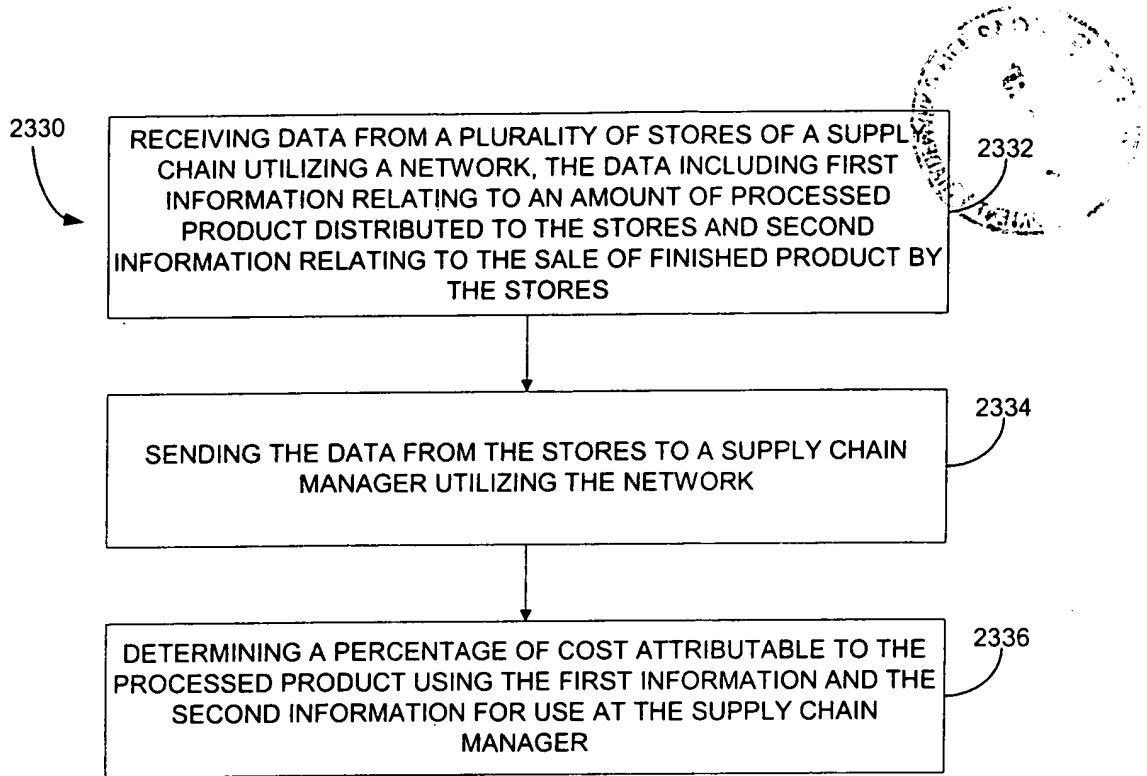


Fig. 22

409020:2279660



**FIG. 23**



FIG. 24

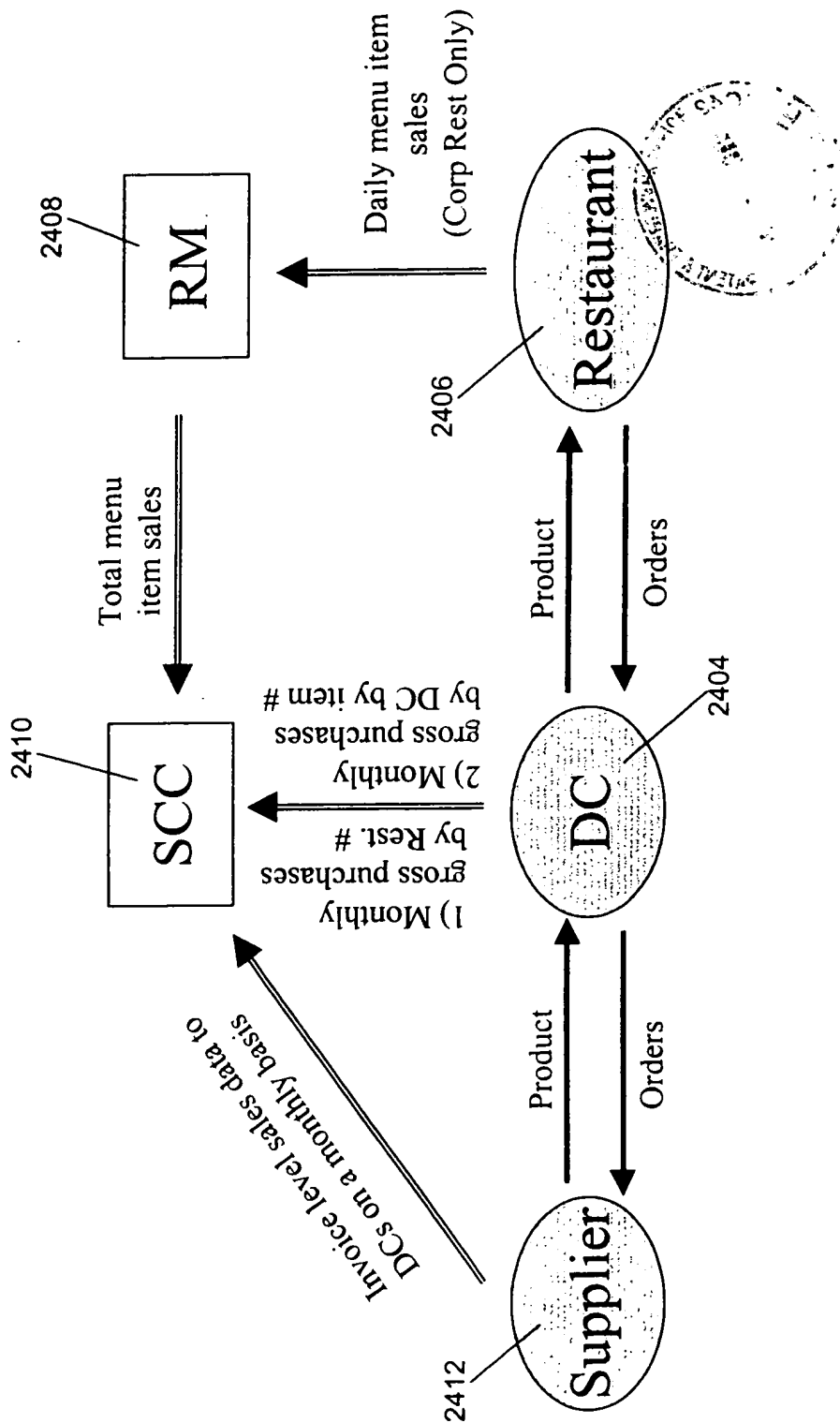


FIG. 25

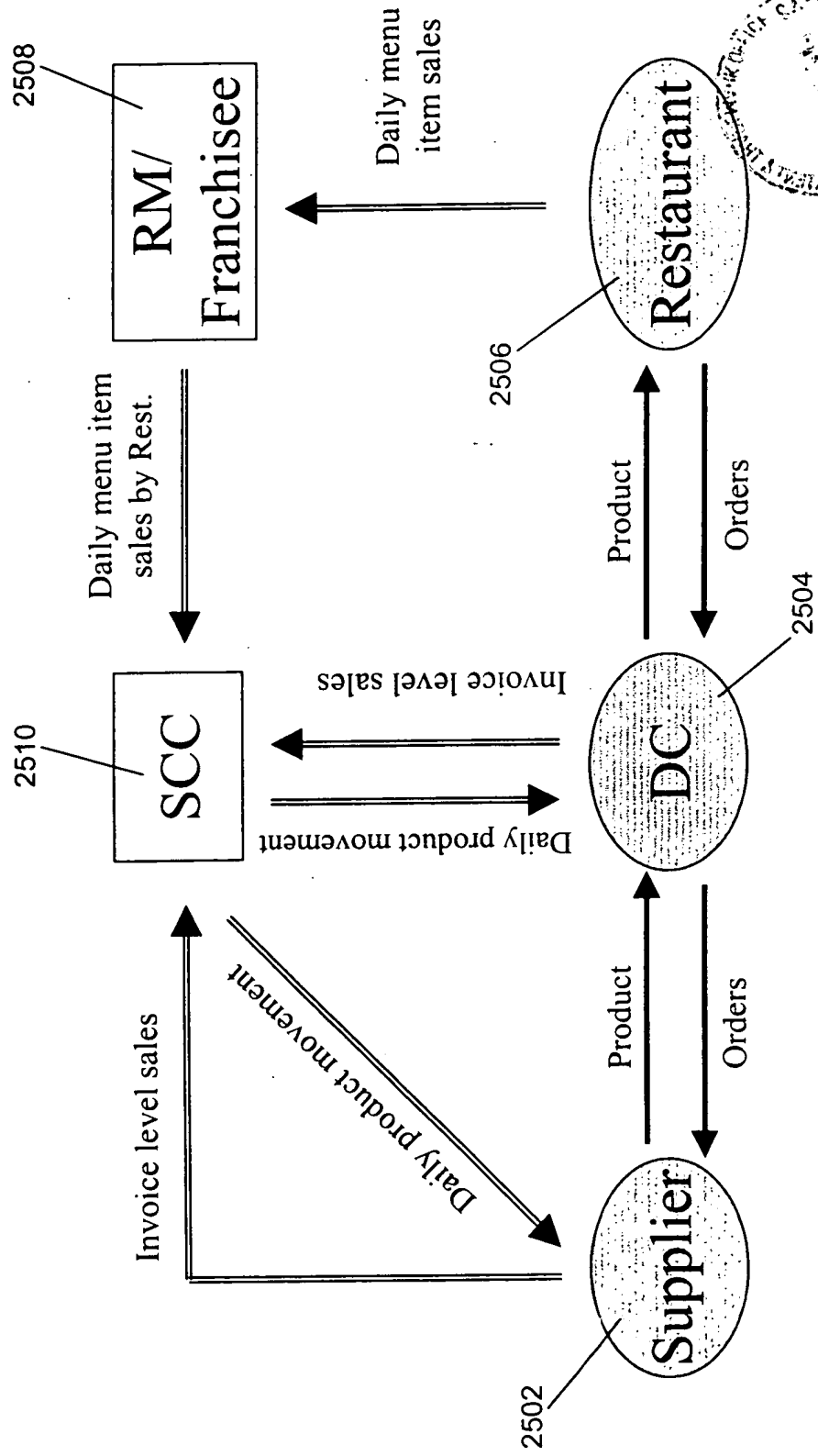




FIG. 27

2700

Promotional Monitor - System & Regional

		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702



FIG. 28

2830

GENERATING DATA AT A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN ORDERING OF GOODS REQUIRED BY THE STORES

2832

TAGGING THE DATA WITH A NUMERIC GOODS IDENTIFIER COMMON TO A PLURALITY OF DIFFERENT SUPPLY CHAIN PARTICIPANTS

2834

COMMUNICATING THE DATA AND THE NUMERIC GOODS IDENTIFIER TO AT LEAST ONE OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE NETWORK, WHEREIN THE AT LEAST ONE SUPPLY CHAIN PARTICIPANT IS CAPABLE OF USING THE DATA AND THE NUMERIC GOODS IDENTIFIER FOR FULFILLMENT OF THE ORDER

2836

**FIG. 28**

109020-2-279T860

2930

RECEIVING DATA FROM A PLURALITY OF STORES, DISTRIBUTORS  
AND SUPPLIERS OF A SUPPLY CHAIN UTILIZING A NETWORK

2932



SAMPLING THE DATA

2934



GENERATING SUPPLY CHAIN STATISTICS BASED ON THE  
SAMPLING

2936



UTILIZING THE SUPPLY CHAIN STATISTICS FOR AT LEAST ONE OF  
DEMAND FORECASTING, ADVANCE PLANNING, AND VOLUME  
TRACKING IN THE SUPPLY CHAIN

2938

**FIG. 29**

409020249760

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

**Delivery Order Fill Rate**

Total Cases Ordered: 65712

3002

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

**On-Time Delivery Rate**

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

**Perfect Order Rate**

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

**FIG. 30**



3100

Alliant - Monthly DC Data Feed Performance  
August 2000  
Mock Report

Alliant  
Average for all DC's

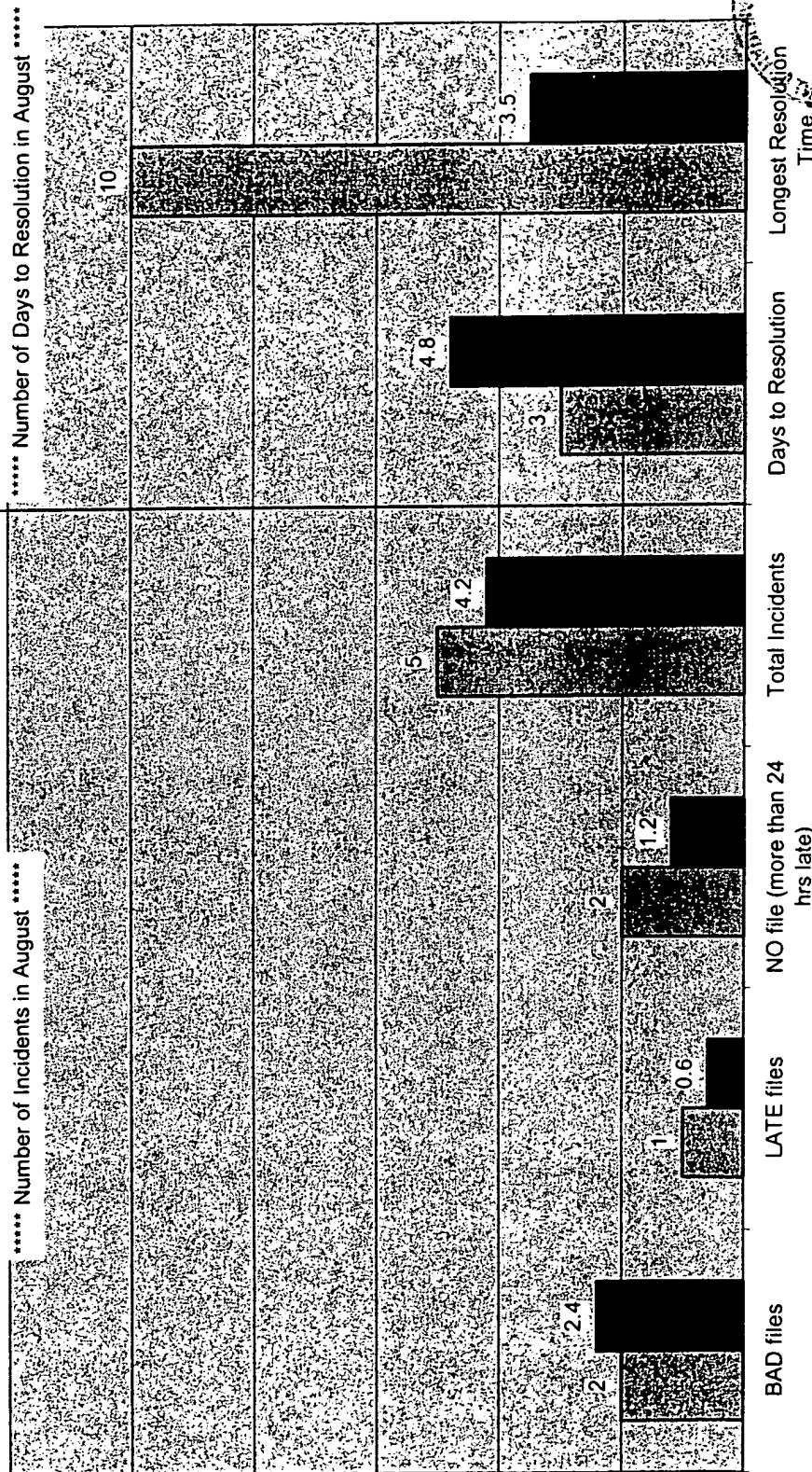


FIG. 31



709020-2219T000

3200



# Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topoka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			
MBM Fullerton	99.13%		79.83%
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co			
PFD Supply	99.16%		
PEG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.72%
Shamrock Commerce City		99.88%	85.15%
Shamrock Phoenix	98.81%		
Sygma Harrisburg			
Sygma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32



FIG. 33

3300  
↙

**Vendor:**

XYZ Company

**Time Period:**

Aug-00

3300  
↘

**Delivery Statistics:**

DC Requested Lead-Time  
DC Adherence to Lead-Time  
Days Delivery Late  
On-Time Delivery Percentage  
Hours Delivery Late

4
95%
1.7
95%
0.93

**Invoice, Payment and Pricing:**

Days for Payment  
Monthly FOB Variance  
Monthly Freight Variance  
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

**Invoice Accuracy:**

Invoice Fill Rate  
PO Accepted Rate  
Perfect Order Percentage

97.25%
99.00%
92.34%

**Inventory Management:**

Average Days On Hand  
SKU #1  
SKU #2  
Max Days On Hand  
SKU #1  
SKU #2

19
22
40
32

Monthly Carrying Cost  
SKU #1  
SKU #2  
Average as % FOB

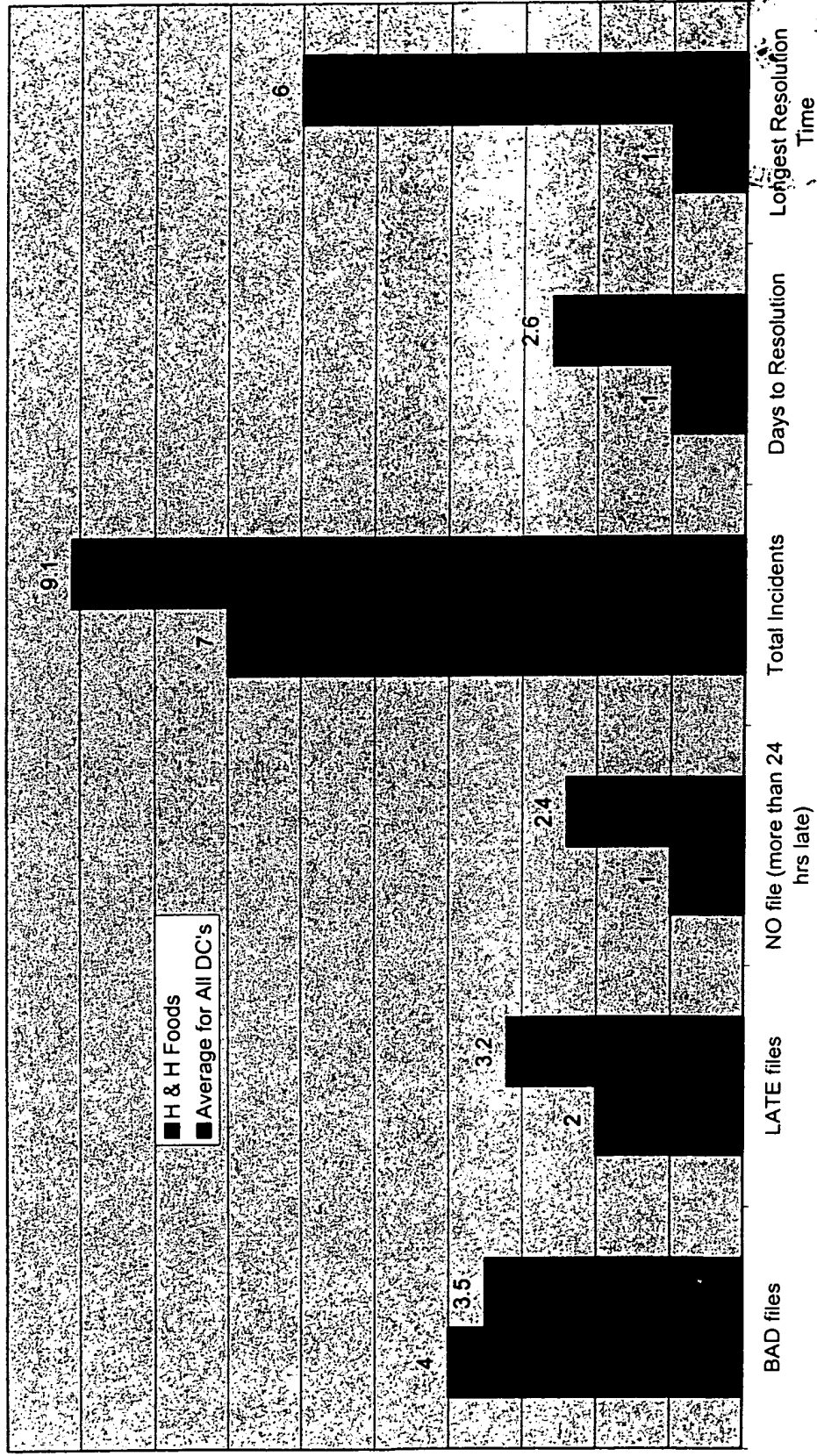
\$ 42,513
\$ 12,589
1.25%



FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report

3400 ↗





3500

FIG. 35

# Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS INC			
WHITEFORD FOODS INC			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWABEL'S BAKING CO			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE INC			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE / KG			
SILVER KING - MN - CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP INC			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS / LLC			
ROSE PACKING COMPANY			

Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
\$5,000.00	92.00%	3.00%
RSI Min		

OK
Didn't meet RSI Min.



3600

# Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	-------	--------	--------	--------	--------	--------	--------	--------	--------

## Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance Good/(Bad)		0.59	0.30						

## Total Dollar Purchases (In Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance Good/(Bad)		\$1.14	\$0.65						
		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36



109020: 2279T350

3730

IDENTIFYING DATA ASSOCIATED WITH A PROMOTION, THE DATA INCLUDING PROMOTION ITEM INFORMATION, LOCATION INFORMATION, AND DURATION INFORMATION

3732



CALCULATING A PROJECTED DAILY USAGE OF THE PROMOTION ITEM FOR A PLURALITY OF LOCATIONS BASED ON THE DATA

3734

OUTPUTTING THE PROJECTED DAILY USAGE OF THE PROMOTION ITEM UTILIZING A NETWORK WITH TCP/IP PROTOCOL

3736

**FIG. 37**

3830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

3832

3834

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

3836

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER FORMS REQUESTING A CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS

3838

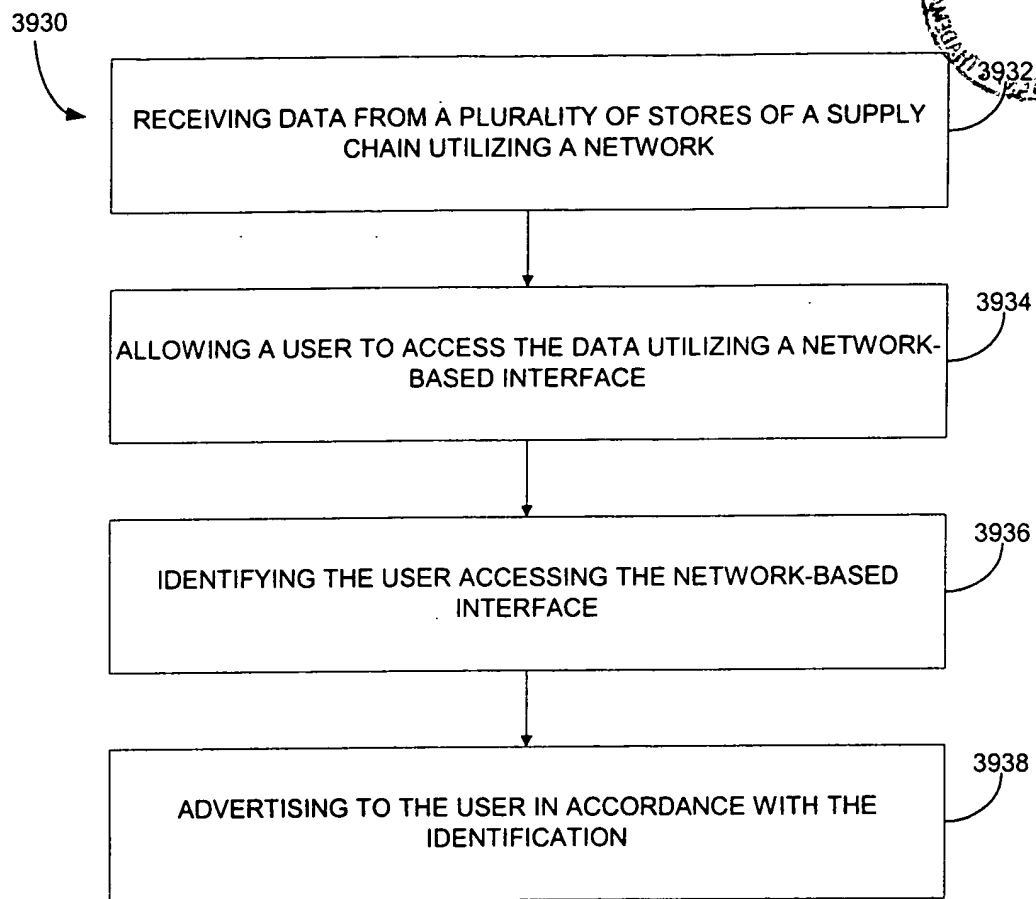
DETERMINING WHETHER THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS IS RECEIVED FROM THE DISTRIBUTORS

3840

GENERATING AN ALERT UPON IT BEING DETERMINED THAT THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS WAS NOT FROM THE DISTRIBUTORS

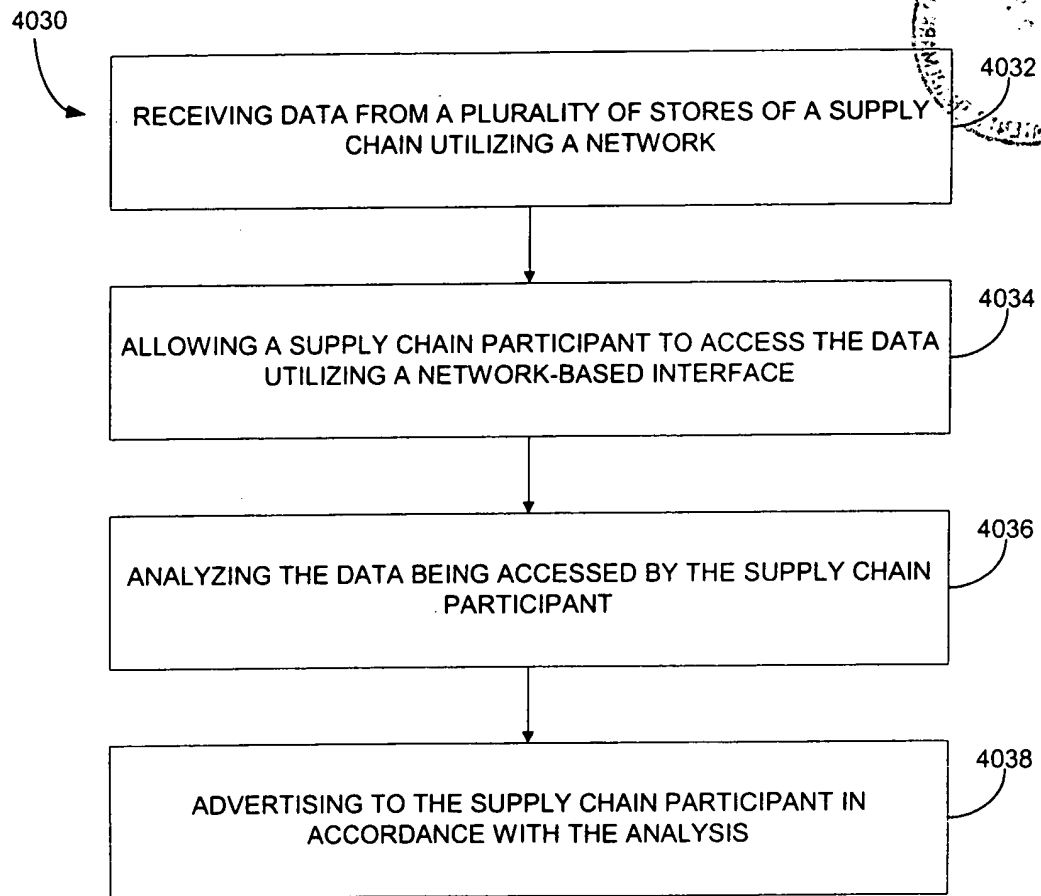
FIG. 38

098437 09604





091643-070604



**FIG. 40**

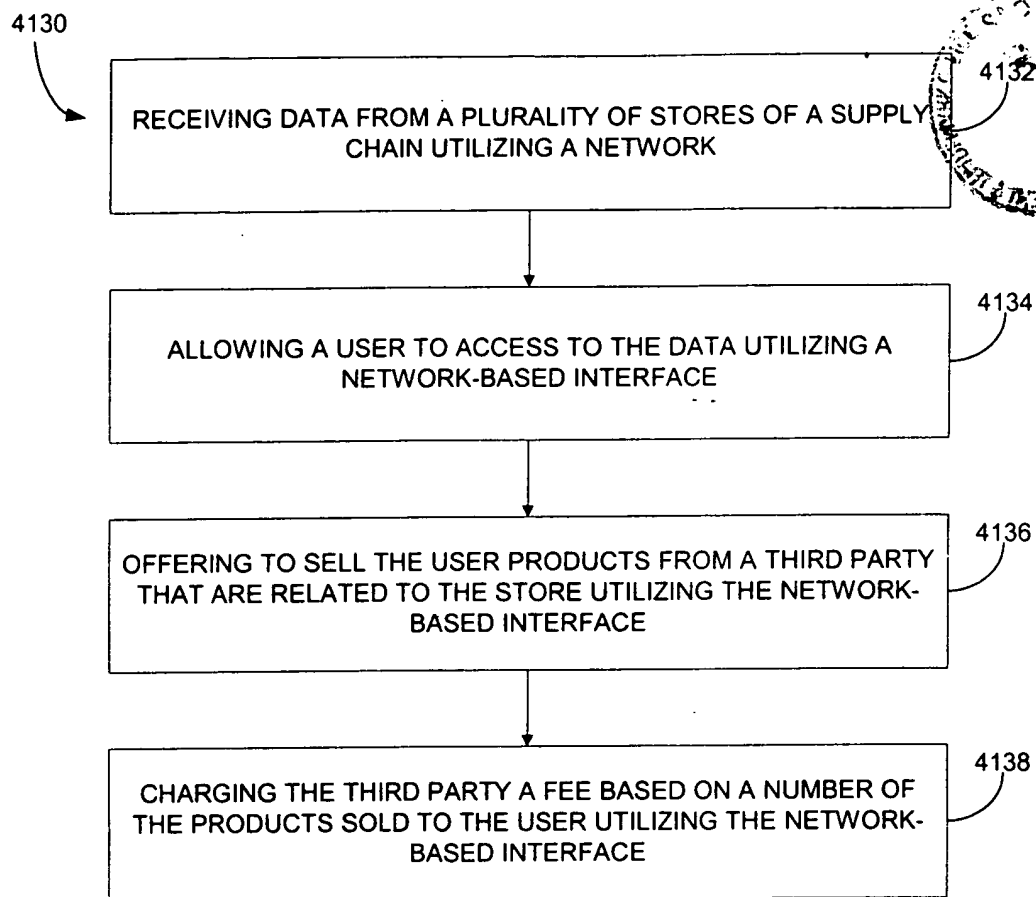
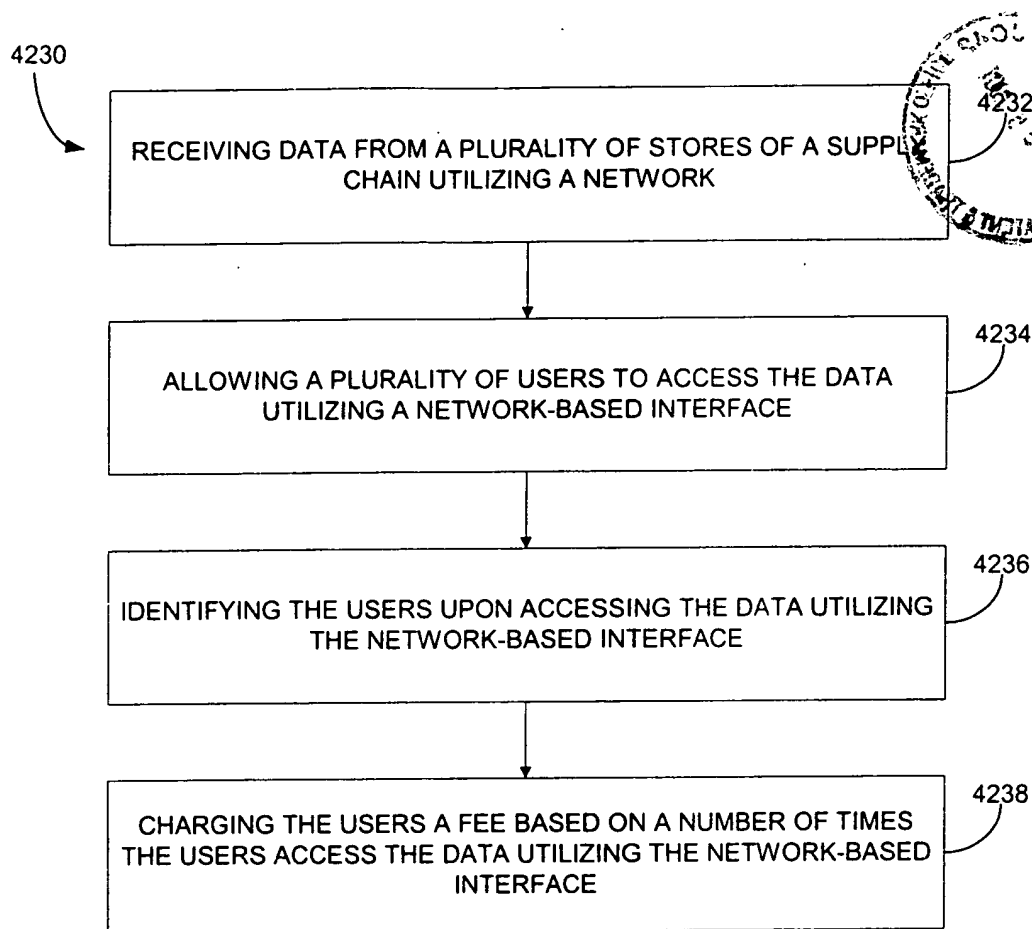


FIG. 41

094543 070604

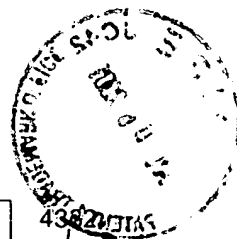


**FIG. 42**

109020 2299T860

4330

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK



ALLOWING A PLURALITY OF USERS TO ACCESS TO THE DATA  
UTILIZING A NETWORK-BASED INTERFACE

4334



DISPLAYING A PLURALITY OF GOODS TO THE USERS ACCESSING  
THE DATA UTILIZING THE NETWORK-BASED INTERFACE

4336

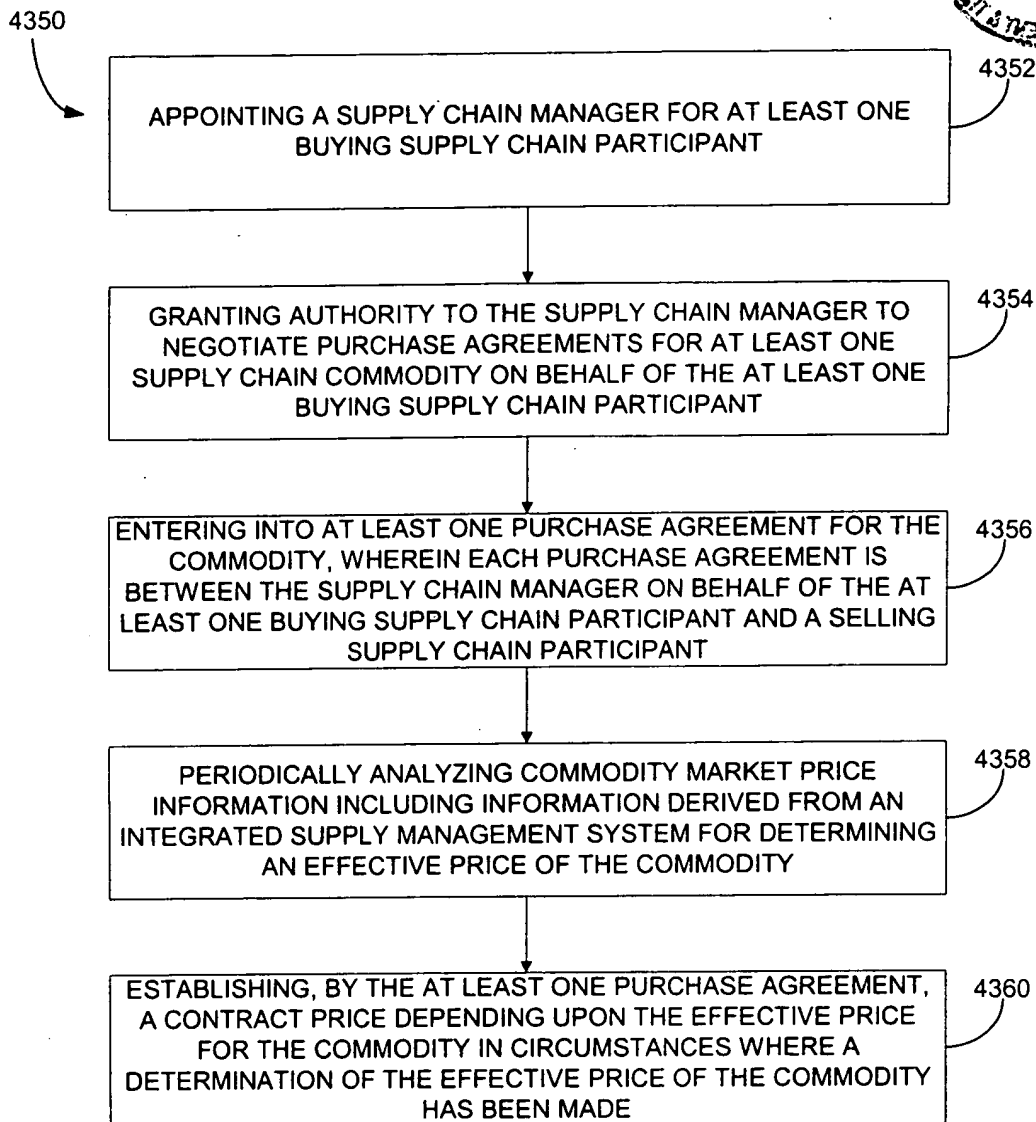


ALLOWING THE ACCEPTANCE OF BIDS ON THE GOODS FROM THE  
USERS UTILIZING THE NETWORK

4338

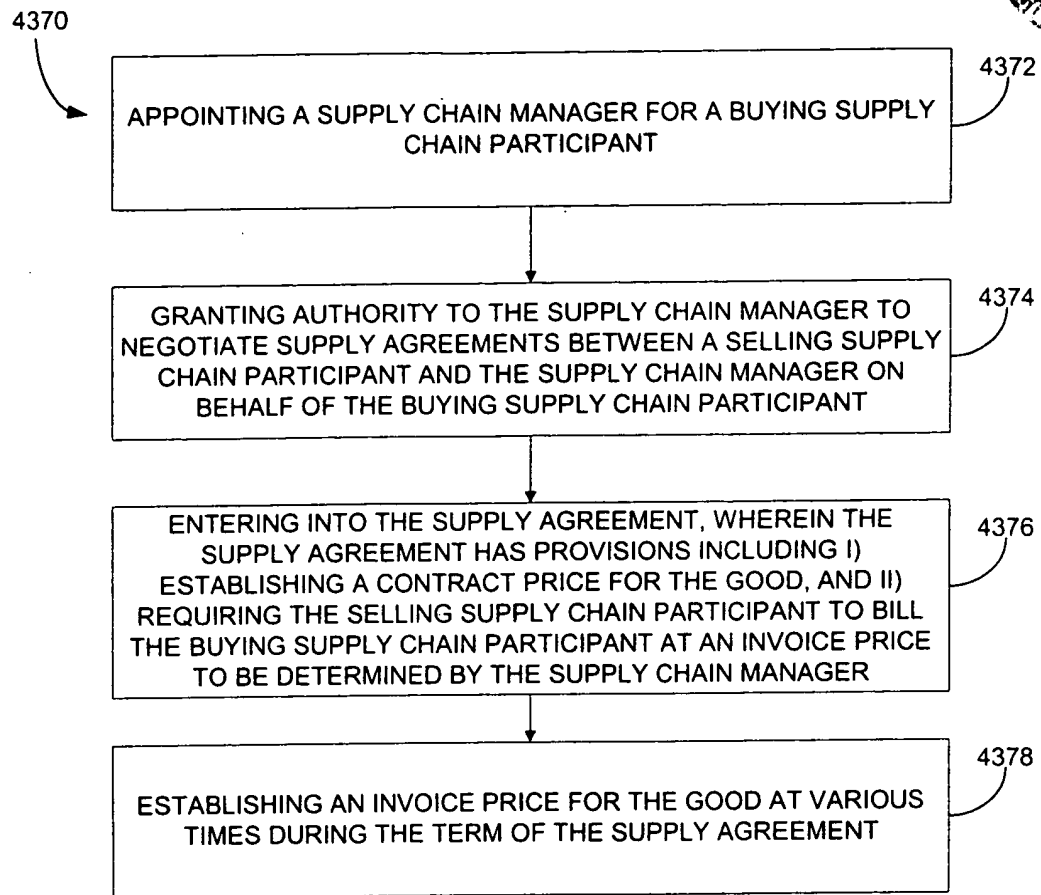
**FIG. 43A**

109020 2491850



**FIG. 43B**

RECEIVED  
JAN 10 1964  
U.S. DEPT. OF JUSTICE



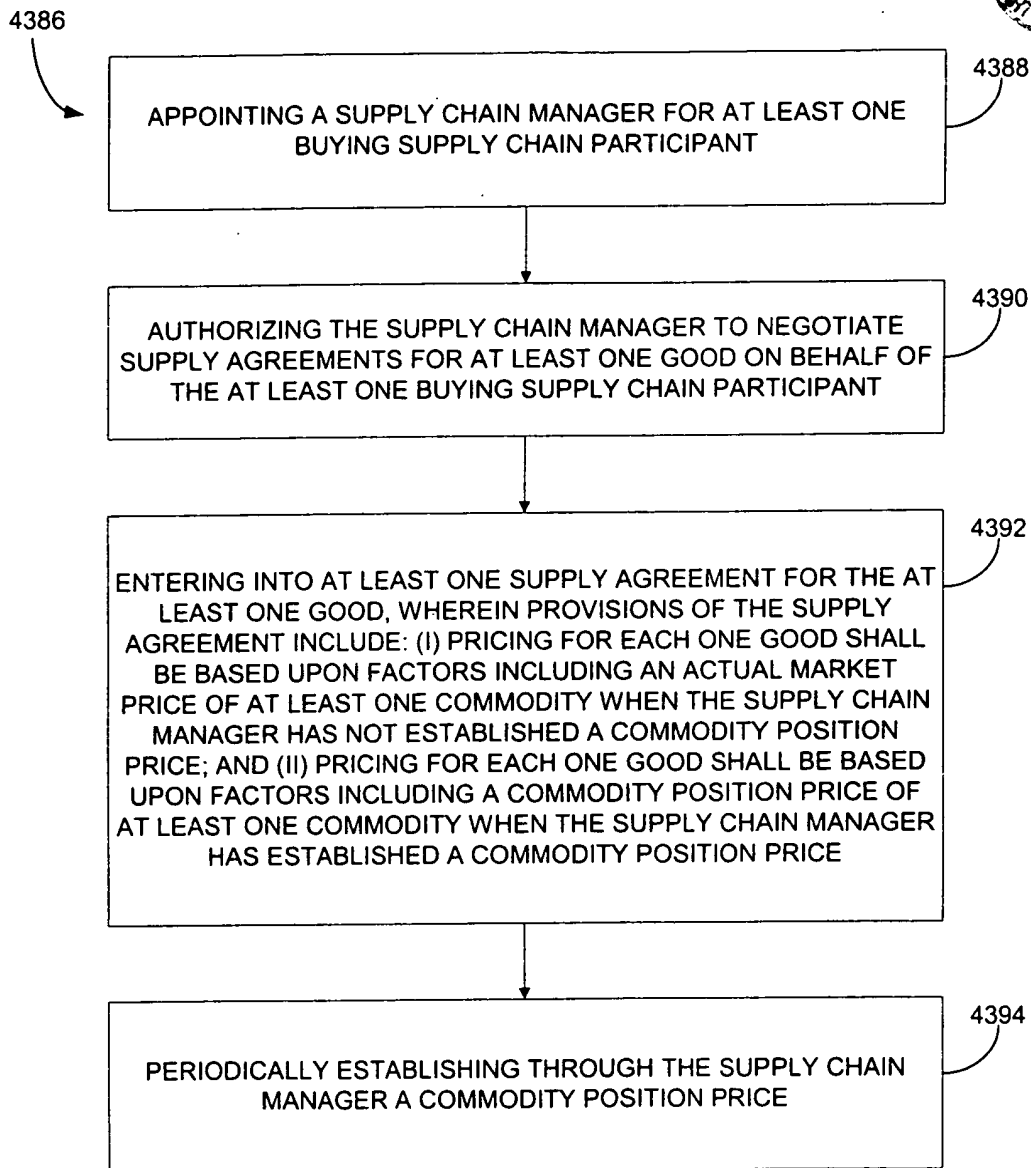


FIG. 43D

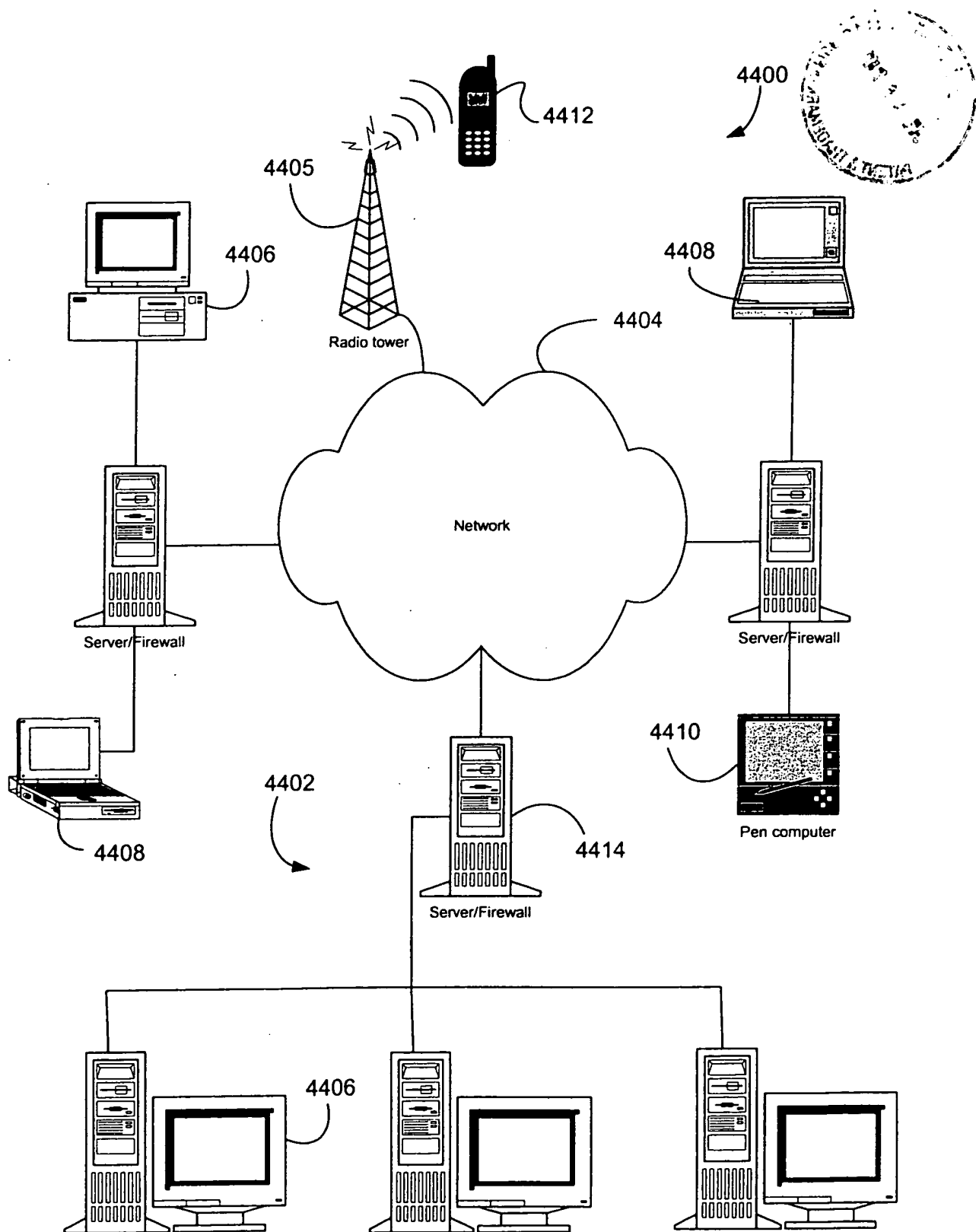


FIG. 44



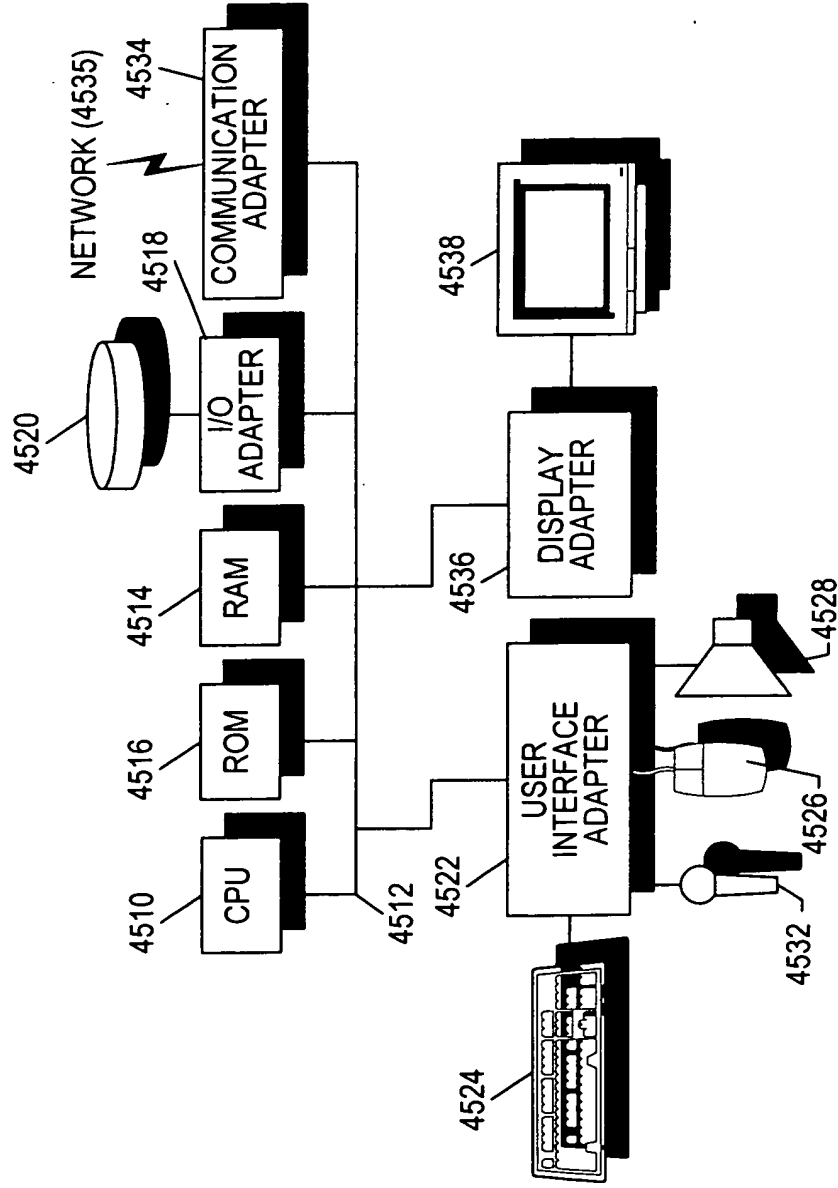
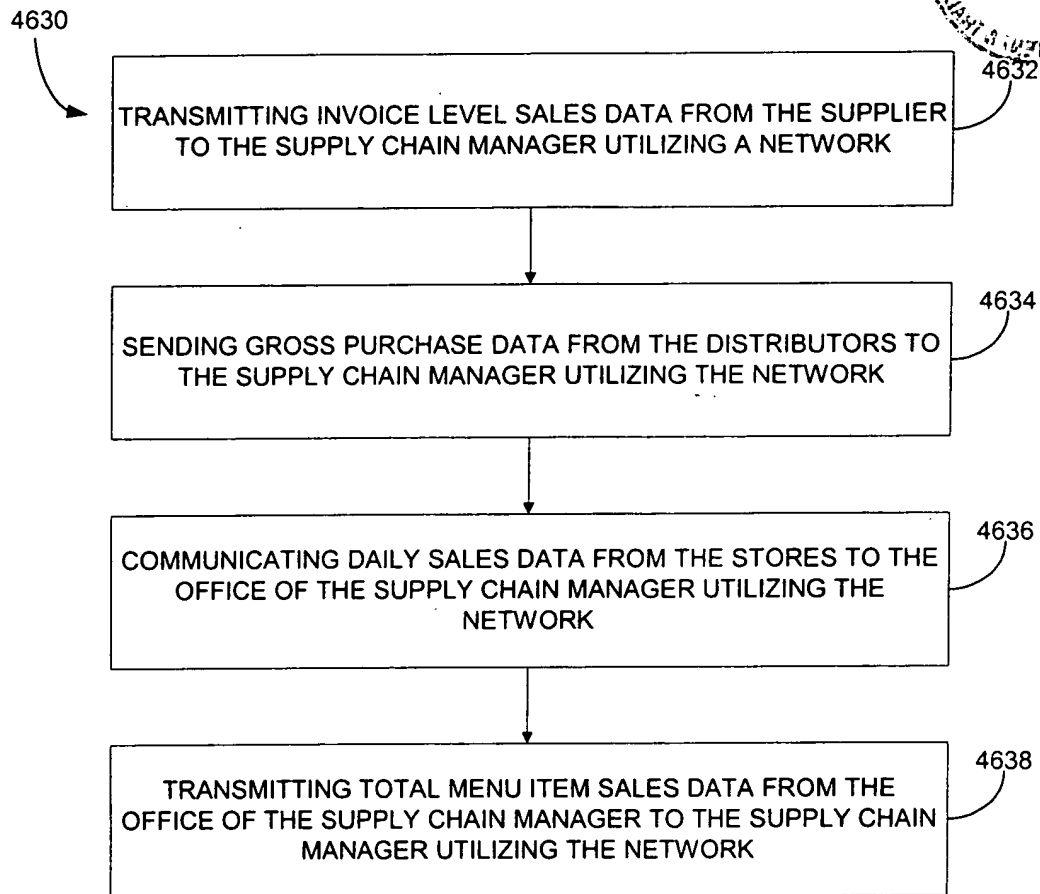


FIG. 45



FOIA b 7 - DATED 07/06/04



**FIG. 46**

FOI b7c b7d b7E

4730

TRANSMITTING INVOICE LEVEL SALES DATA FROM THE SUPPLIER  
TO THE SUPPLY CHAIN MANAGER UTILIZING A NETWORK

4732

4734

SENDING INVOICE LEVEL SALES DATA FROM THE DISTRIBUTORS  
TO THE SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

4736

COMMUNICATING DAILY SALES DATA FROM THE STORES TO THE  
OFFICE OF THE SUPPLY CHAIN MANAGER UTILIZING THE  
NETWORK

4738

TRANSMITTING DAILY SALES DATA FROM THE OFFICE OF THE  
SUPPLY CHAIN MANAGER TO THE SUPPLY CHAIN MANAGER  
UTILIZING THE NETWORK, WHEREIN THE DAILY SALES DATA IS  
ORGANIZED BASED ON THE STORES FROM WHICH THE DAILY  
SALES DATA ORIGINATED

**FIG. 47**

001649-00604  
103020-2491860

4830

ALLOWING A USER TO LINK TO A PLURALITY OF RESTAURANT  
INTERFACES INCLUDING INFORMATION RELATING TO AT LEAST  
ONE DISTRIBUTOR



DISPLAYING AT LEAST ONE DISTRIBUTOR LINK ON EACH  
RESTAURANT INTERFACE, EACH DISTRIBUTOR LINK CAPABLE OF  
LINKING TO A DISTRIBUTOR INTERFACE INCLUDING  
INFORMATION RELATING TO AT LEAST ONE SUPPLIER

4834

DEPICTING AT LEAST ONE SUPPLIER LINK ON EACH DISTRIBUTOR  
INTERFACE, EACH SUPPLIER LINK CAPABLE OF LINKING TO A  
SUPPLIER INTERFACE

4836

**FIG. 48**

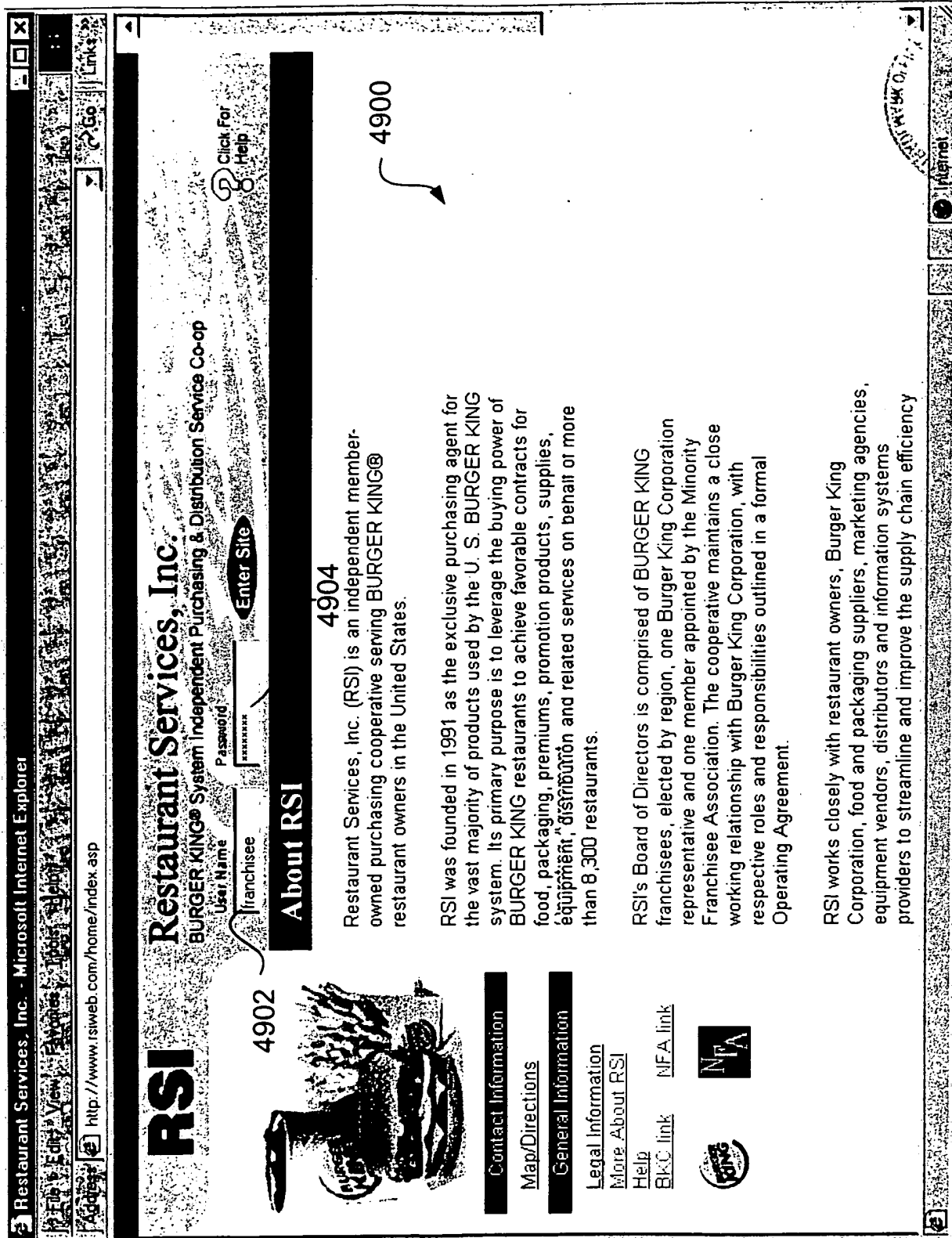


FIG. 49

RSI Main Menu - Microsoft Internet Explorer

File Edit View

Address http://www.isiweb.com/home/start.asp

RSI

Member

LOGOUT

HOME

Franchisee

Reports

Personal Info

Legal Information

Help

Welcome Franchisee User! Tuesday, October 24, 2000

REMINDER

BK Cravers Menu items will continue to be offered after national advertising ends November 5

Franchisee

5006

• POS/BOH System

Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.

• Redbook

• More

Personal Info

5010

• Change Password

• Edit Personal Info

Edit your personal information.

• More

Reports

5002

• Landed Cost

The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.

• More

Legal Information

5012

Terms and conditions of usage and Privacy Statement.

5000

©2000 Restaurant Services, Inc. All Rights Reserved.

FIG. 50

09016427-070601

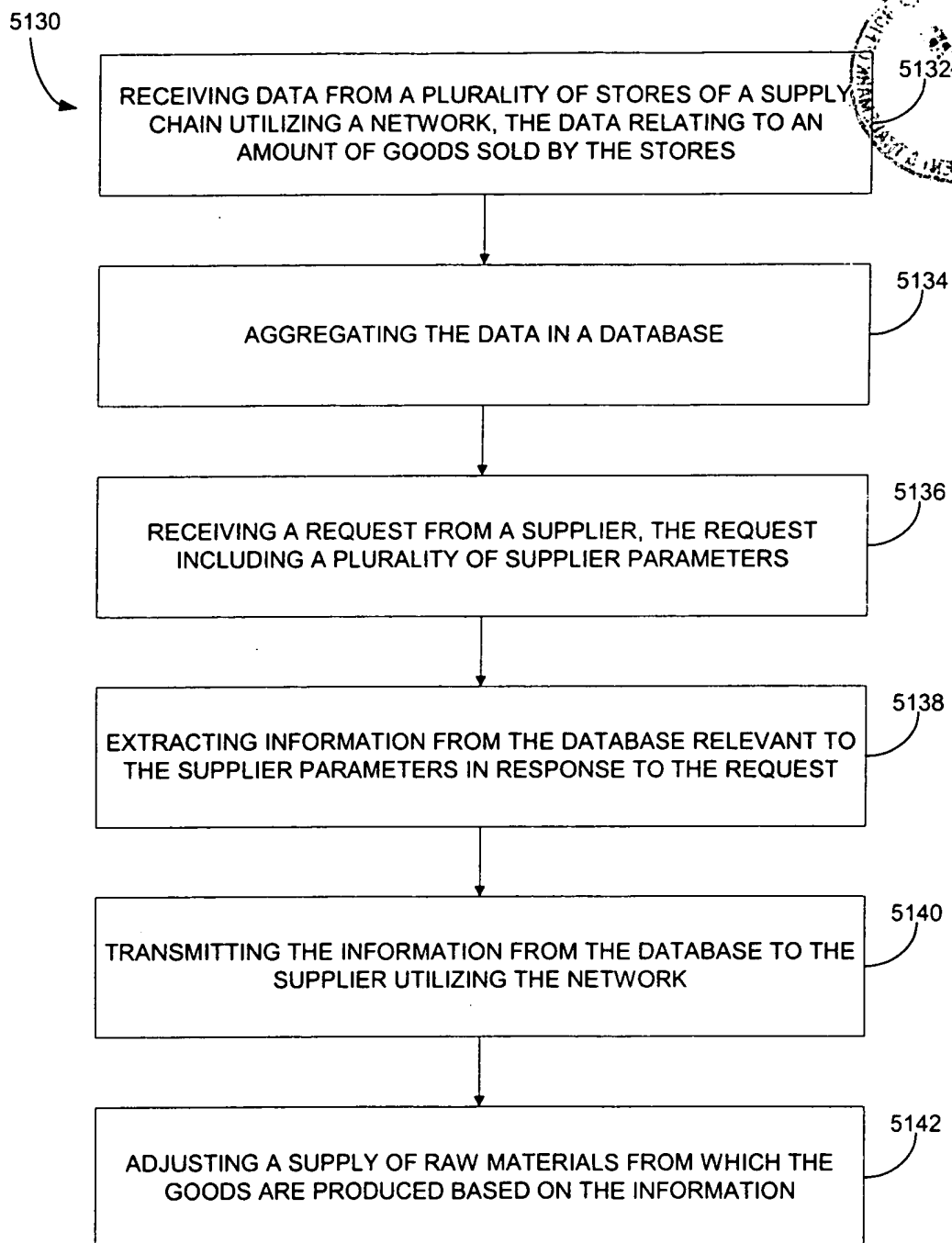
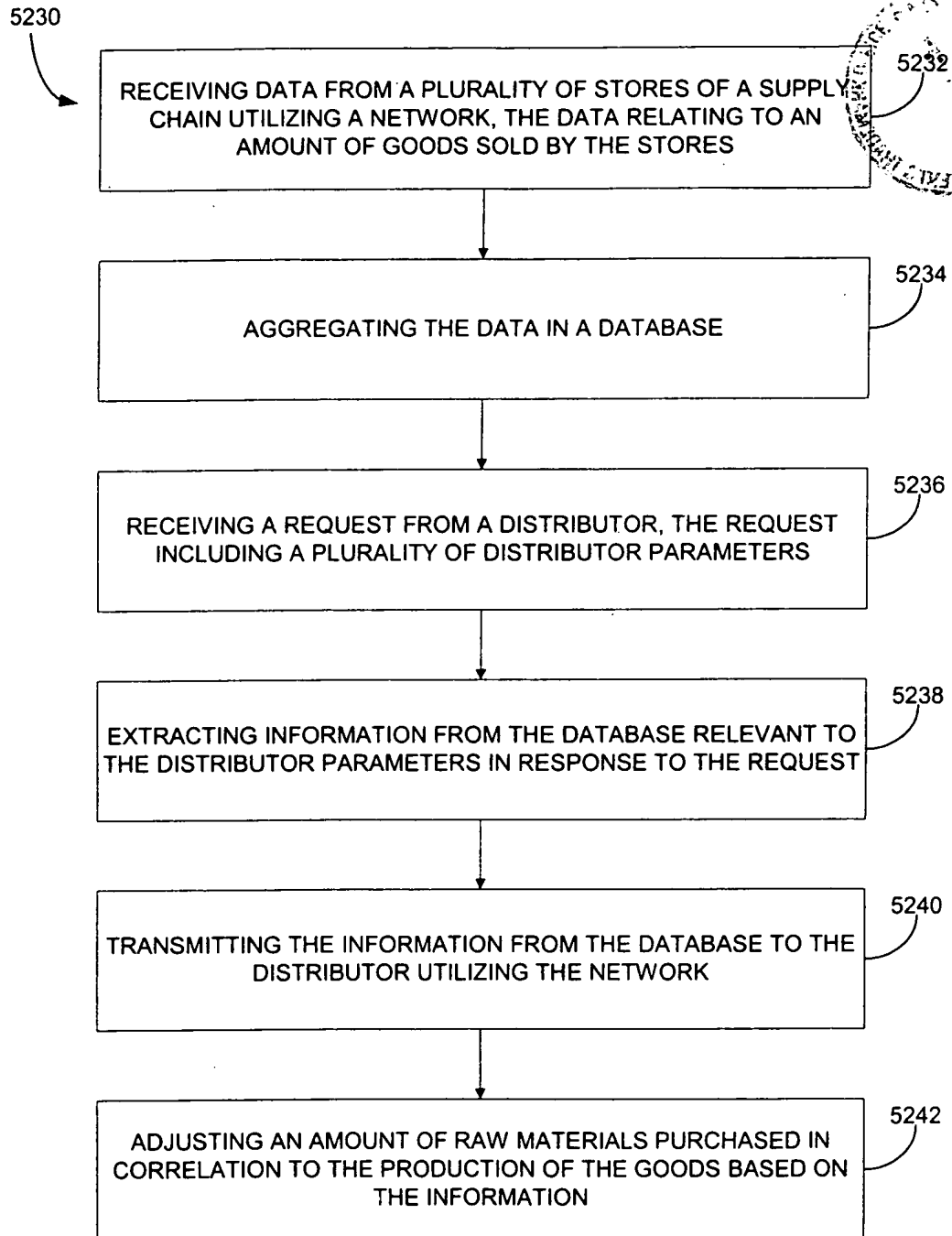


FIG. 51

09845427:070604



**FIG. 52**





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Local Promotion Option	ADI	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup						
	Chicago, IL	6/1/00	85	99	8	
	Davenport-Rt-Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	50	
	Peoria, IL	8/1/00	85	99	17	
	Sioux City, IA	8/20/00	85	99	10	
	Springfield-Decatur-Chmpg, IL	8/1/00	85	99	1	
32 oz. Motor Cup Total					131	
Big King						
	Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		99	10	
	Davenport-Rt-Moline, IA	4/15/00		99	17	
	Ottumwa-Kirkville, IA	4/15/00		99	3	
Big King Total					30	
Pancake Minis						
	Chicago, IL	5/15/00	20	99	8	
	Peoria, IL	5/1/00	20	99	17	
	Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total					35	



**FIG. 54**

**ISE**

## Supplies

## Logout

**HOME**

## Reports

## Personal Info

## Legal Information

**Help**

## POS Implied Daily Usage - Supplier

Supplier:

**TYSON FOODS**

## Retrieve

5500

**POS Implied Daily Usage - Supplier**  
**Tuesday, October 24, 2000**

Printer Friendly Version

**Supplier: TYSON FOODS**

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Supplier User. If you are not Supplier User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

		14 Day Rolling Total Cases														Week Ending Total					
FOB Point	DC Item Description	% Chg 14 Day Avg	10/20	10/21	10/22	10/23	Avg	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/3	8/25	8/18	
TOTAL																		10/15	10/3	10/1	8/24
Total of DC Locations																					
	CHICKEN- 6 PATTY	0.00%		90	137	144	111	100	88	65	100	134	137	125	100	100		780	774	780	781
	CHICKEN- BK 7 BROILER	0.00%																330	327	354	344
	CHICKEN- 6 TENDERS	0.00%		222	335	337	265	240	220	225	240	340	316	255	228	223		1,816	1,868	1,418	1,203
	CHICKN																				

**Done**

**Internet**

**FIG. 55**

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address

http://www.tsweb.com/ran/l\_rptlc.asp?report=true

RSI

Member

LOGOUT

HOME

Franchisee Reports

Personal Info

Legal Information

Help

Restaurant Landed Cost Verification Report

Printer Friendly Version

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

Landed Cost Report

Restaurant Number: 0003473

Date: 10/22/00

Retrieve

5600

DC Item No

RSI Item No

RSI Item Description

DC Cost

Markup

Rest Cost

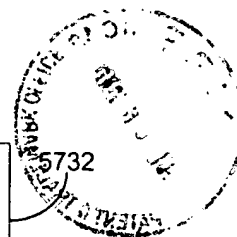
10340	4439	REGISTER TAPE THERMAL 2.25" X 105'	\$21.27	\$1.57	\$22.84
12880	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18888	359	SAUCE-BULK-KRAFTBULL'S EYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	67	MUSTARD-BULK-30AL	\$8.45	\$1.57	\$10.02
20940	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	88	SAUCE-BULK-MAYONNAISE	\$7.91	\$1.57	\$9.38
24500	4270	WATERICE MOUNTAIN 5L	\$8.41	\$1.57	\$9.98

Done

FIG. 56

5730

REGISTERING A PLURALITY OF STORES, DISTRIBUTORS AND SUPPLIERS OF A SUPPLY CHAIN UTILIZING THE INTERNET



5734

ASSIGNING EACH OF THE STORES, DISTRIBUTORS AND SUPPLIERS AN IDENTIFIER

5736

RECEIVING A REQUEST FROM A USER FOR ACCESS TO A DATABASE UTILIZING A FIRST WEB-PAGE, WHEREIN THE REQUEST INCLUDES AN IDENTIFIER

5738

IDENTIFYING THE USER AS AT LEAST ONE OF A STORE, DISTRIBUTOR AND SUPPLIER USING THE IDENTIFIER

5740

DISPLAYING A SECOND WEB-PAGE IF THE USER IS IDENTIFIED AS A STORE, A THIRD WEB-PAGE IF THE USER IS IDENTIFIED AS A DISTRIBUTOR, AND A FOURTH WEB-PAGE IF THE USER IS IDENTIFIED AS A SUPPLIER

FIG. 57

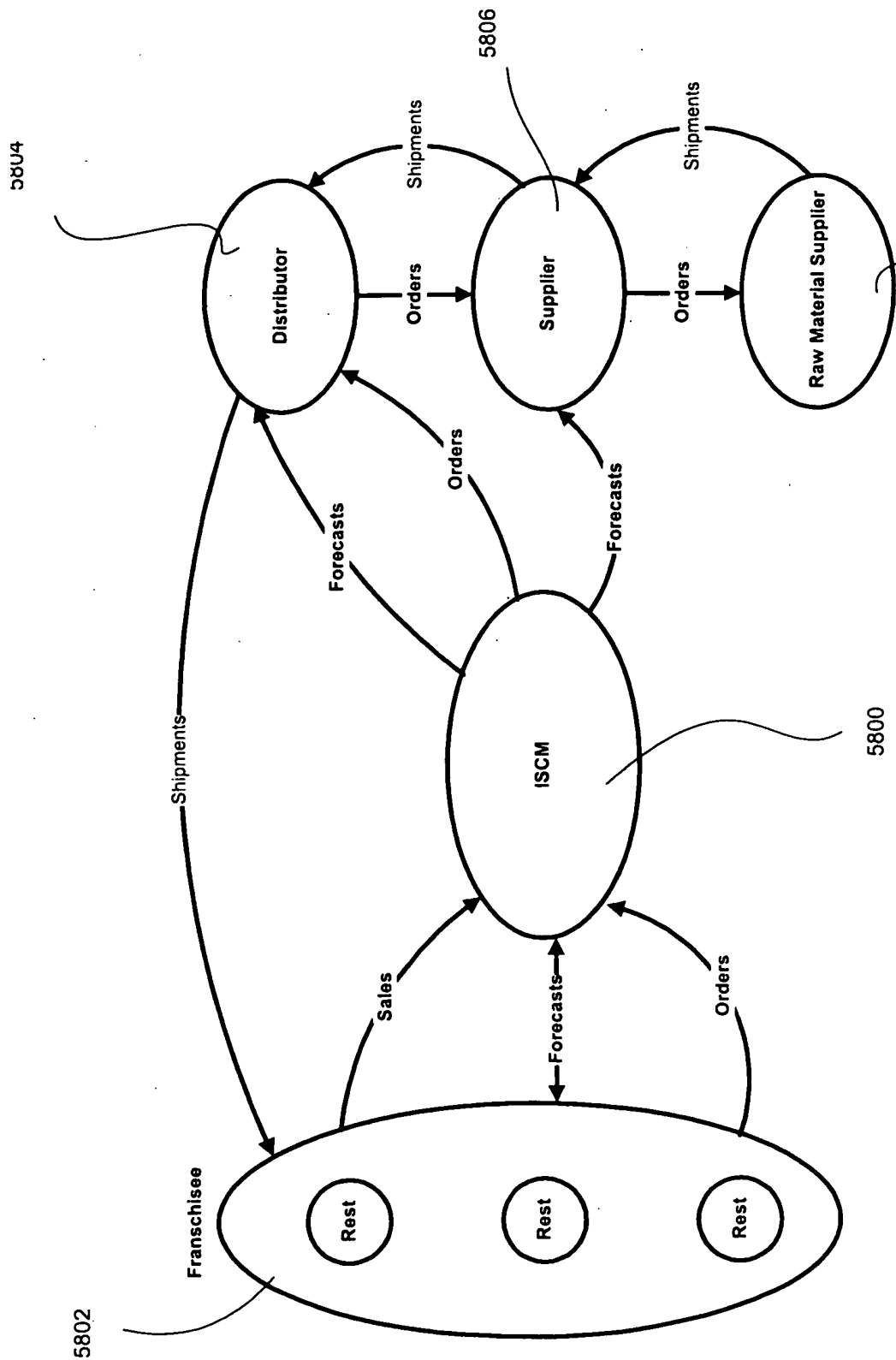
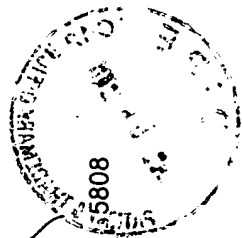
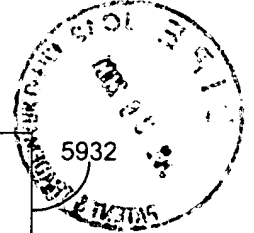


Fig. 58



5930

SENDING A DISTRIBUTOR AN ORDER FOR GOODS FROM A  
SUPPLY CHAIN PARTICIPANT UTILIZING A NETWORK



5934

TRACKING THE GOODS UTILIZING A BAR CODE

5936

STORING RESULTS OF THE TRACKING IN A DATABASE

5938

ALLOWING THE SUPPLY CHAIN PARTICIPANT TO ACCESS THE  
RESULTS OF THE TRACKING UTILIZING A NETWORK WITH TCP/IP  
PROTOCOL

**FIG. 59**

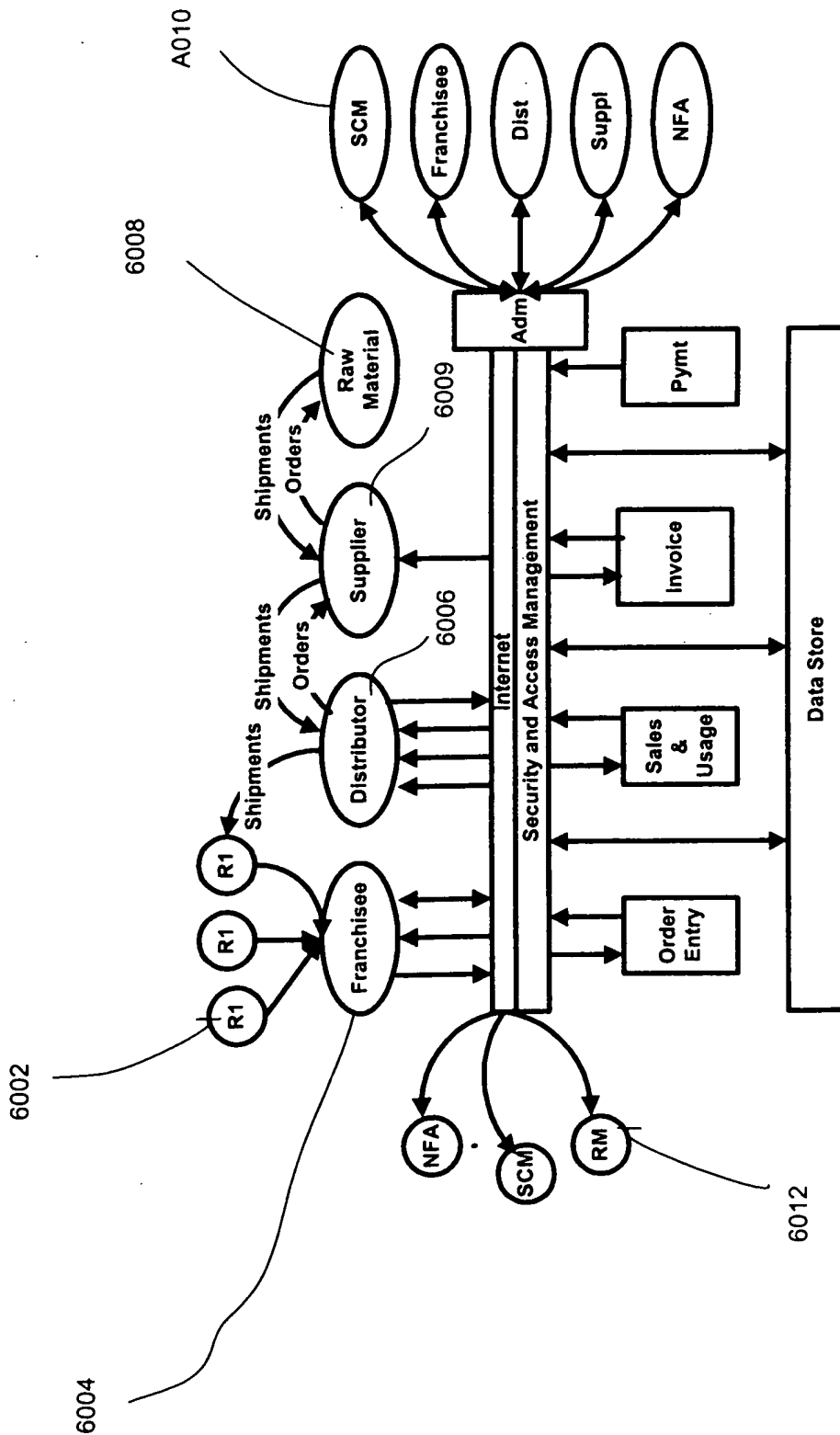


Fig. 60





FIG. 61

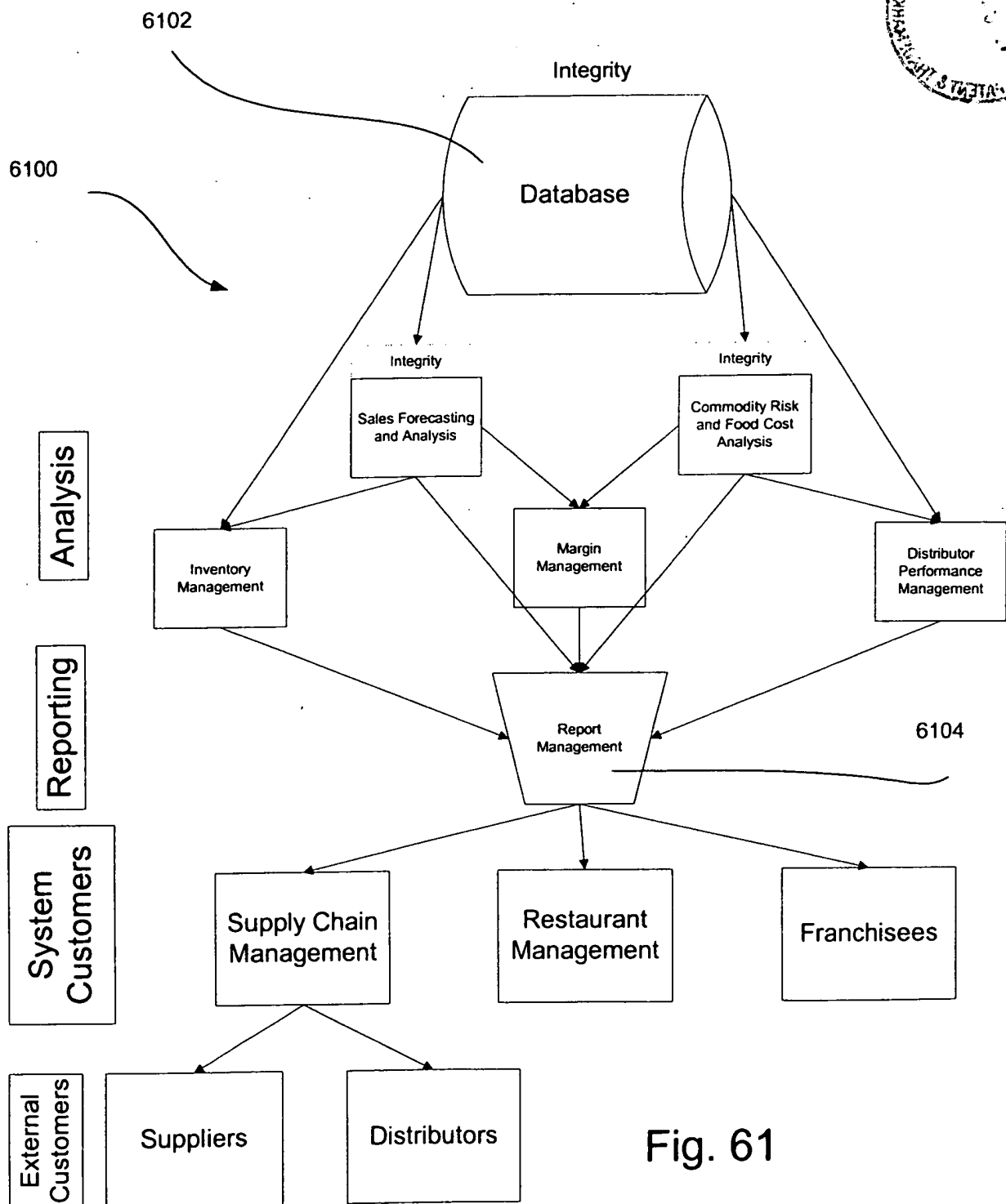
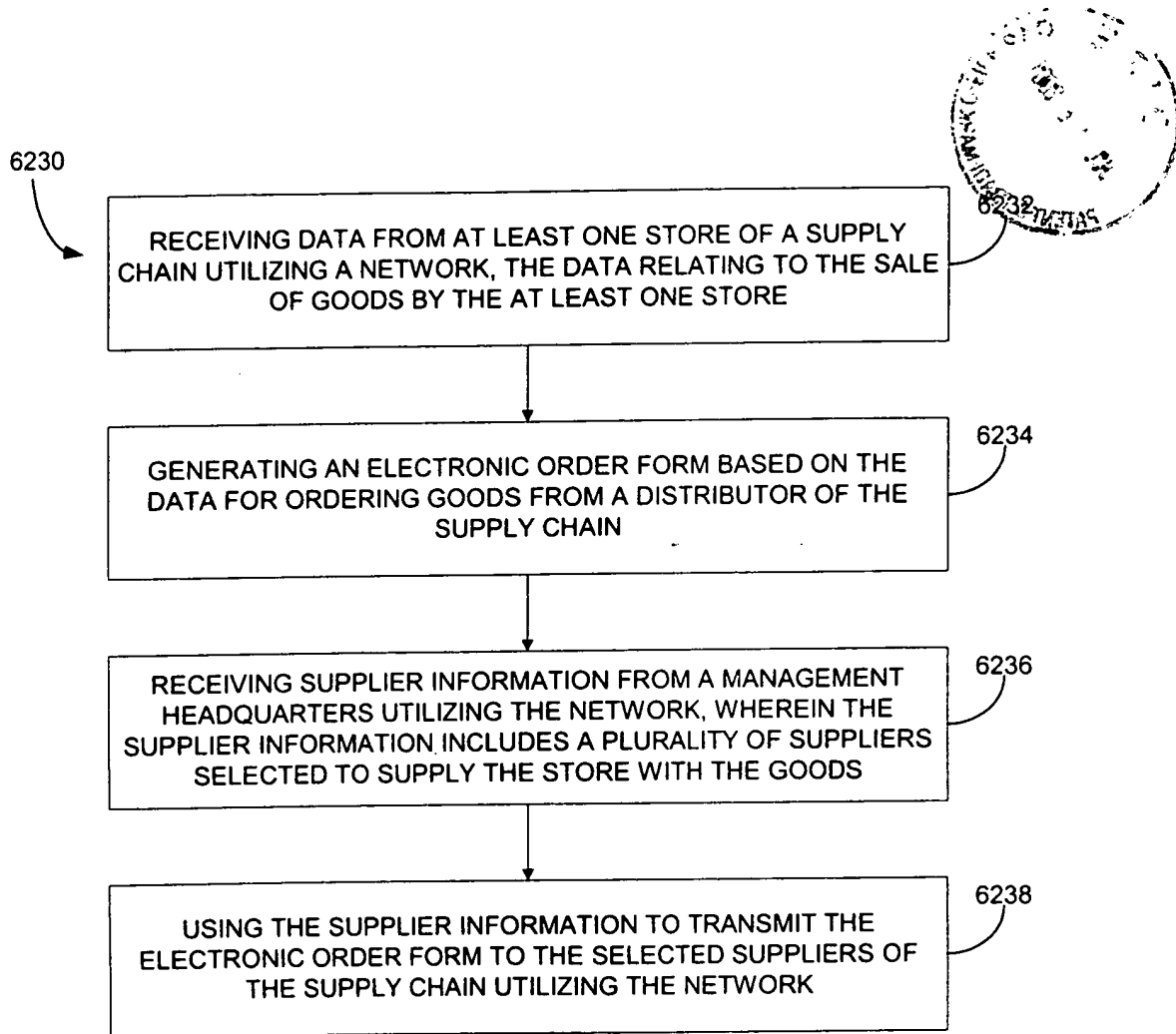


Fig. 61

FO9020-2249T860



6300

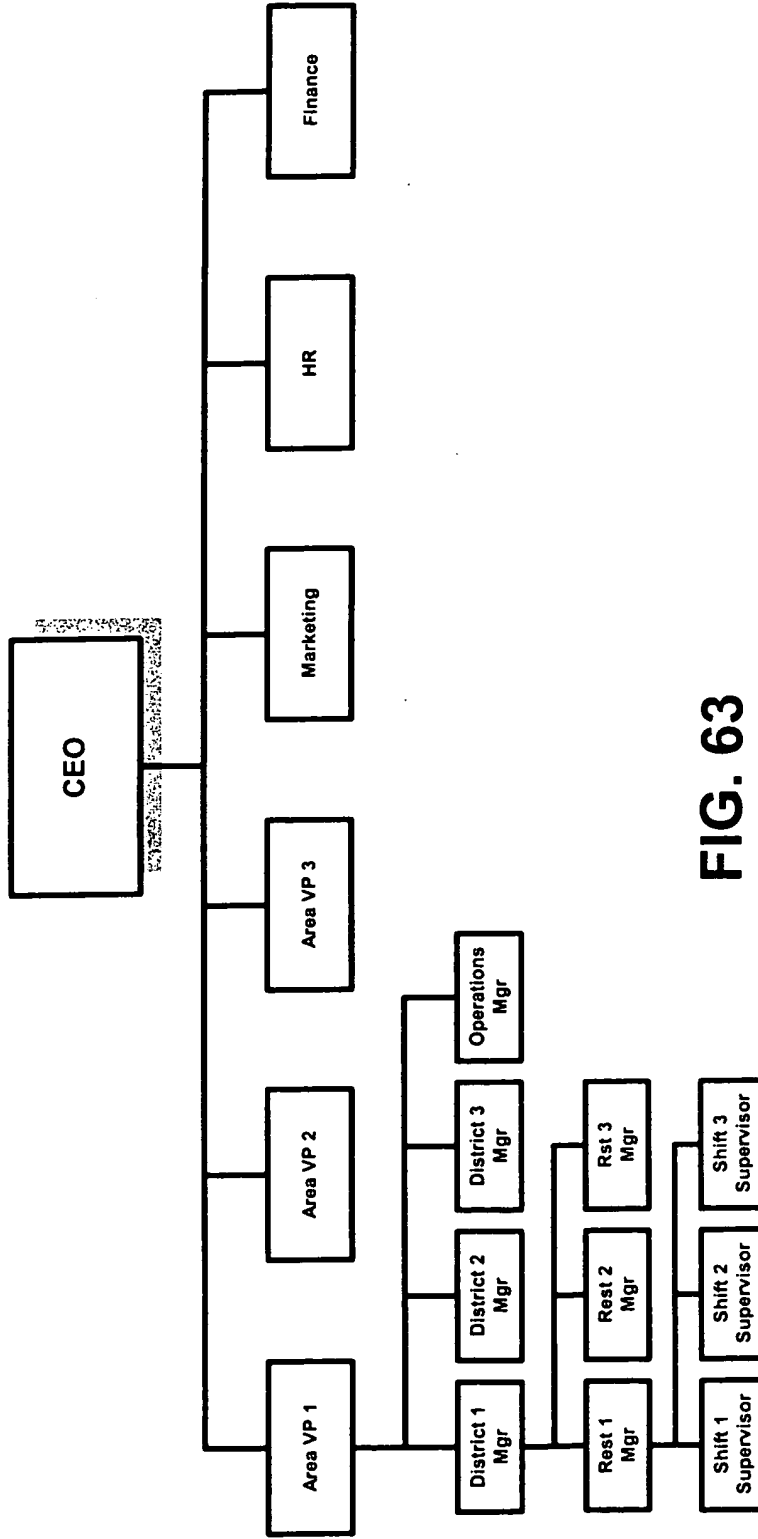


FIG. 63



FOIA b 7 - EXEMPT

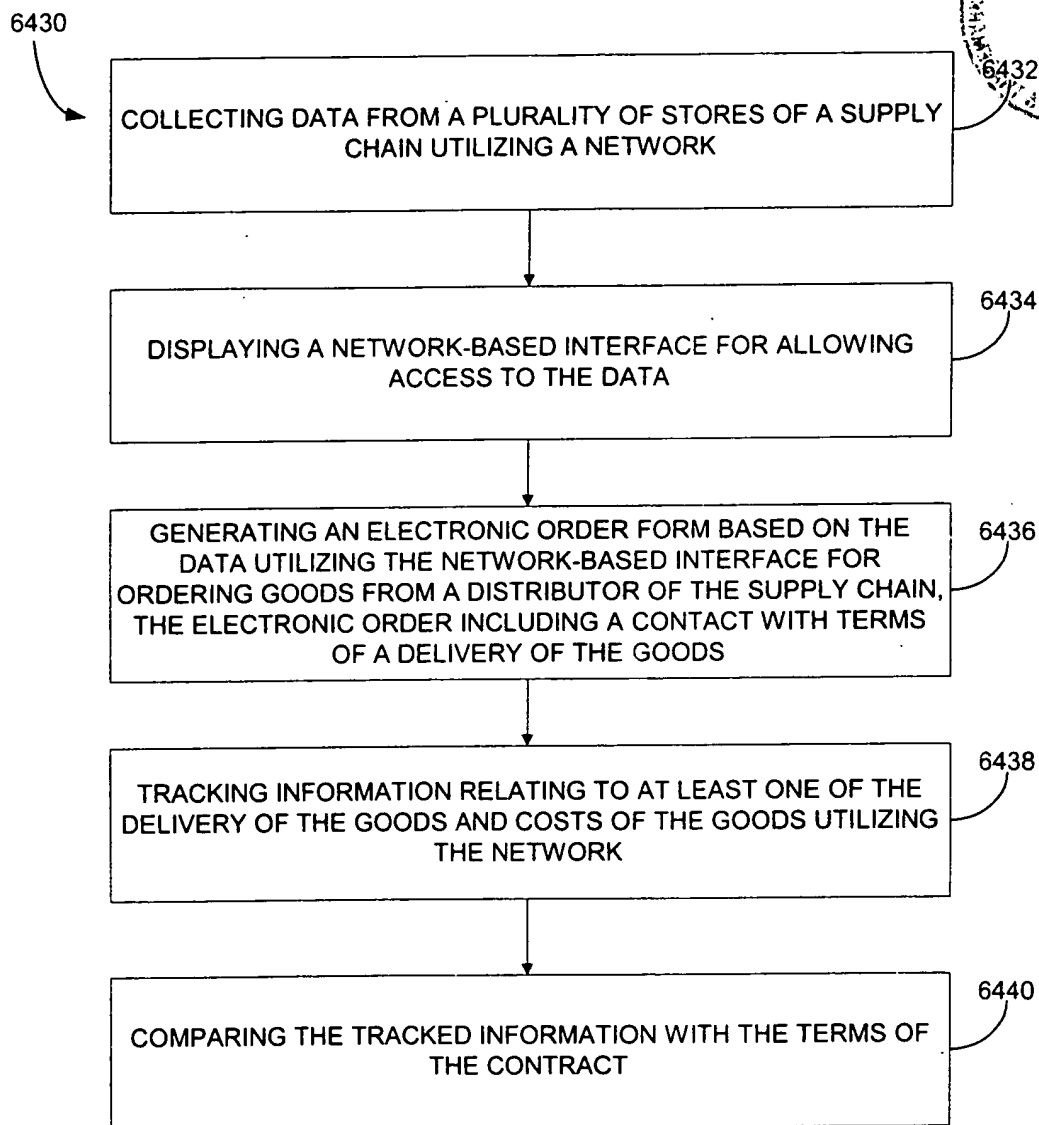


FIG. 64

6530

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE AT LEAST ONE STORE

6532

# GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN

6534

SENDING THE ELECTRONIC ORDER FORMS TO THE  
DISTRIBUTORS SO THAT THE GOODS ARE DELIVERED TO THE  
STORES

6536

COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE  
DISTRIBUTORS FOR MONITORING THE RELIANCE OF THE AT  
LEAST ONE STORE ON EACH DISTRIBUTOR

6538

**FIG. 65**

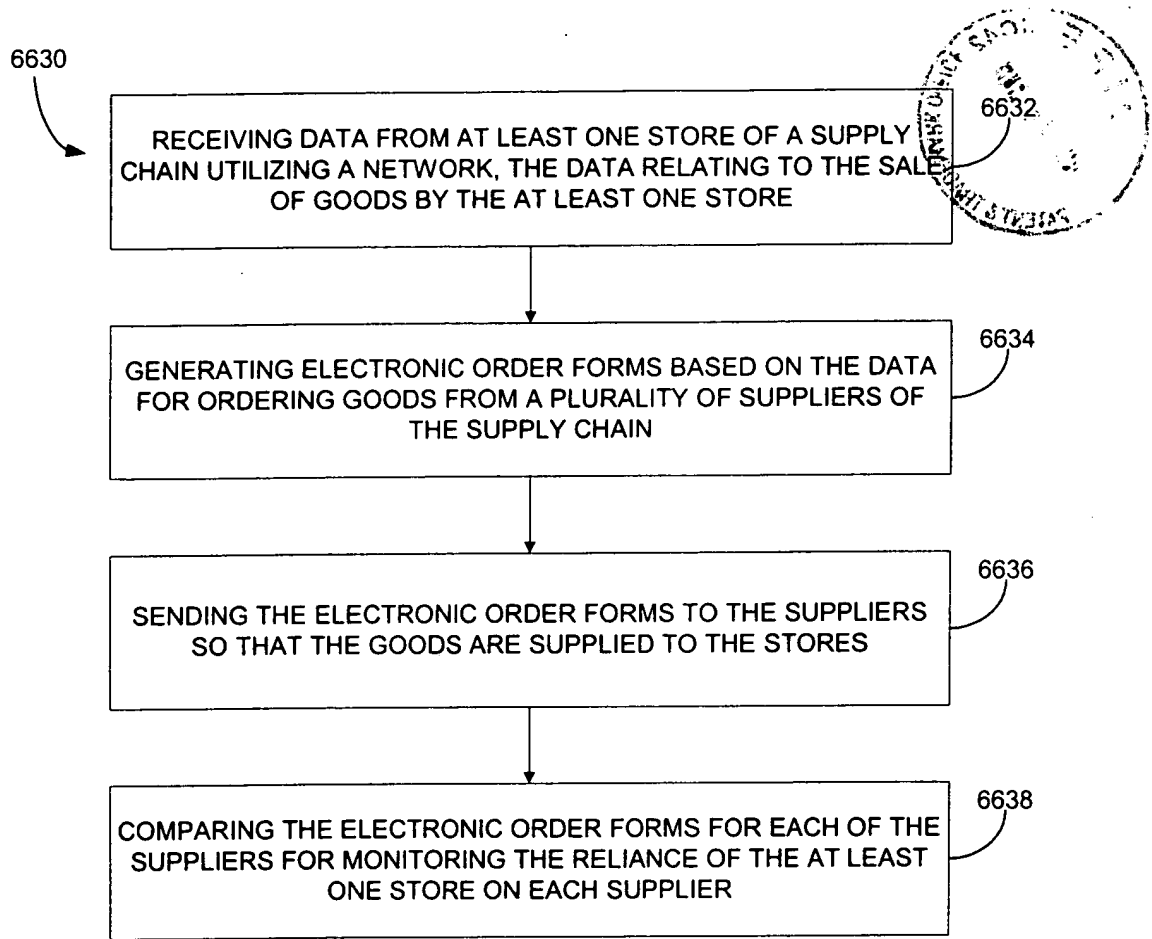
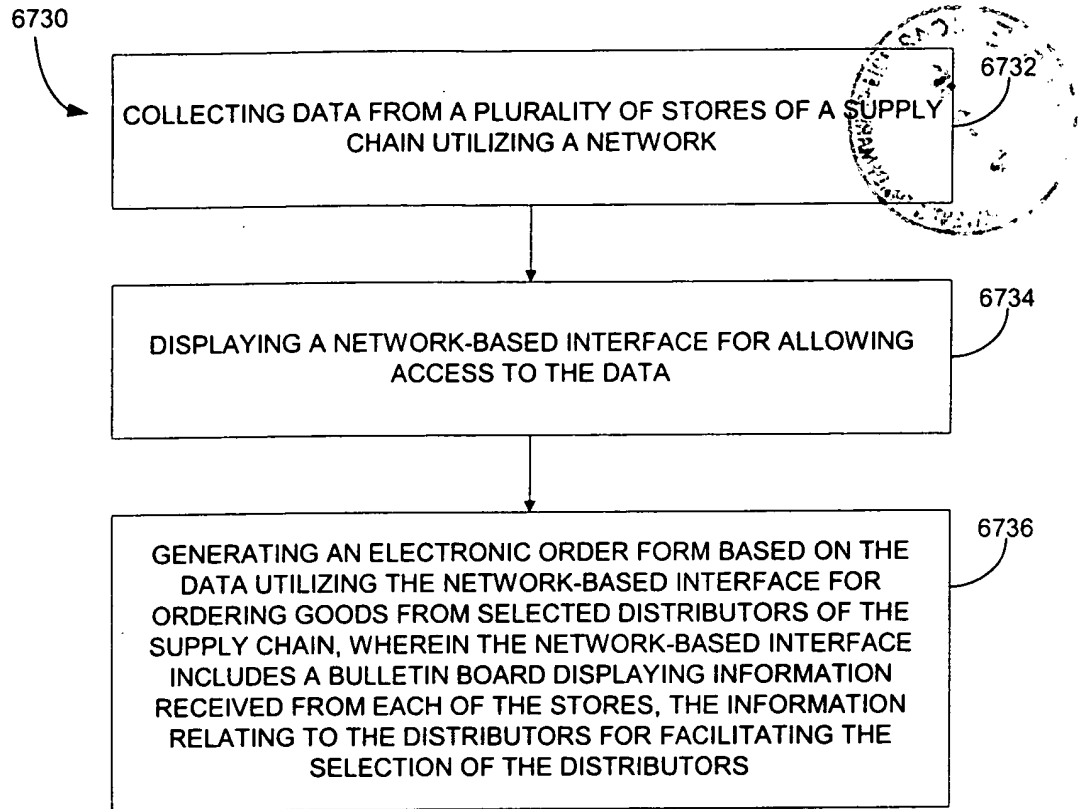
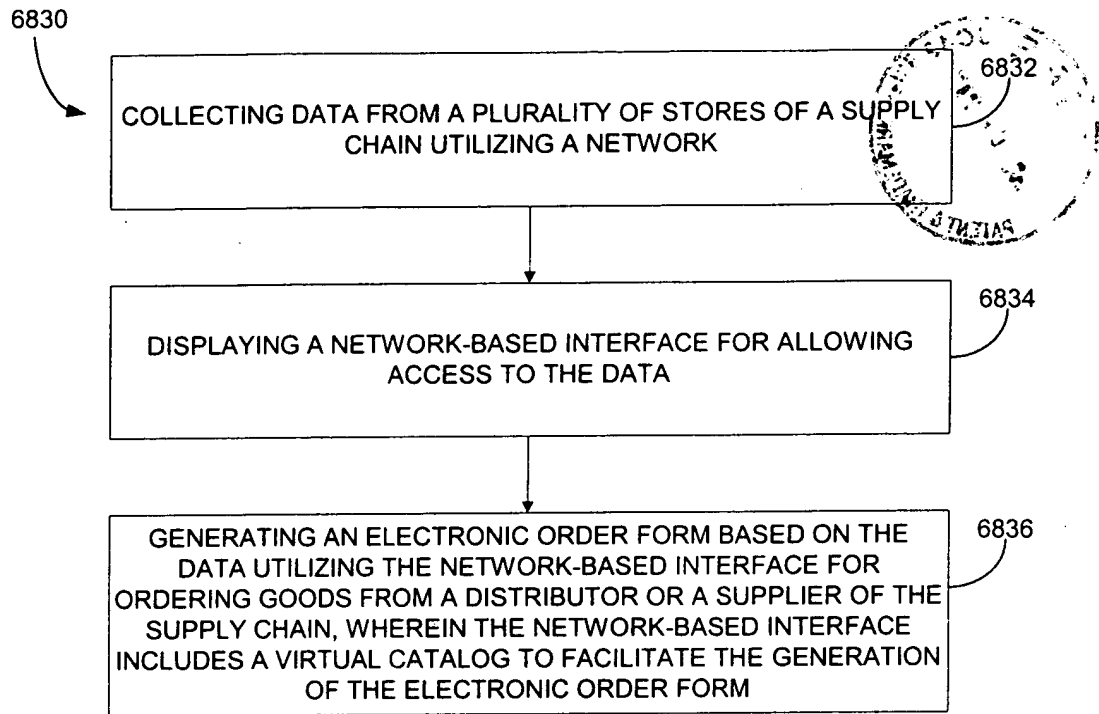


FIG. 66



**FIG. 67**

09816437-070604



**FIG. 68**



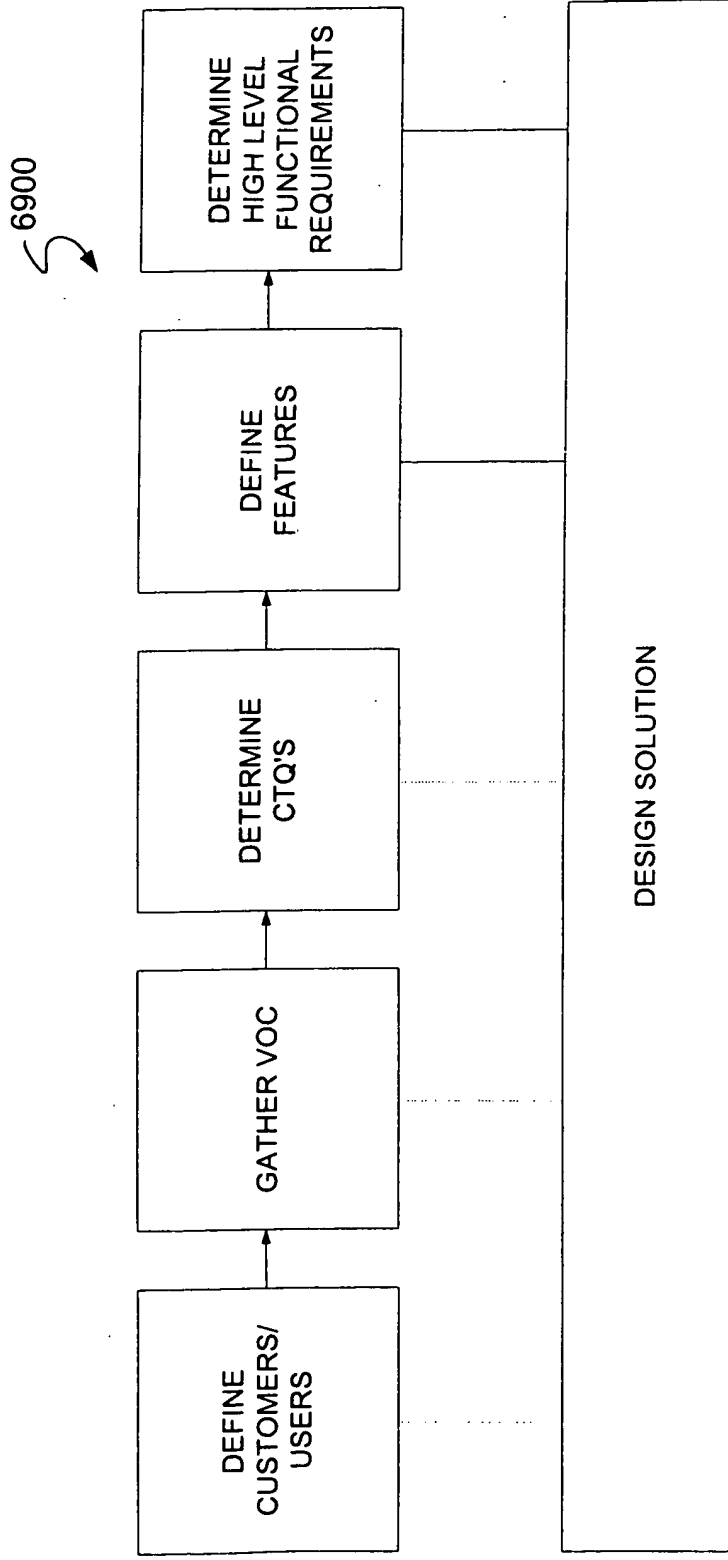
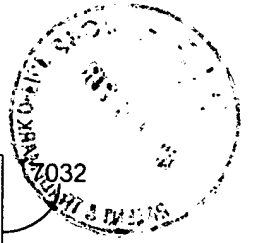


FIG. 69



7030

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES



ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

7034

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN

7036

SENDING THE ELECTRONIC ORDER FORMS TO THE DISTRIBUTORS UTILIZING THE NETWORK

7038

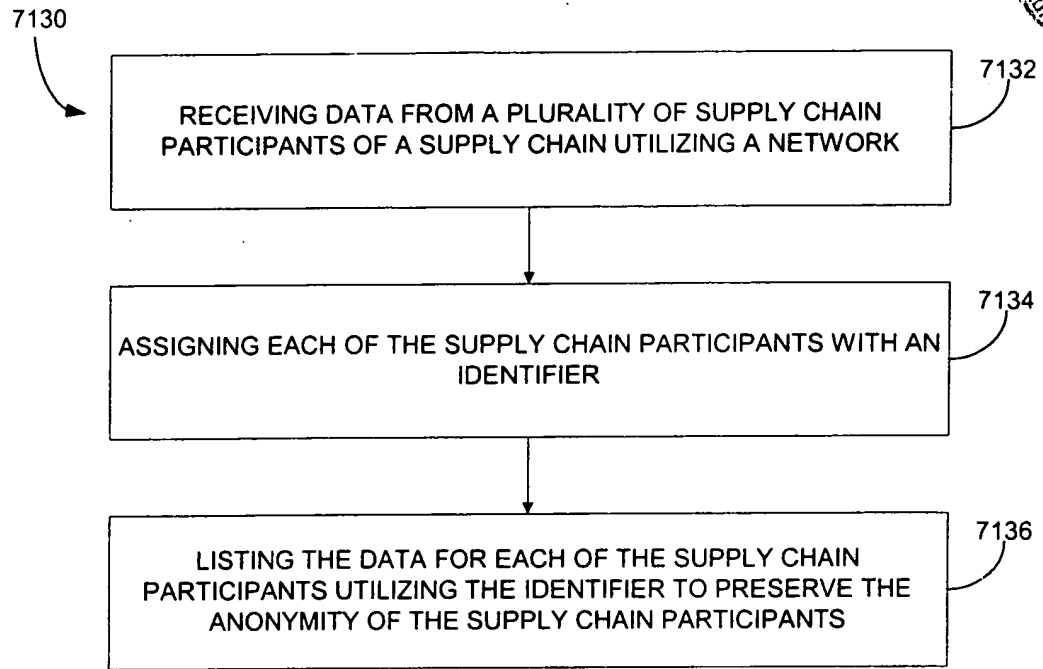
RECEIVING INVOICES FROM THE DISTRIBUTORS UTILIZING THE NETWORK

7040

COMPARING THE INVOICES WITH THE ELECTRONIC ORDER FORMS FOR AUDITING THE INVOICES

7042

FIG. 70



**FIG. 71**

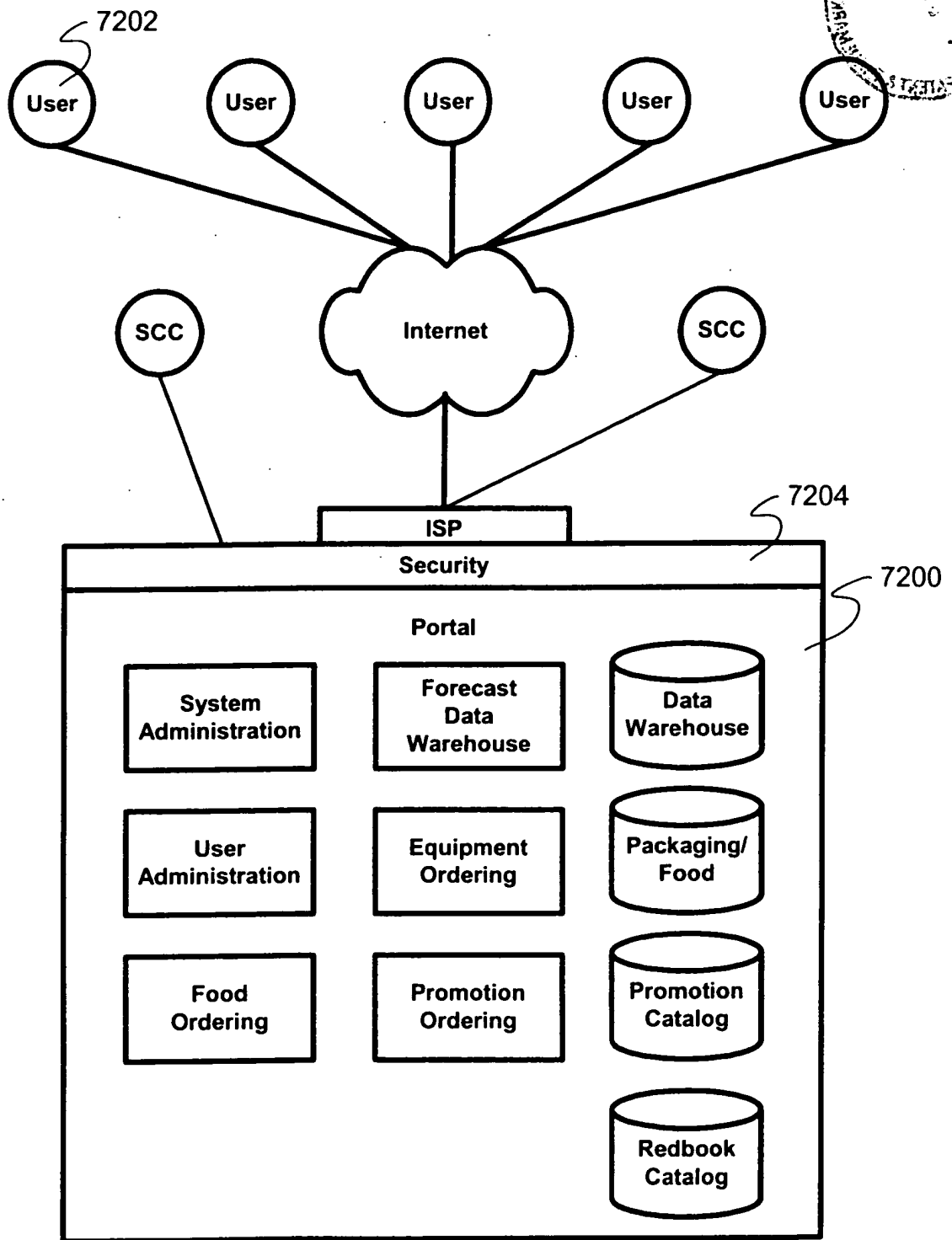


FIG. 72

109020-249T860

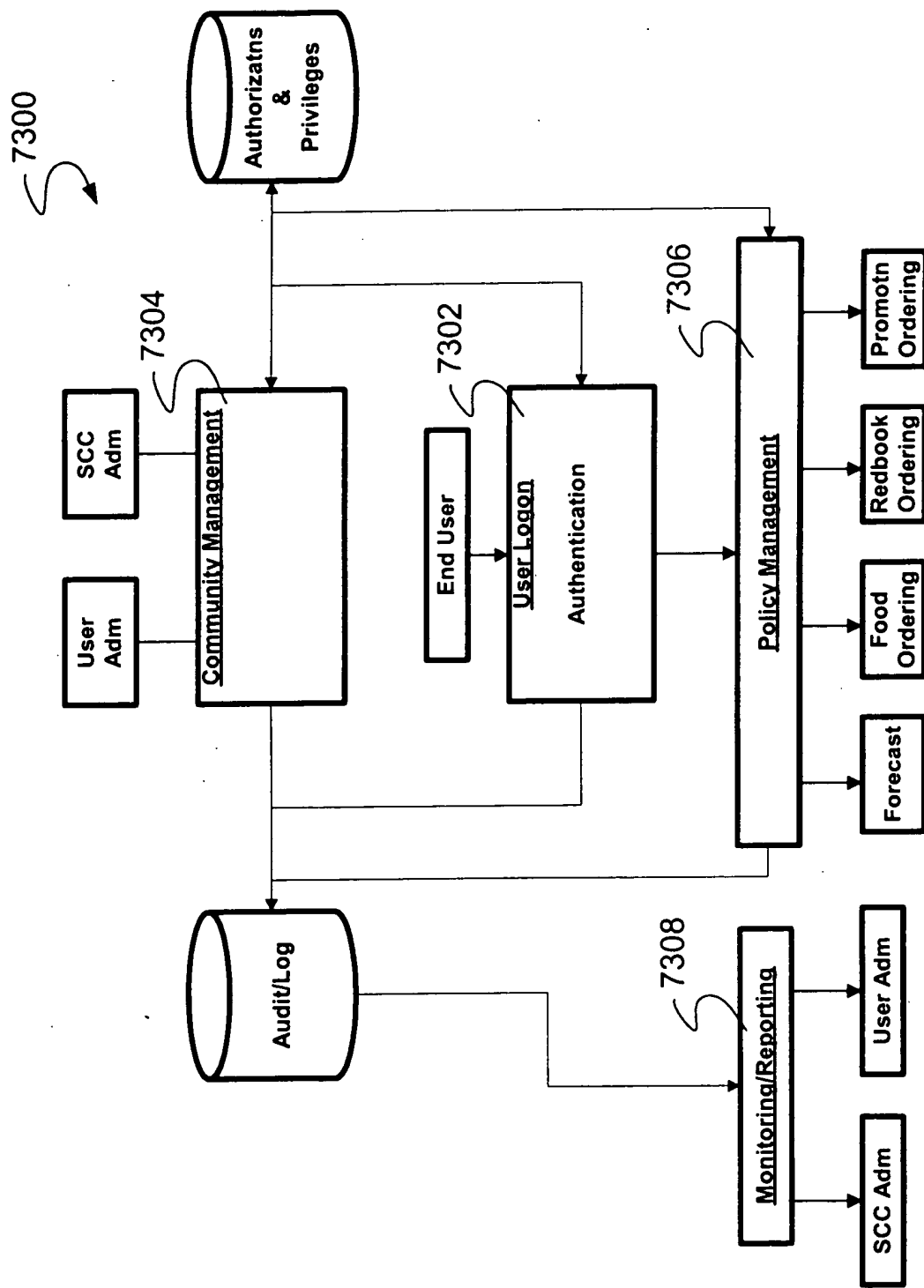


FIG. 73



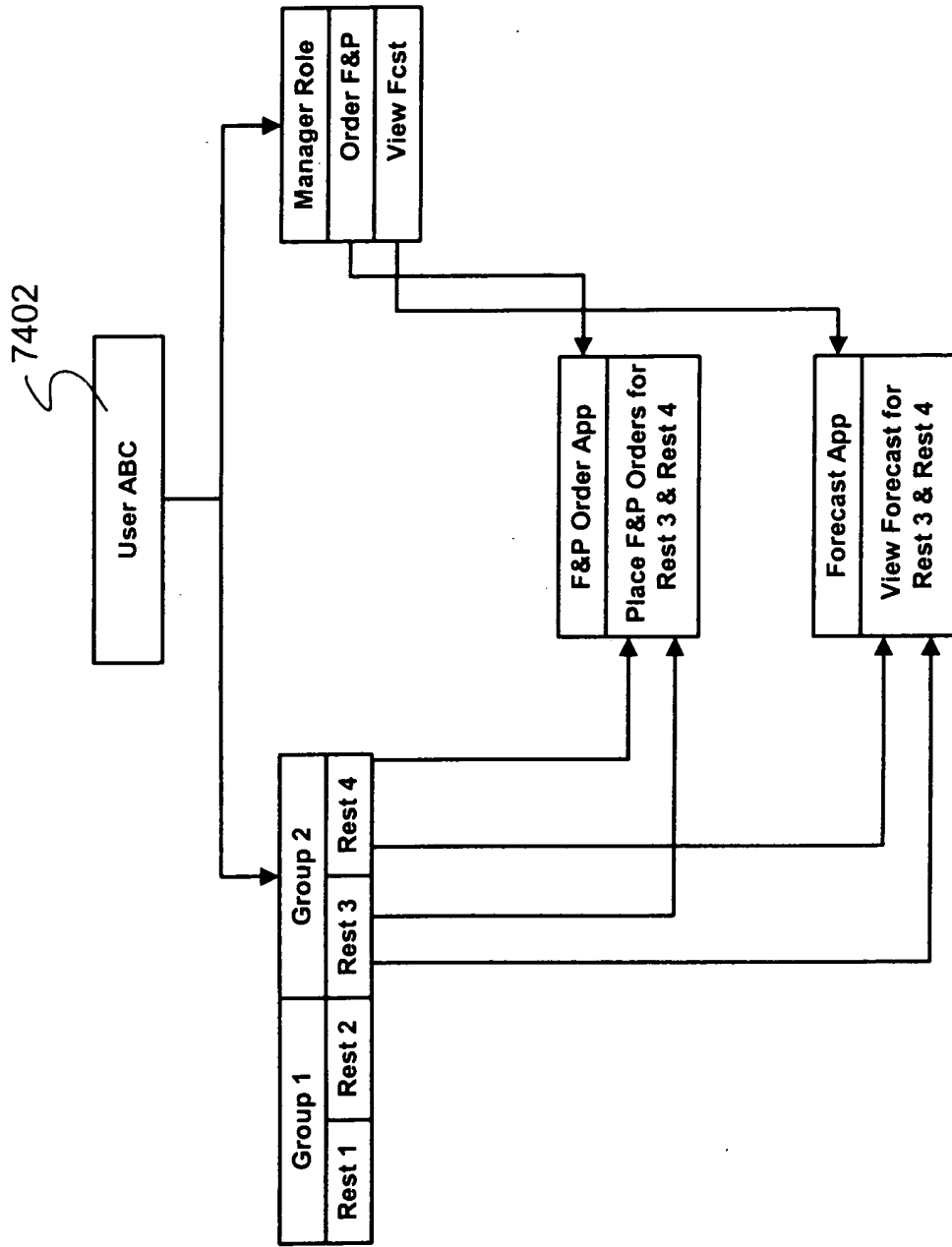


FIG. 74



FOUO - CONFIDENTIAL

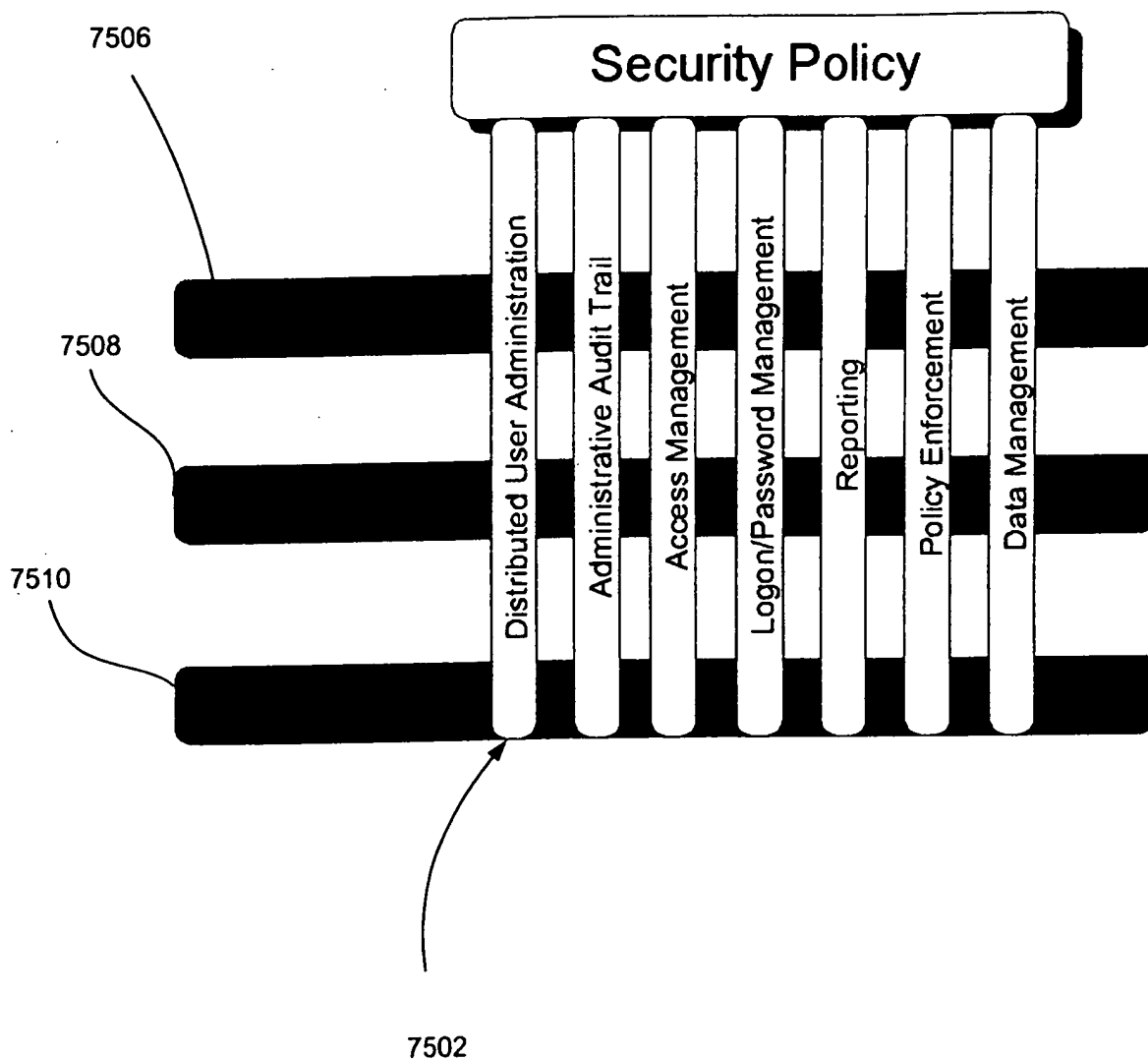


Fig. 75

09815437 070604

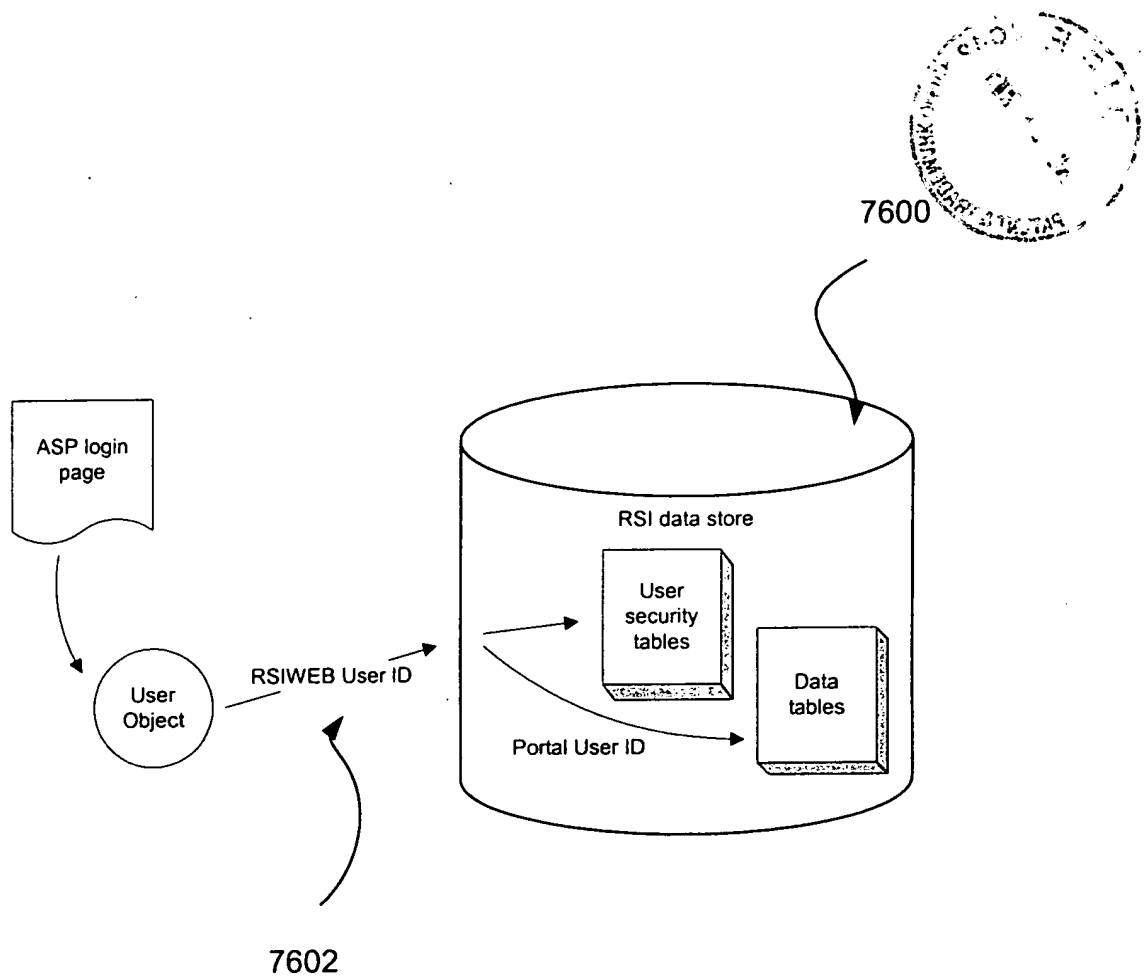


Fig. 76



2025 RELEASE UNDER E.O. 14176

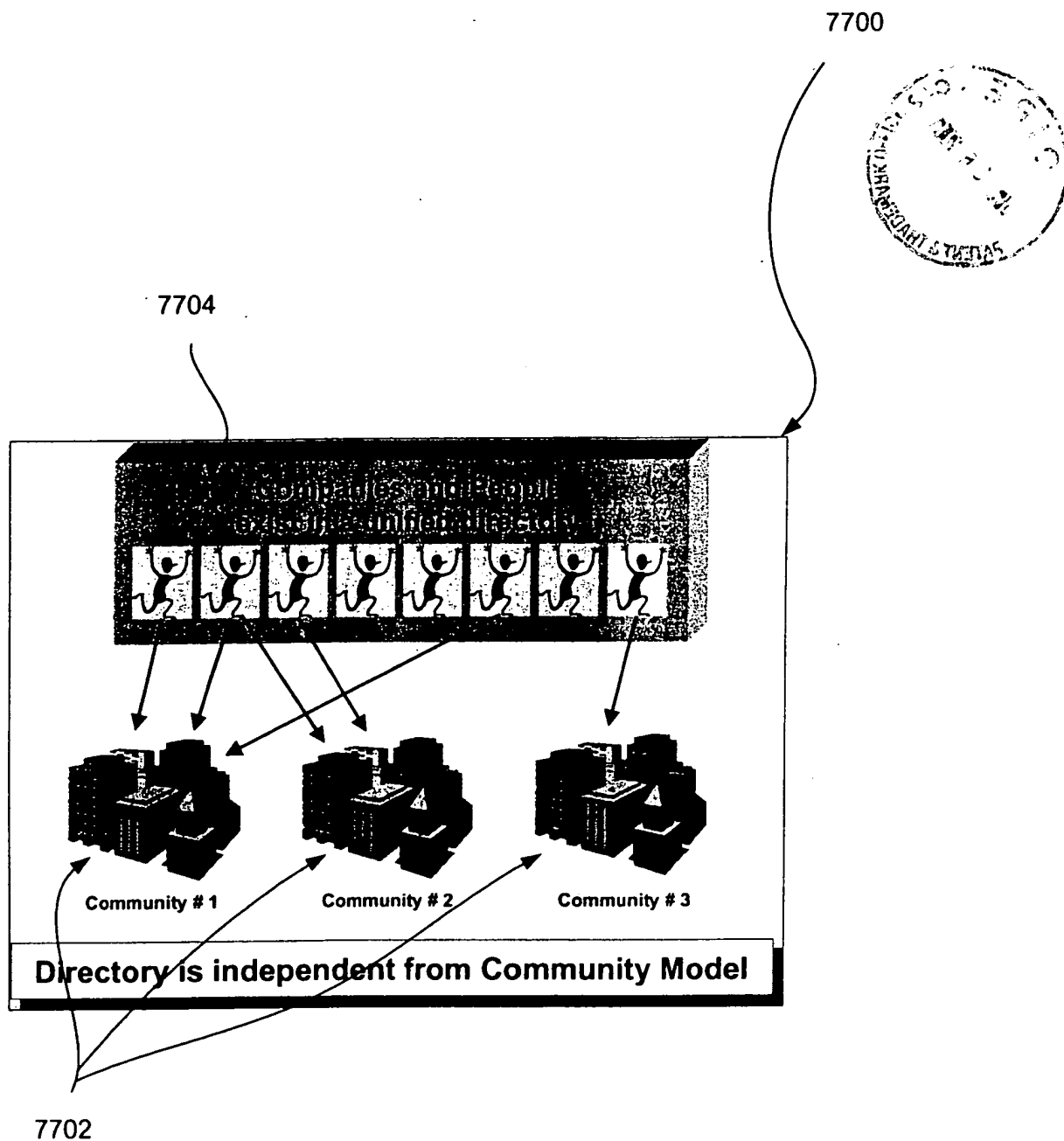


Fig. 77

091647 02061

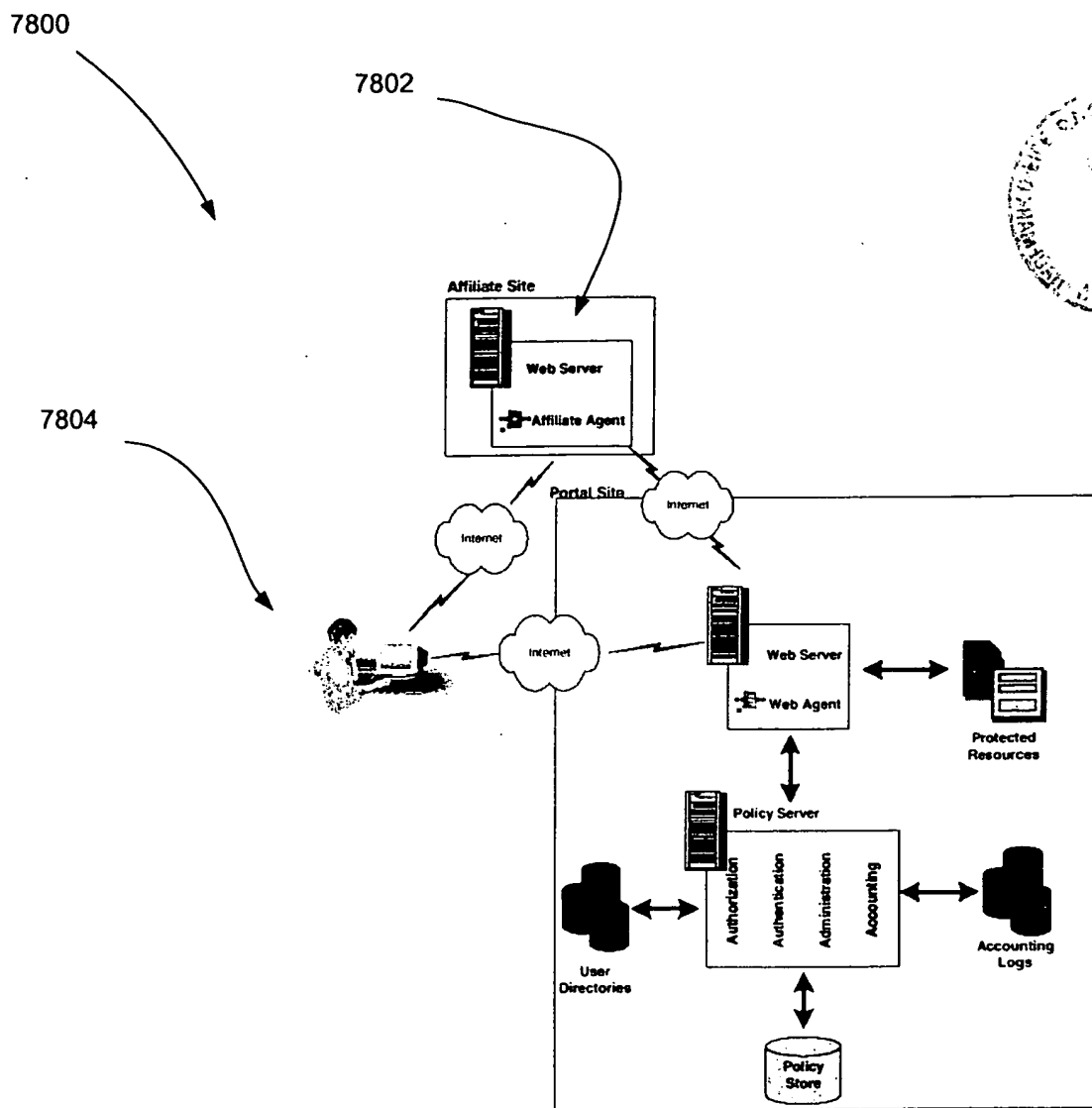
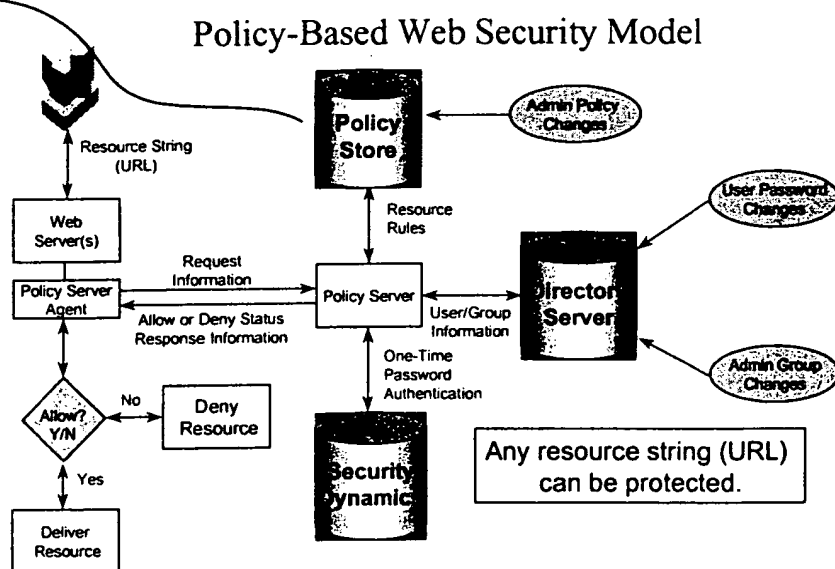
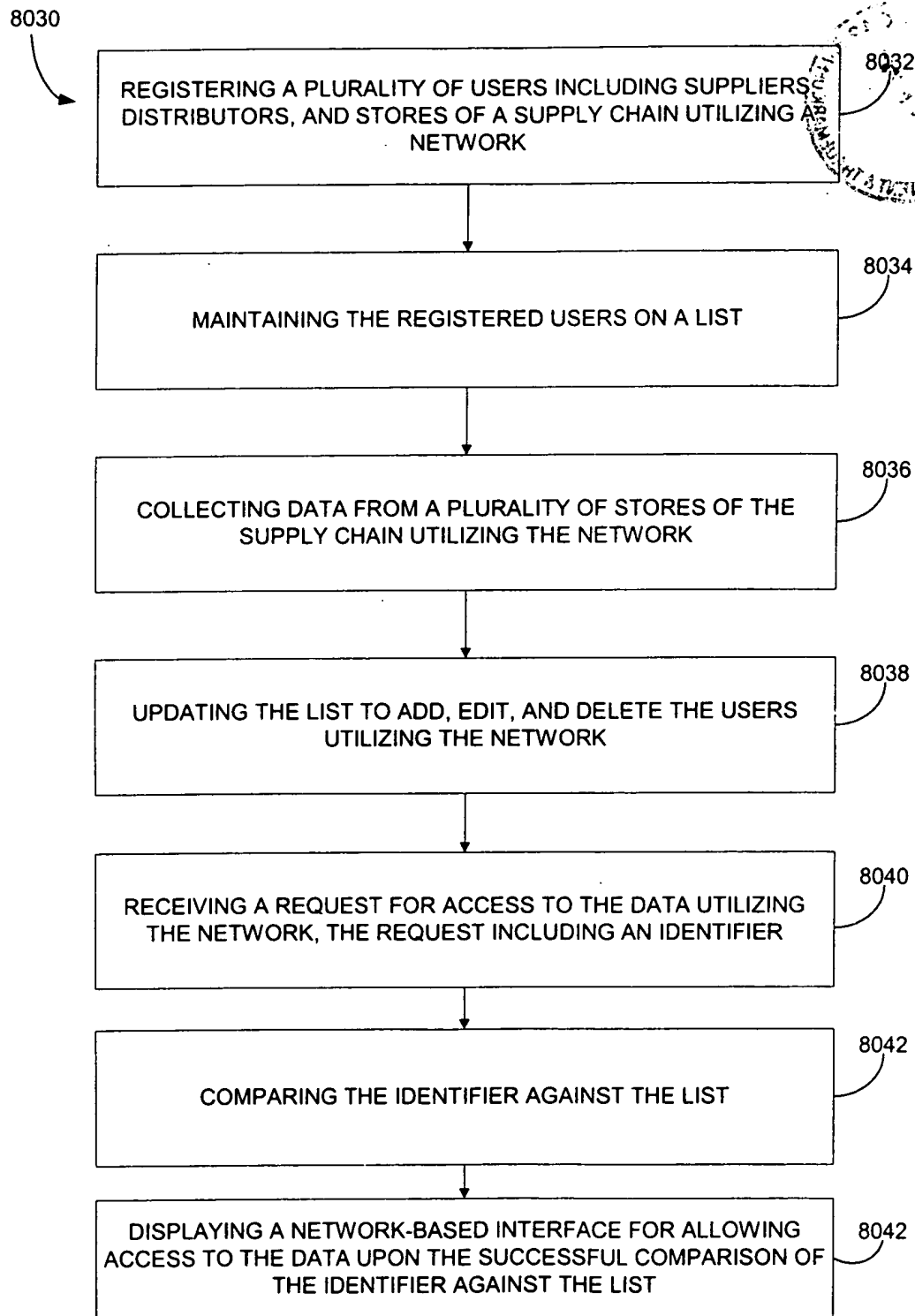


Fig. 78

[illegible]

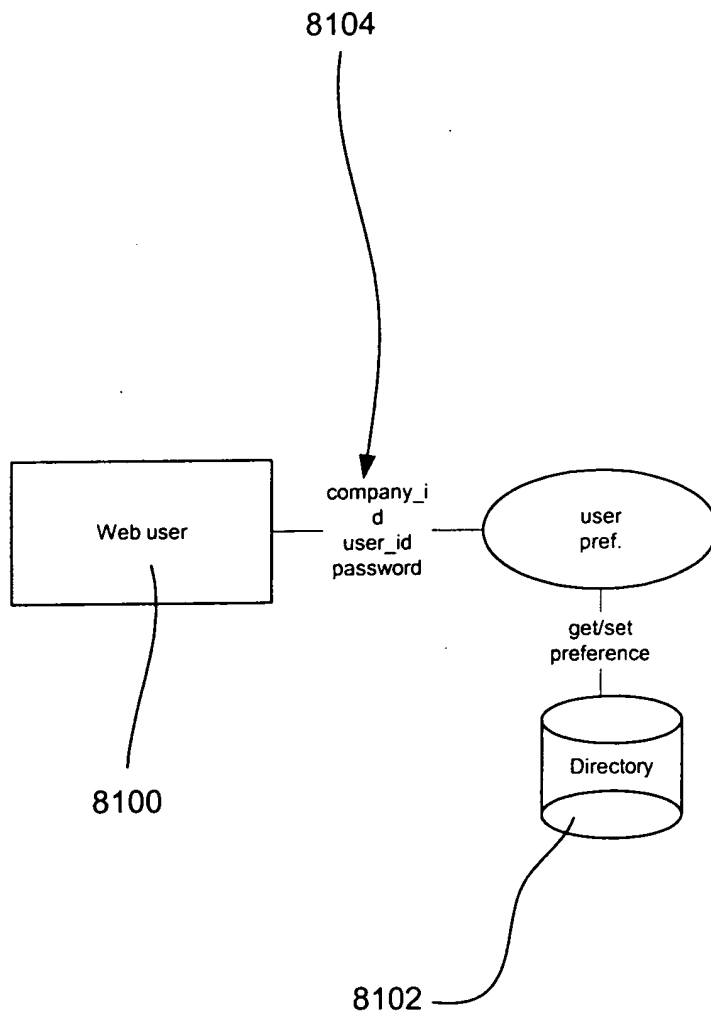
**Fig. 79**

202409161643:020601



**FIG. 80**

FOIA b7 - EXEMPT



**Fig. 81**

8200

8202

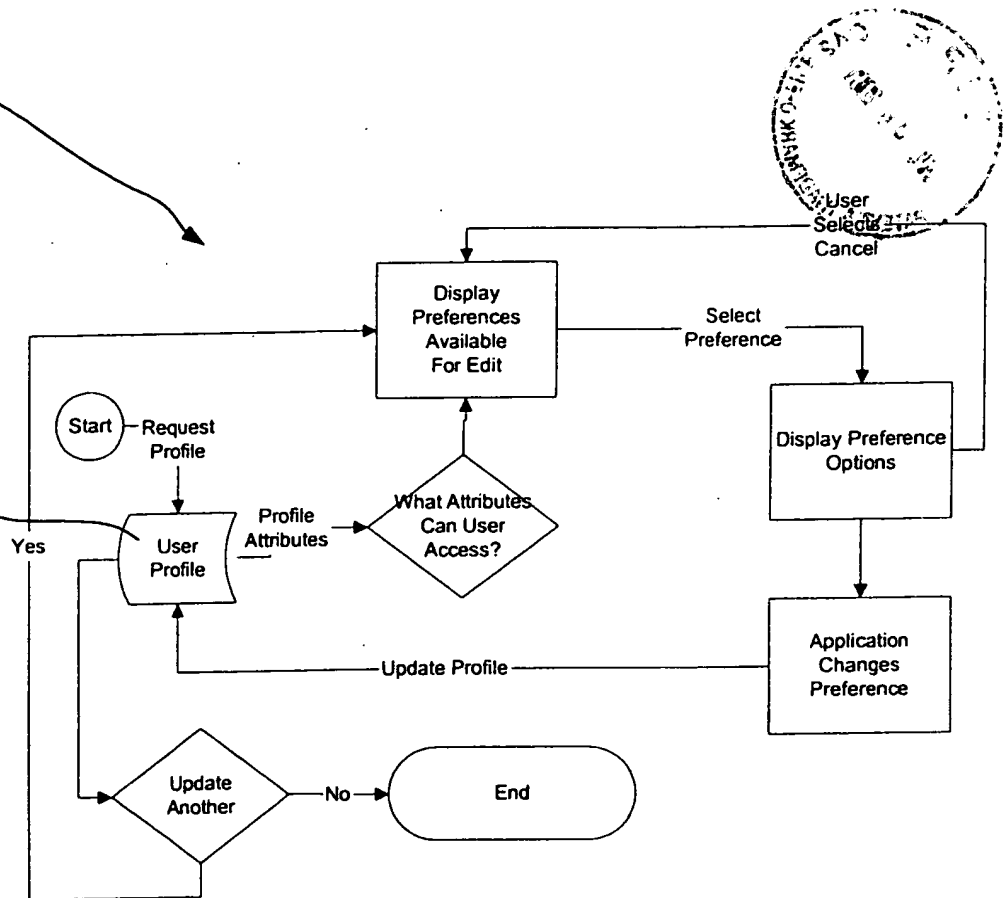
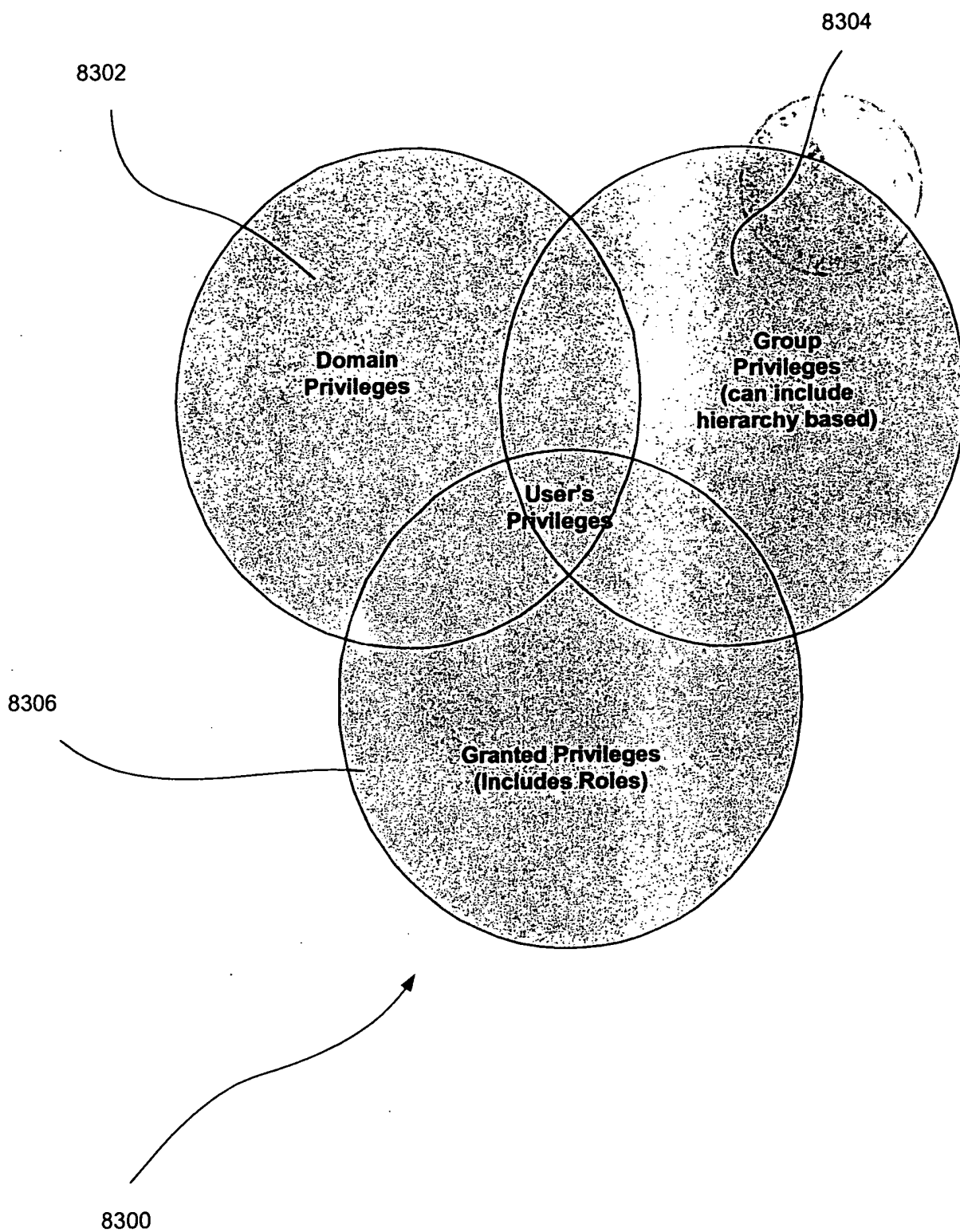


Fig. 82

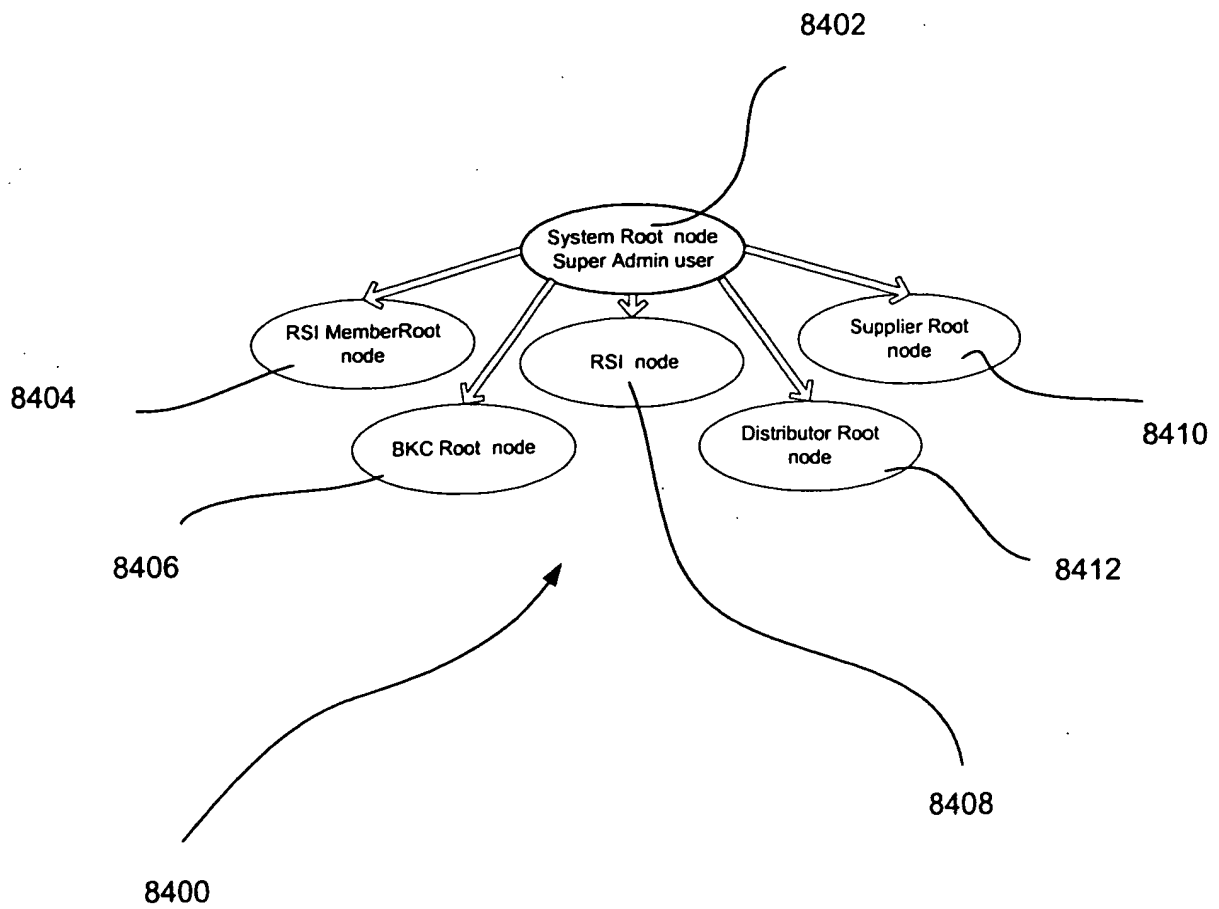
00816427-070601

THE UNIVERSITY OF CHICAGO  
 LIBRARY  
 540 EAST 57TH STREET  
 CHICAGO, ILL. 60637  
 TEL. 773-936-5000  
 FAX 773-936-5000



**Fig. 83**

094547 02604  
T09020 249T860



**Fig. 84**



2025-07-04 10:50:20

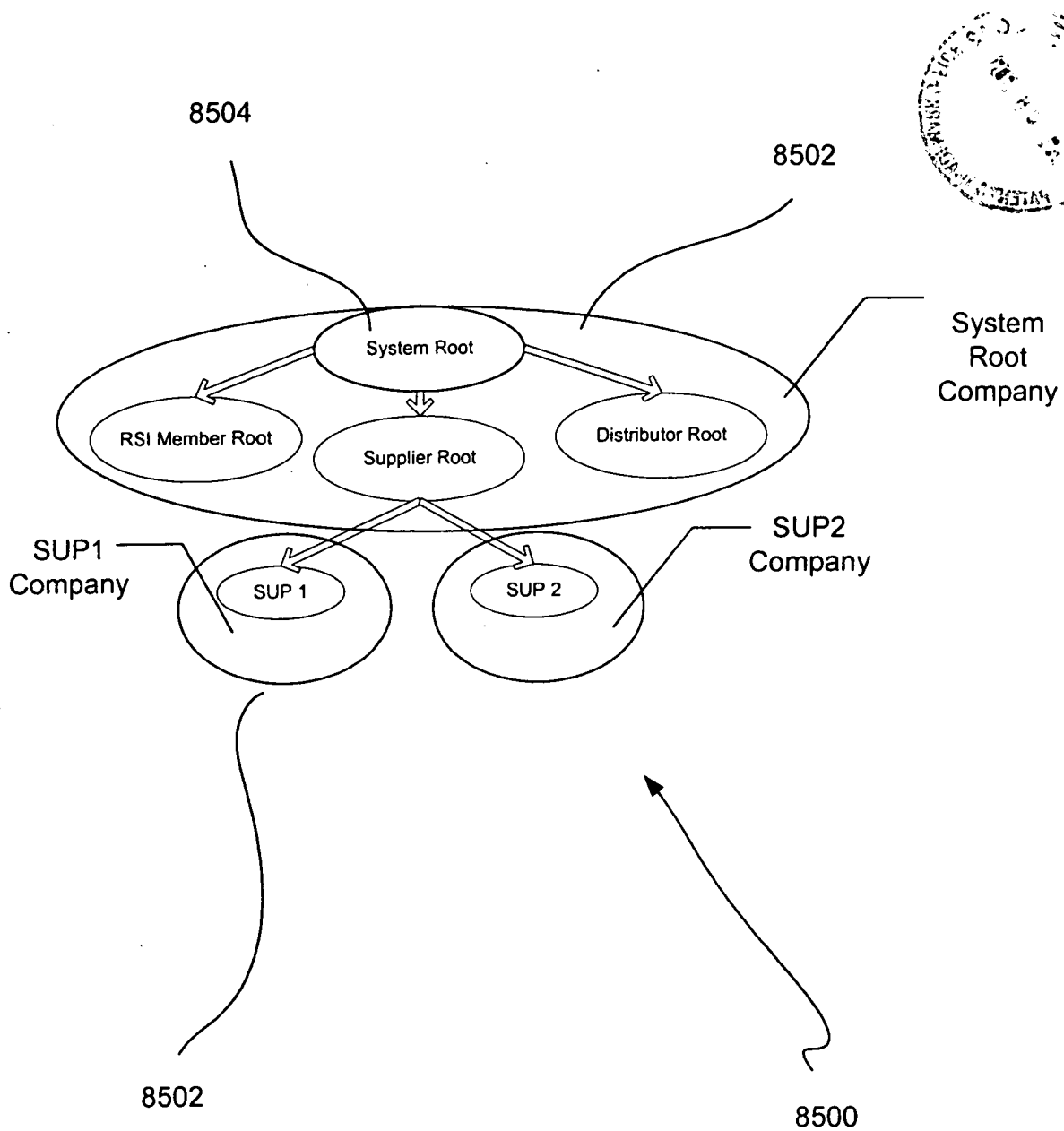


Fig. 85

8600

8602

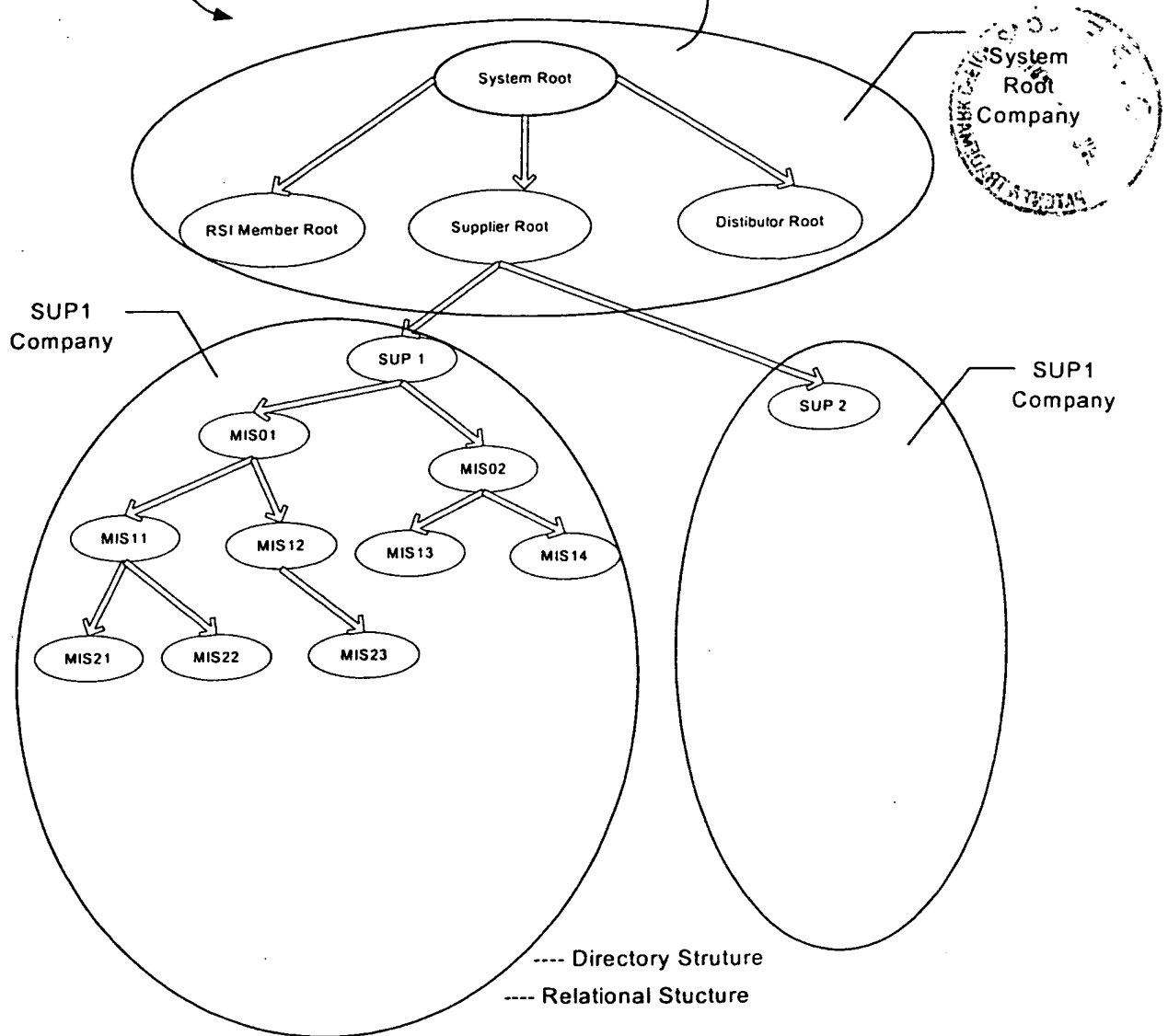


Fig. 86

8700

# Group Hierarchy Management: Data Flow

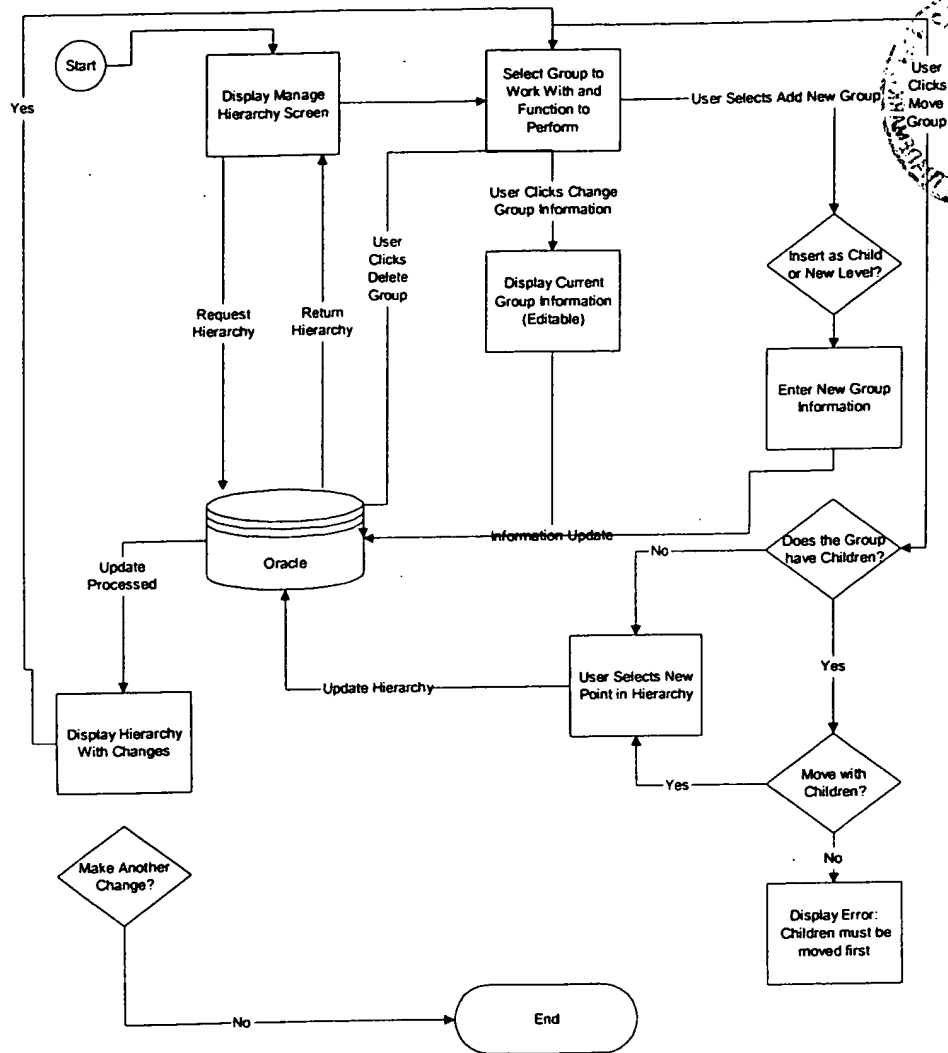


Fig. 87

2025-07-20 15:04:00

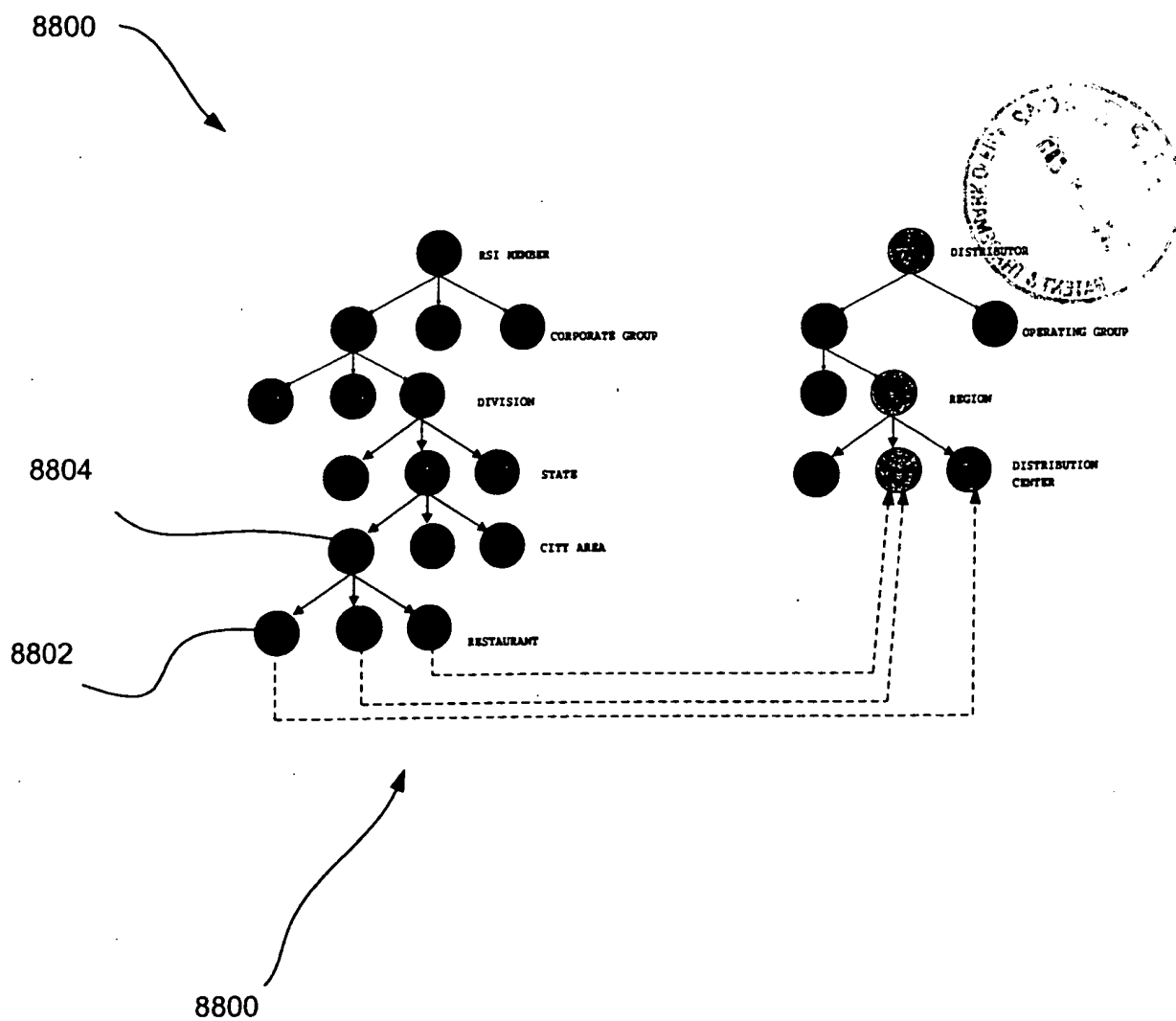


Fig. 88

8902

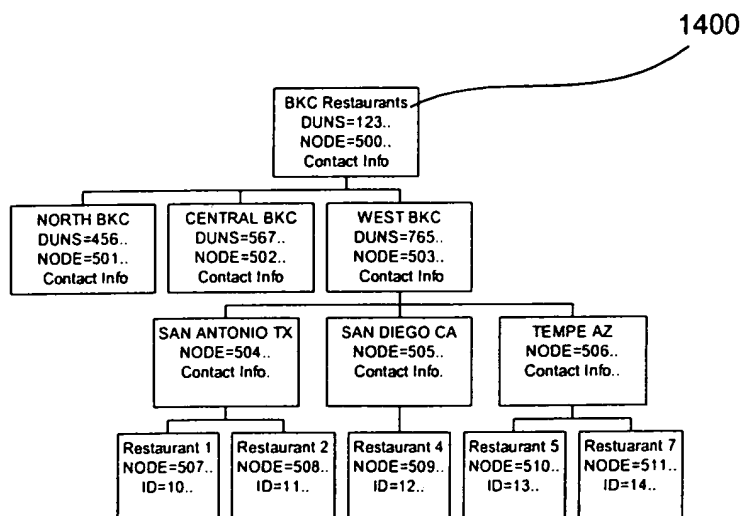
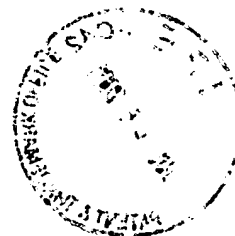


Fig. 89

FIG. 90

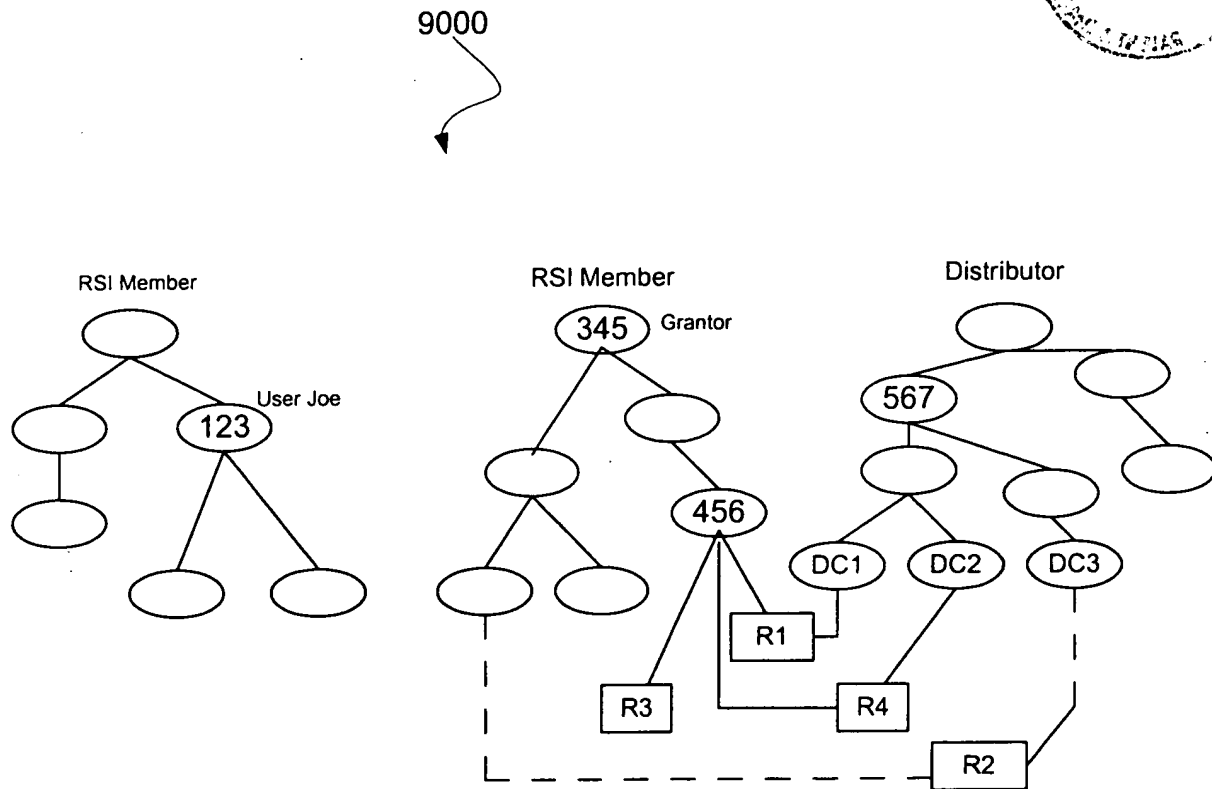


FIG. 90

9100

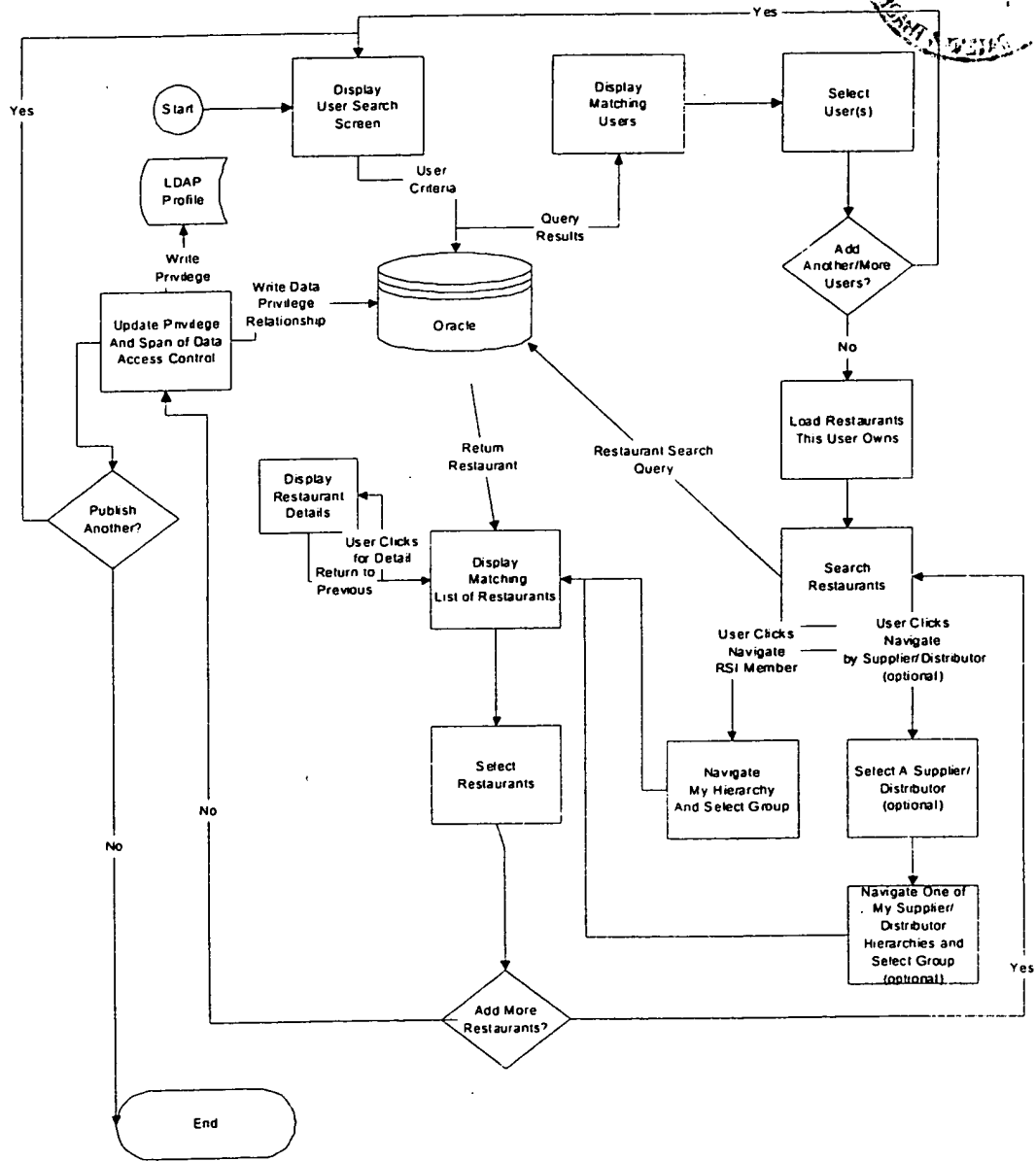


Fig. 91

9230

REGISTERING A PLURALITY OF STORES OF A SUPPLY CHAIN  
UTILIZING A NETWORK, THE REGISTRATION INCLUDING  
RECEIVING FIRST IDENTIFICATION INFORMATION

9232

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK, THE DATA RELATING  
TO THE SALE OF GOODS BY THE STORES AND INCLUDING  
SECOND IDENTIFICATION INFORMATION MORE RECENT THAN  
THE FIRST IDENTIFICATION INFORMATION

9234

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED  
INTERFACE

9236

COMPARING THE FIRST IDENTIFICATION INFORMATION WITH THE  
SECOND IDENTIFICATION INFORMATION

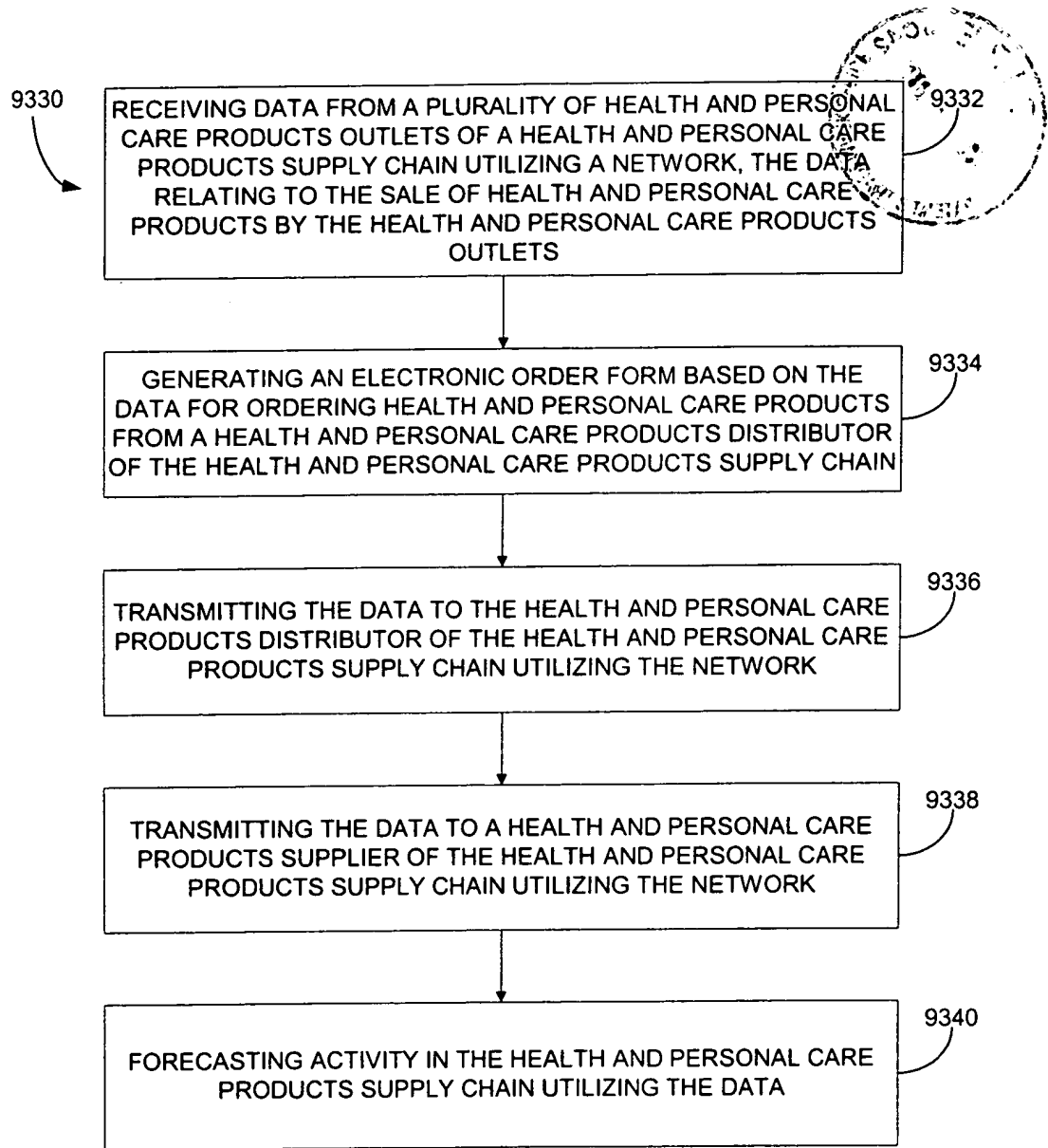
9238

UPDATING THE REGISTRATION OF THE STORES BASED ON THE  
COMPARISON

9240

**FIG. 92**



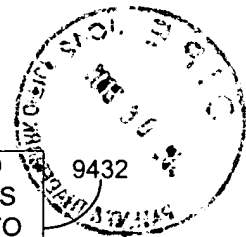


**FIG. 93**

FIG. 94

9430

RECEIVING DATA FROM A PLURALITY OF ELECTRONICS AND APPLIANCES OUTLETS OF AN ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ELECTRONICS AND APPLIANCES BY THE ELECTRONICS AND APPLIANCES OUTLETS



9432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ELECTRONICS AND APPLIANCES FROM AN ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN

9434

TRANSMITTING THE DATA TO THE ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9436

TRANSMITTING THE DATA TO AN ELECTRONICS AND APPLIANCES SUPPLIER OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9438

FORECASTING ACTIVITY IN THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE DATA

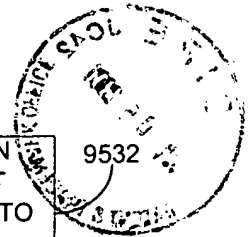
9440

**FIG. 94**

109020-2297850

9530

RECEIVING DATA FROM A PLURALITY OF TRANSPORTATION EQUIPMENT OUTLETS OF A TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF TRANSPORTATION EQUIPMENT BY THE TRANSPORTATION EQUIPMENT OUTLETS



9532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING TRANSPORTATION EQUIPMENT FROM A TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN

9534

TRANSMITTING THE DATA TO THE TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9536

TRANSMITTING THE DATA TO A TRANSPORTATION EQUIPMENT SUPPLIER OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9538

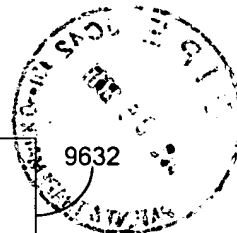
FORECASTING ACTIVITY IN THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE DATA

9540

**FIG. 95**

9630

RECEIVING DATA FROM A PLURALITY OF HOME PRODUCT OUTLETS OF A HOME PRODUCT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF HOME PRODUCTS BY THE HOME PRODUCT OUTLETS



9632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING HOME PRODUCTS FROM A HOME PRODUCT DISTRIBUTOR OF THE HOME PRODUCT SUPPLY CHAIN

9634

TRANSMITTING THE DATA TO THE HOME PRODUCT DISTRIBUTOR OF THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

9636

TRANSMITTING THE DATA TO A HOME PRODUCT SUPPLIER OF THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

9638

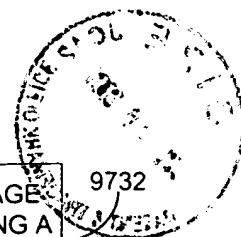
FORECASTING ACTIVITY IN THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE DATA

9640

FIG. 96

9730

RECEIVING DATA FROM A PLURALITY OF FOOD AND BEVERAGE OUTLETS OF A FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF FOOD AND BEVERAGES BY THE FOOD AND BEVERAGE OUTLETS



9732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING FOOD AND BEVERAGES FROM A FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN

9734

TRANSMITTING THE DATA TO THE FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9736

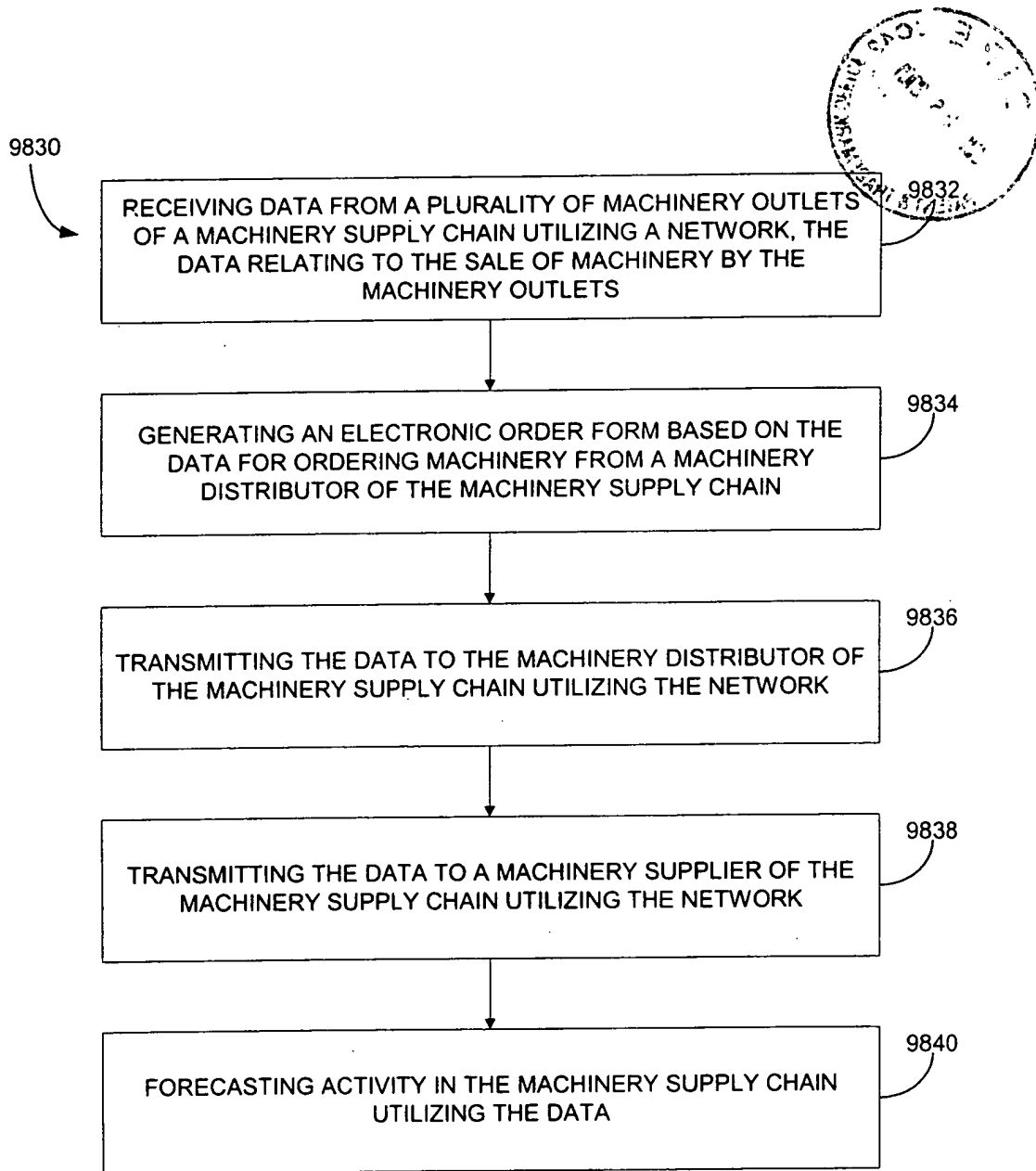
TRANSMITTING THE DATA TO A FOOD AND BEVERAGE SUPPLIER OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9738

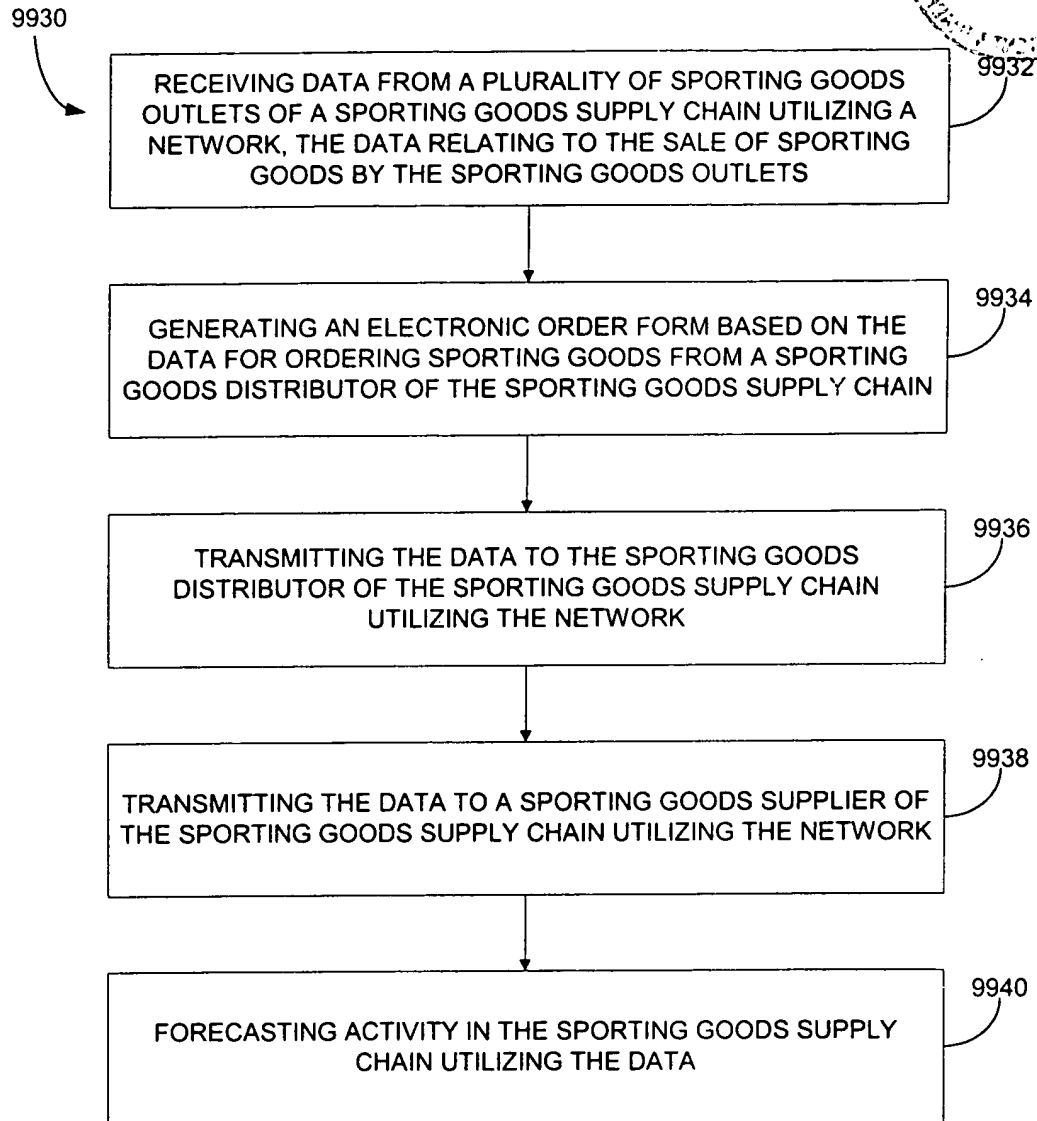
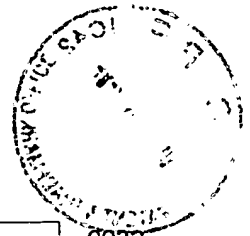
FORECASTING ACTIVITY IN THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE DATA

9740

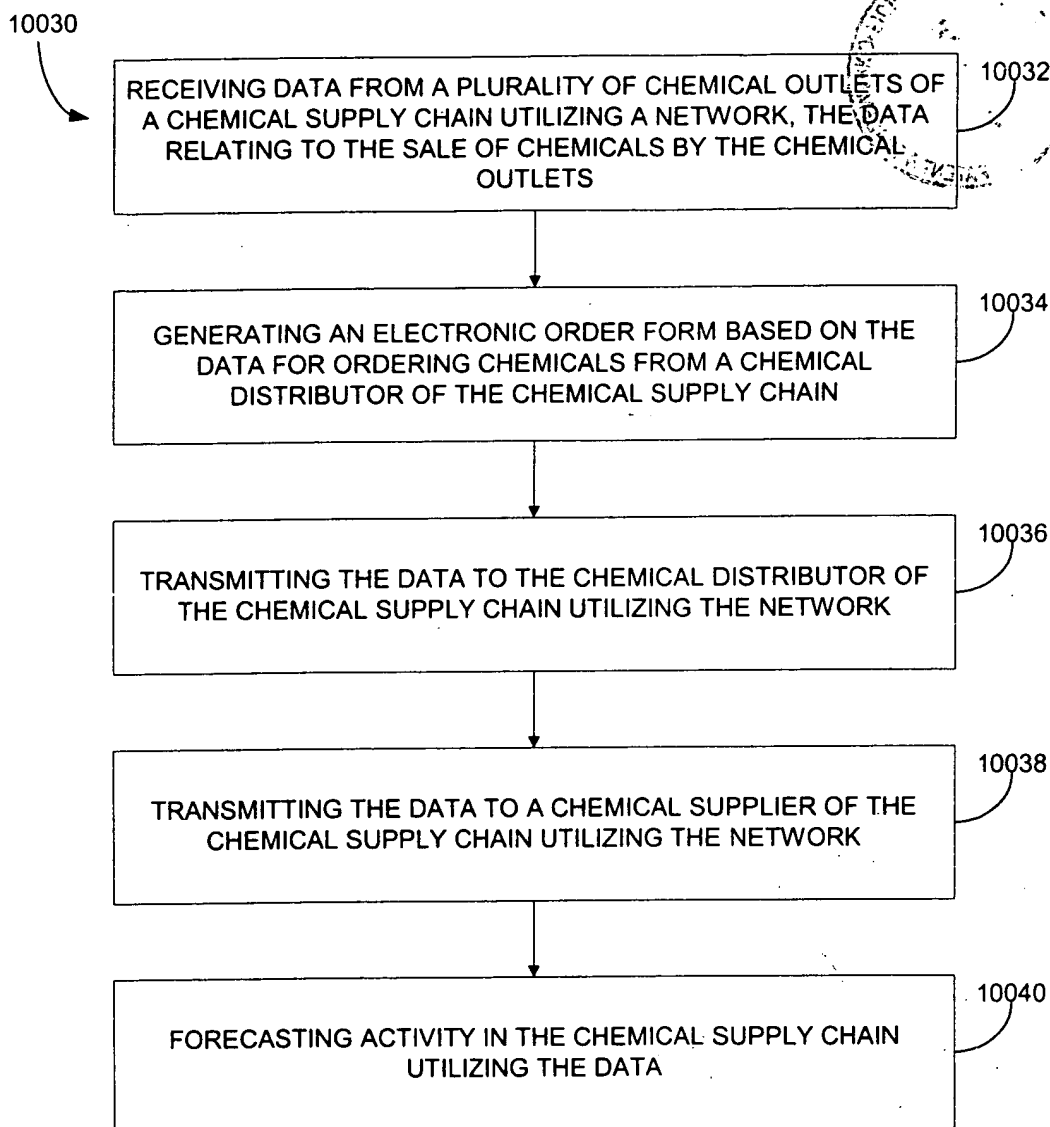
**FIG. 97**



**FIG. 98**



**FIG. 99**



**FIG. 100**



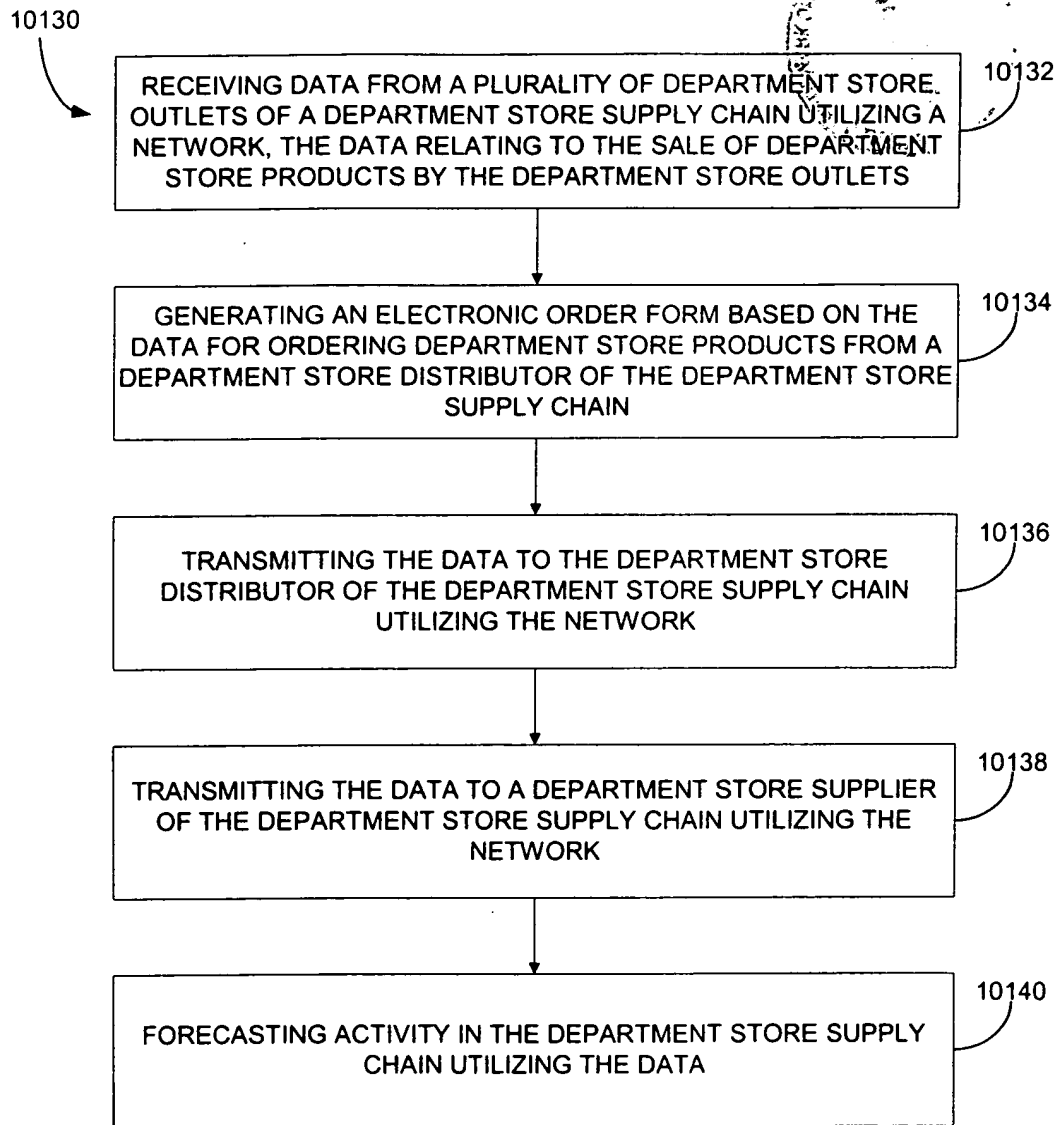
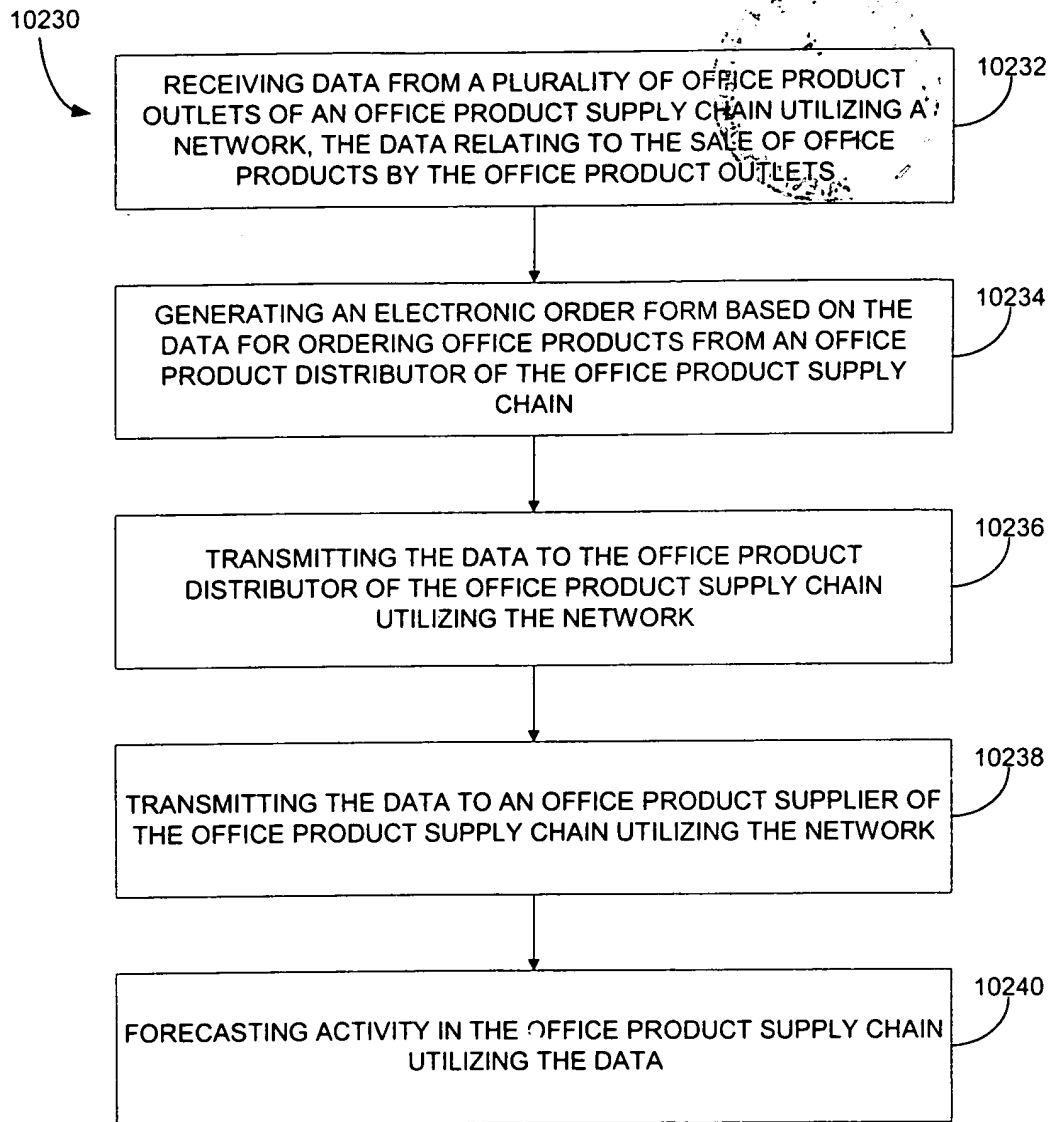
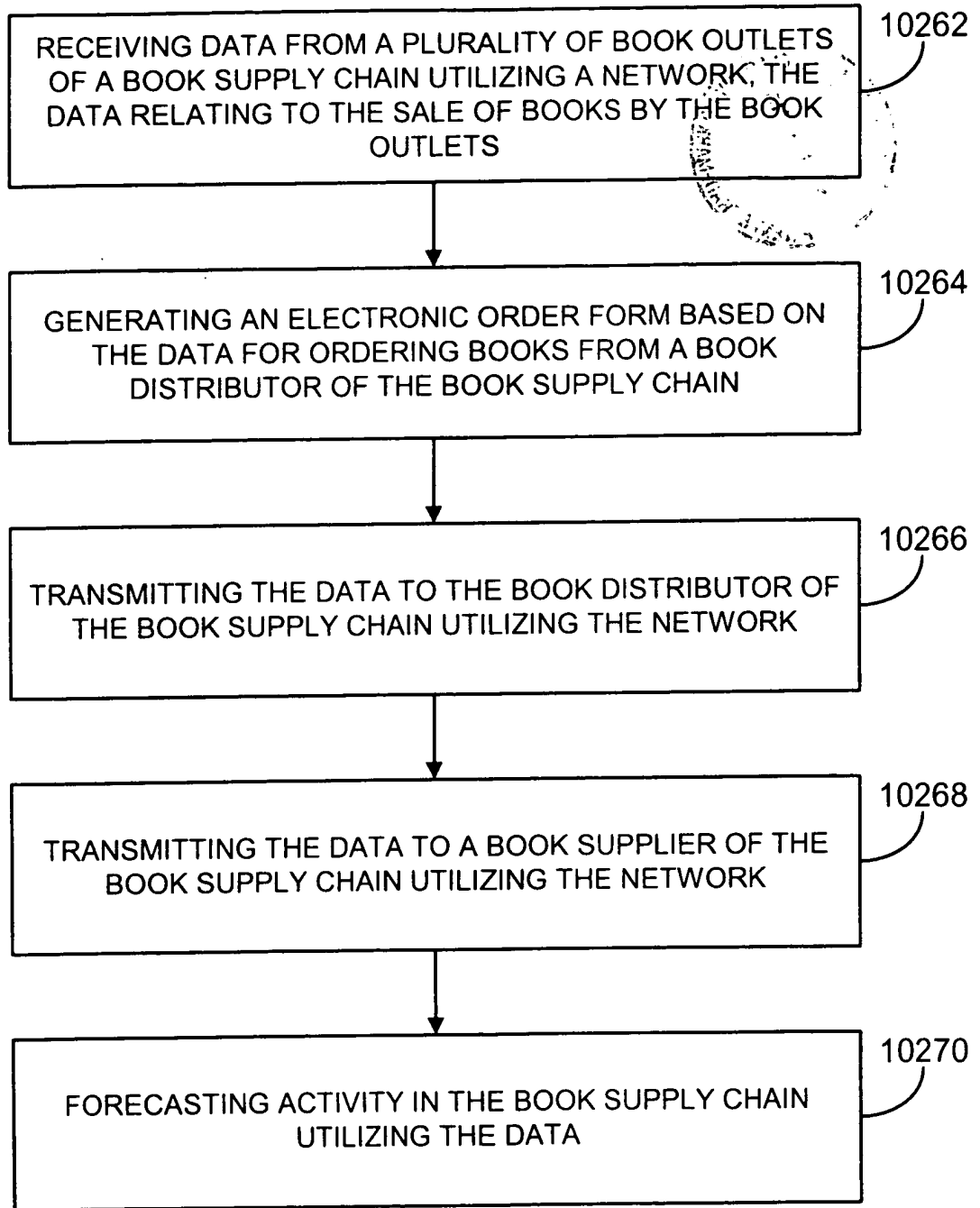


FIG. 101

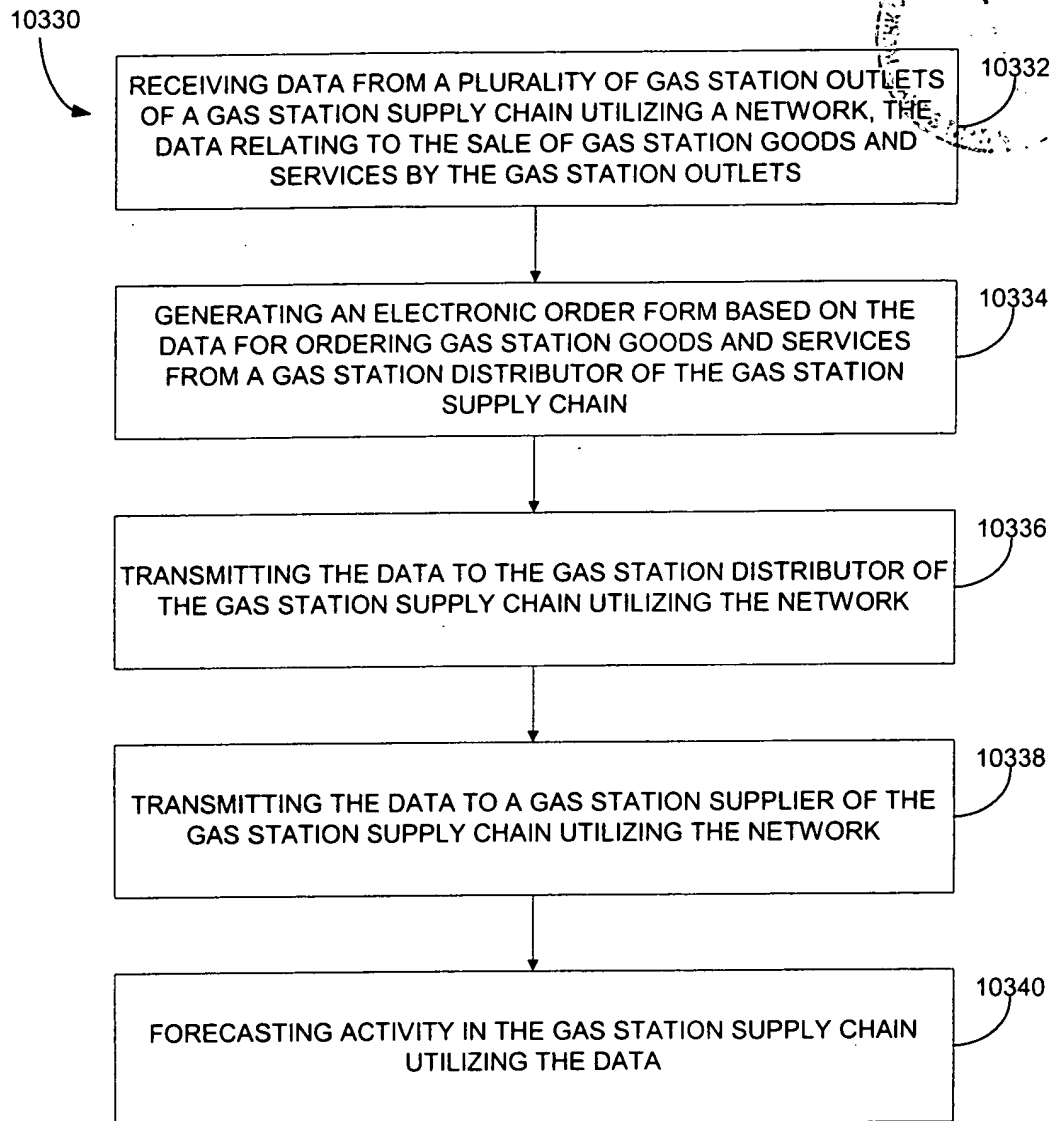


**FIG. 102A**

10260



**FIG. 102B**



**FIG. 103**

10430

RECEIVING DATA FROM A PLURALITY OF CONVENIENCE STORE OUTLETS OF AN CONVENIENCE STORE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF CONVENIENCE STORE PRODUCTS AND SERVICES BY THE CONVENIENCE STORE OUTLETS

10432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING CONVENIENCE STORE PRODUCTS AND SERVICES FROM AN CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN

10434

TRANSMITTING THE DATA TO THE CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10436

TRANSMITTING THE DATA TO AN CONVENIENCE STORE SUPPLIER OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10438

FORECASTING ACTIVITY IN THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE DATA

10440

**FIG. 104A**

10460

RECEIVING DATA FROM A PLURALITY OF TOY OUTLETS OF  
A TOY SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO THE SALE OF TOYS BY THE TOY OUTLETS

10462

GENERATING AN ELECTRONIC ORDER FORM BASED ON  
THE DATA FOR ORDERING TOYS FROM A TOY DISTRIBUTOR  
OF THE TOY SUPPLY CHAIN

10464

TRANSMITTING THE DATA TO THE TOY DISTRIBUTOR OF  
THE TOY SUPPLY CHAIN UTILIZING THE NETWORK

10466

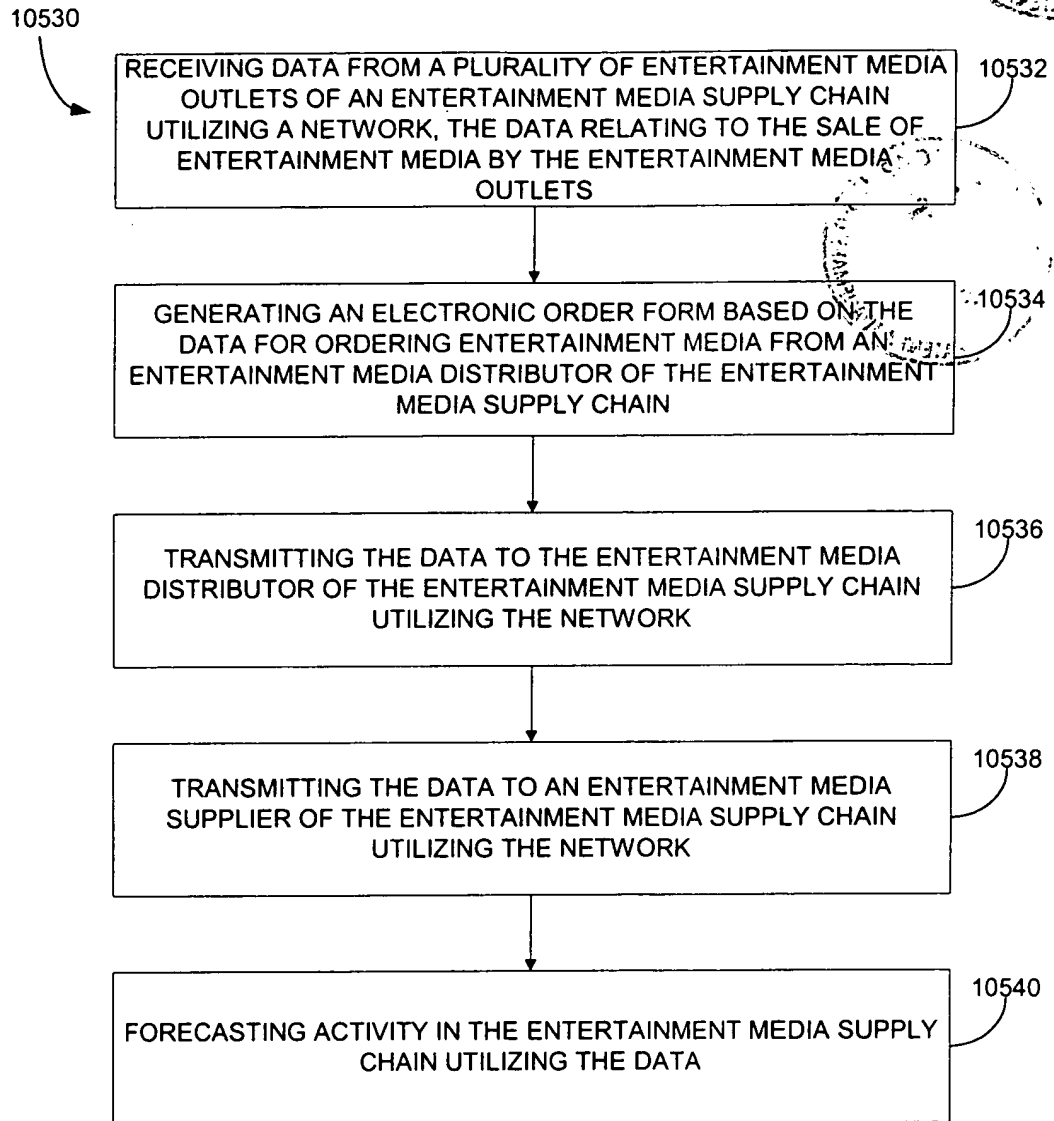
TRANSMITTING THE DATA TO A TOY SUPPLIER OF THE TOY  
SUPPLY CHAIN UTILIZING THE NETWORK

10468

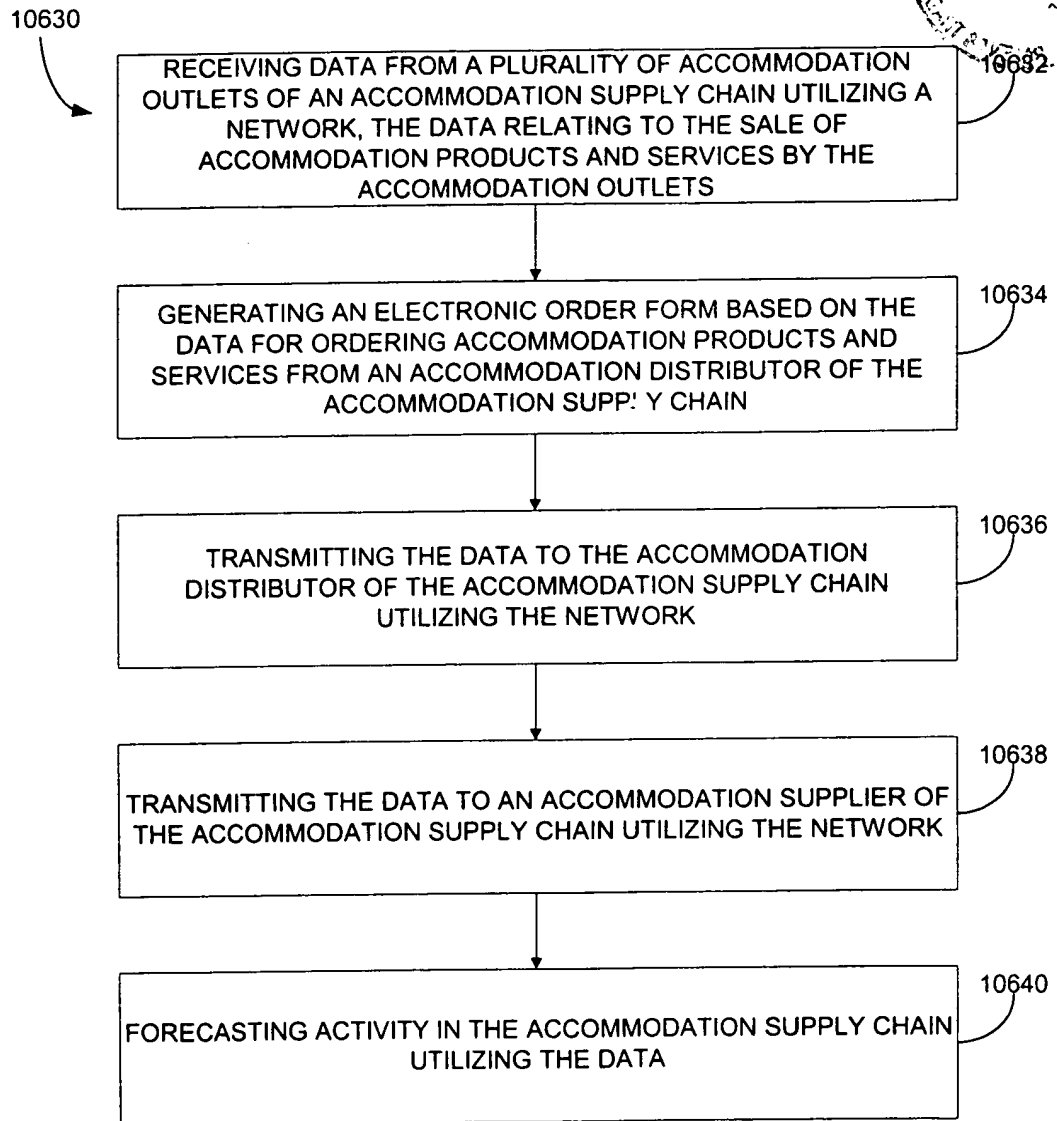
FORECASTING ACTIVITY IN THE TOY SUPPLY CHAIN  
UTILIZING THE DATA

10470

**FIG. 104B**



**FIG. 105**



**FIG. 106**



10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734

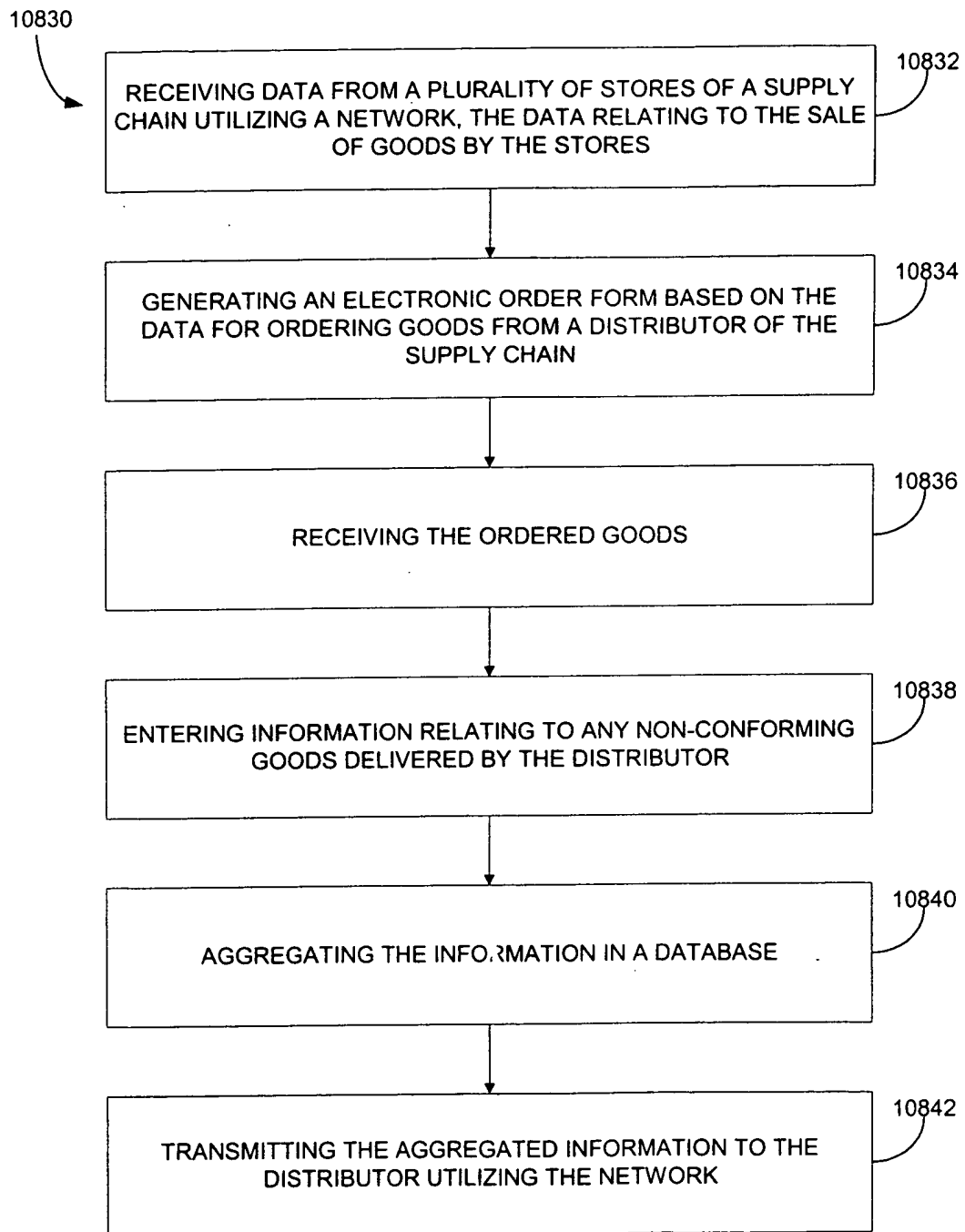
TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

**FIG. 107**

20240229T1800

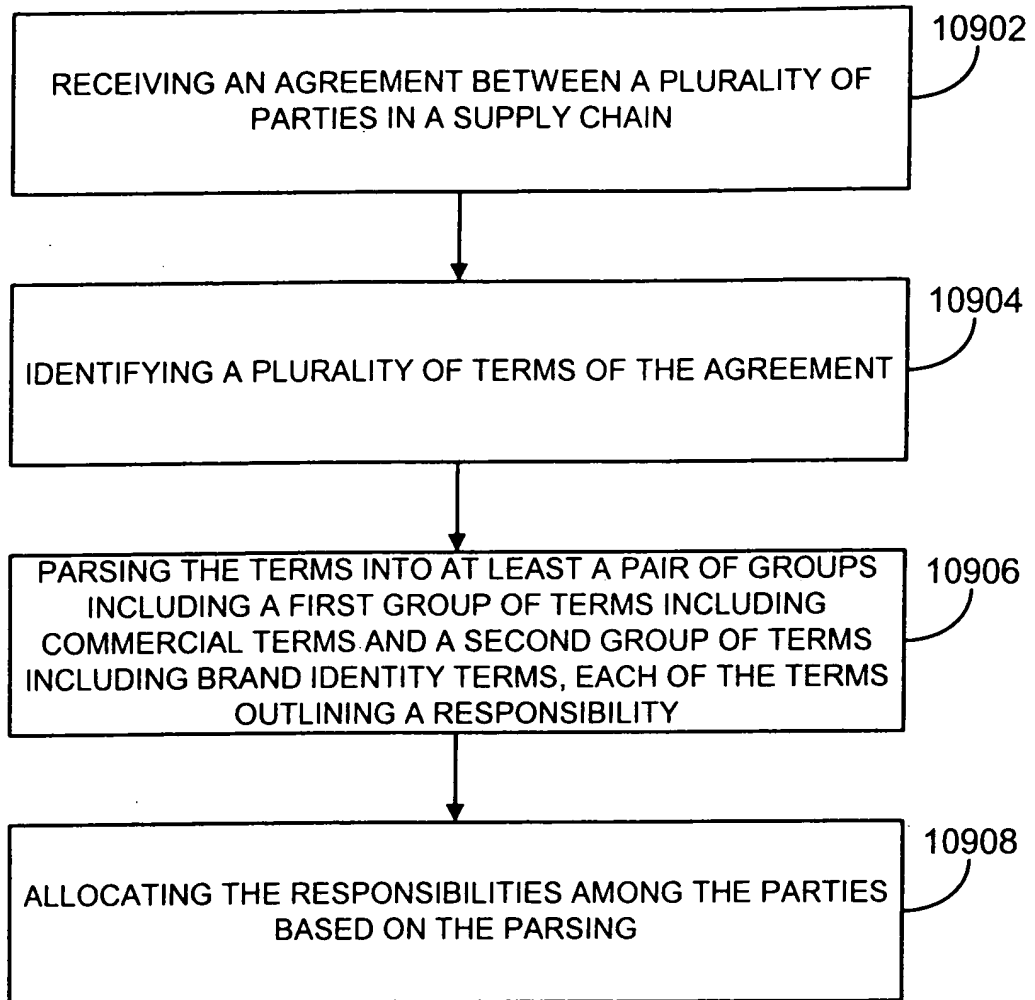
2024-09-20 10:20:20



**FIG. 108**



10900



**FIG. 109**

FIG. 109

11000



RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11002



DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11004



COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

11006

**FIG. 110**



109020-2497860

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

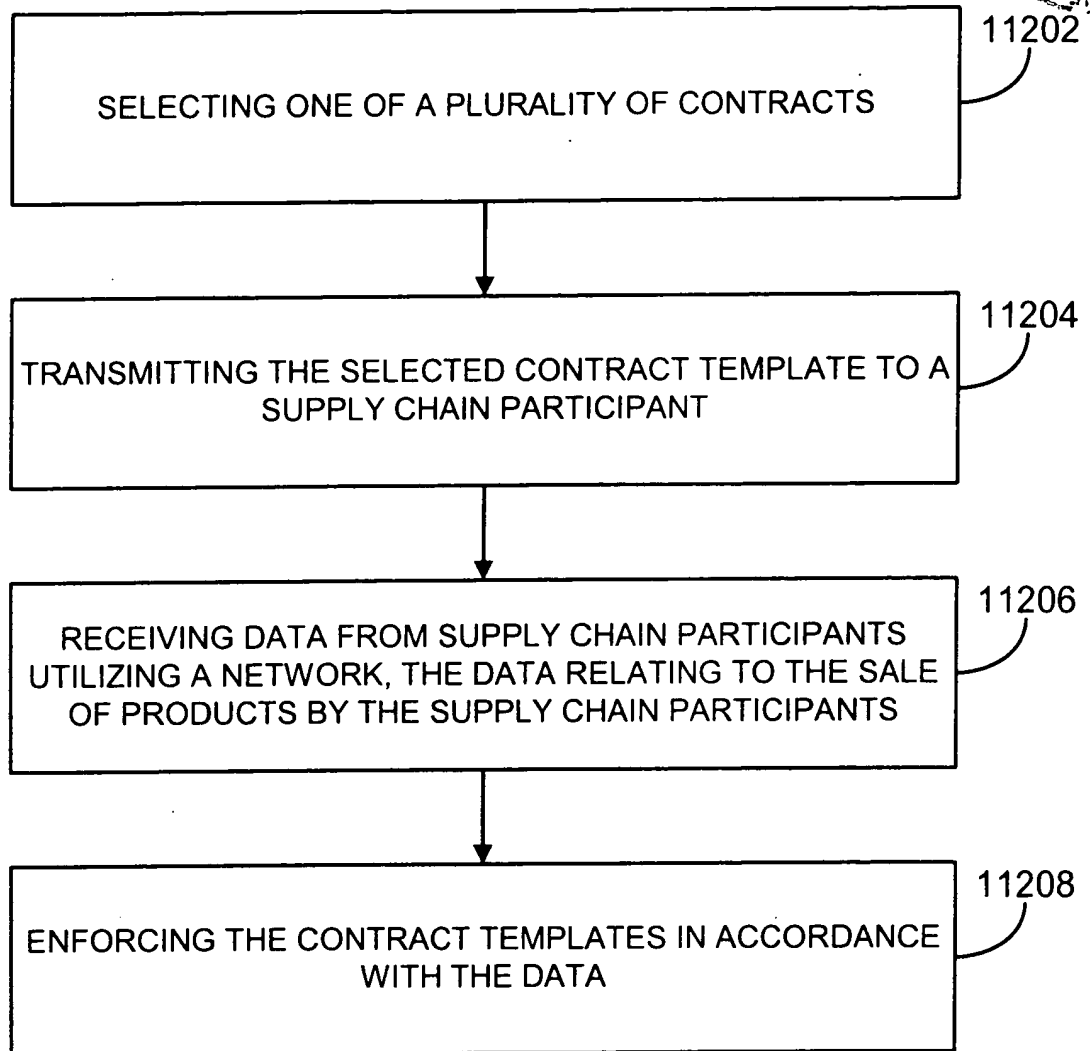
11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

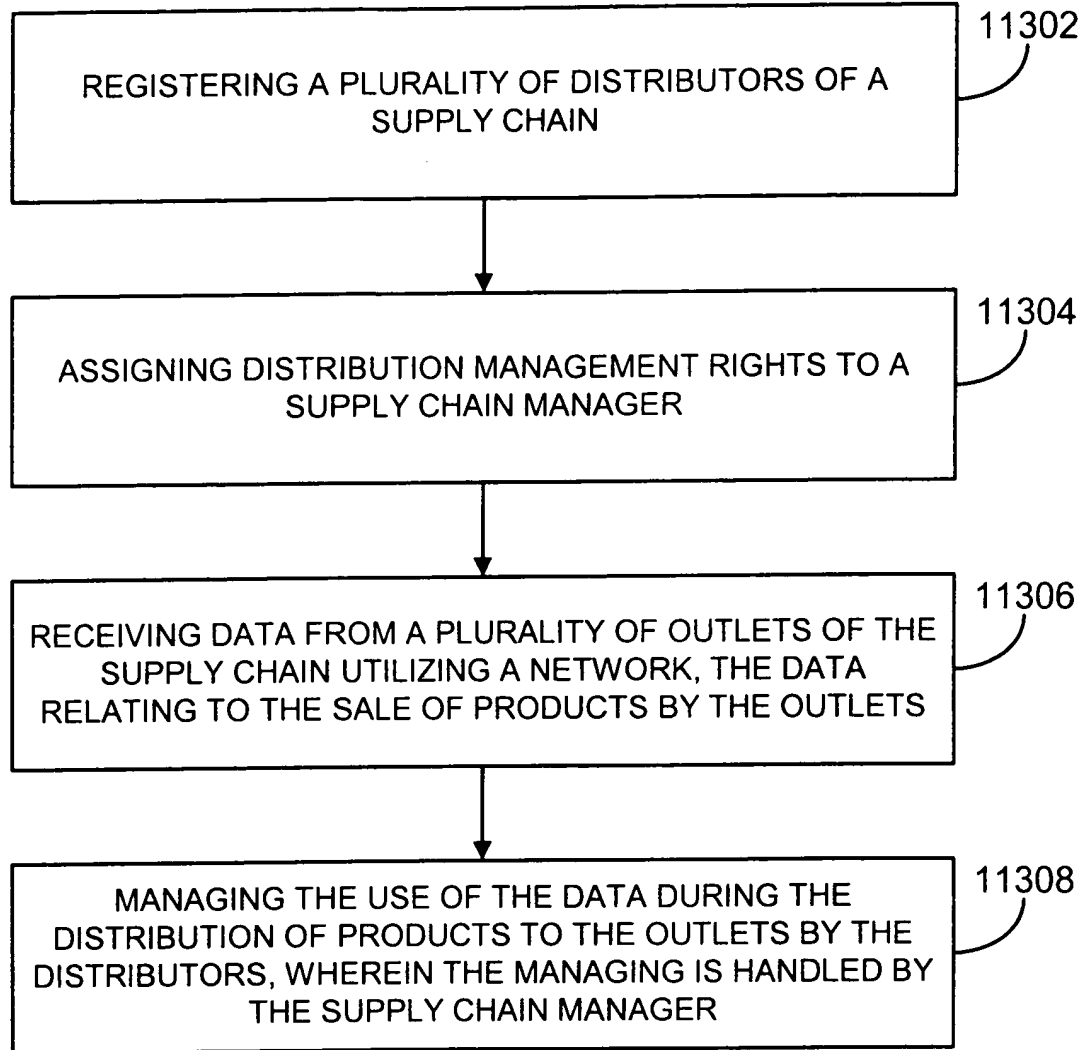
**FIG. 111**

11200



**FIG. 112**

11300



**FIG. 113**

11400



REGISTERING A PLURALITY OF DISTRIBUTORS OF A  
SUPPLY CHAIN

11402



ORGANIZING AND ASSIGNING, THROUGH A SUPPLY CHAIN  
MANAGER, A LOCAL DISTRIBUTION COMMITTEE FOR EACH  
DISTRIBUTOR

11404



RECEIVING DATA FROM A PLURALITY OF OUTLETS OF THE  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

11406



TRANSMITTING THE DATA TO EACH OF THE DISTRIBUTORS  
VIA THE CORRESPONDING LOCAL DISTRIBUTION  
COMMITTEE UTILIZING THE NETWORK

11408

**FIG. 114**

FIG. 114



11500

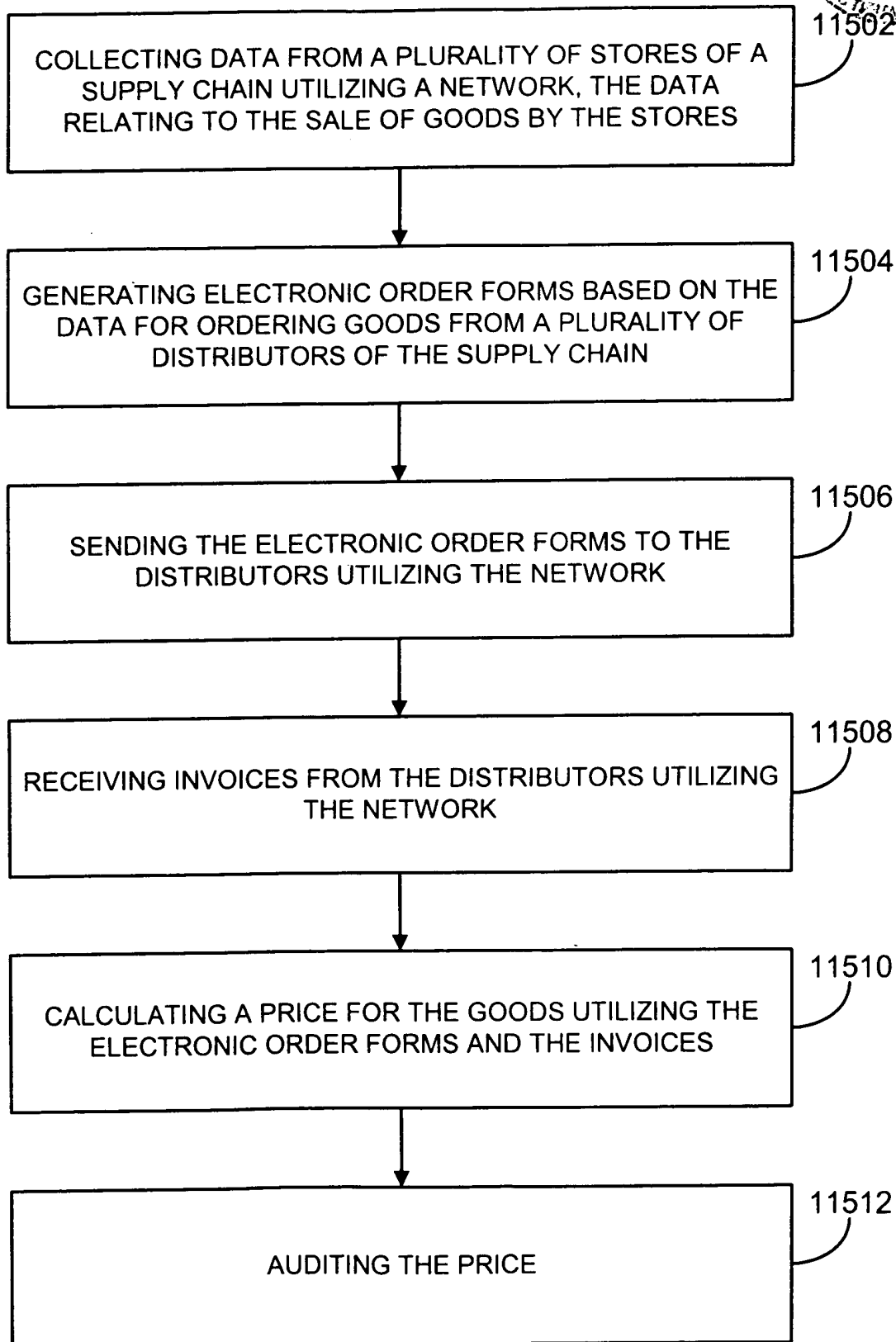


FIG. 115

11600

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN PARTICIPANTS

11602

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11604

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR A SUPPLY CHAIN PARTICIPANT

11606

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

11608

TRACKING A PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

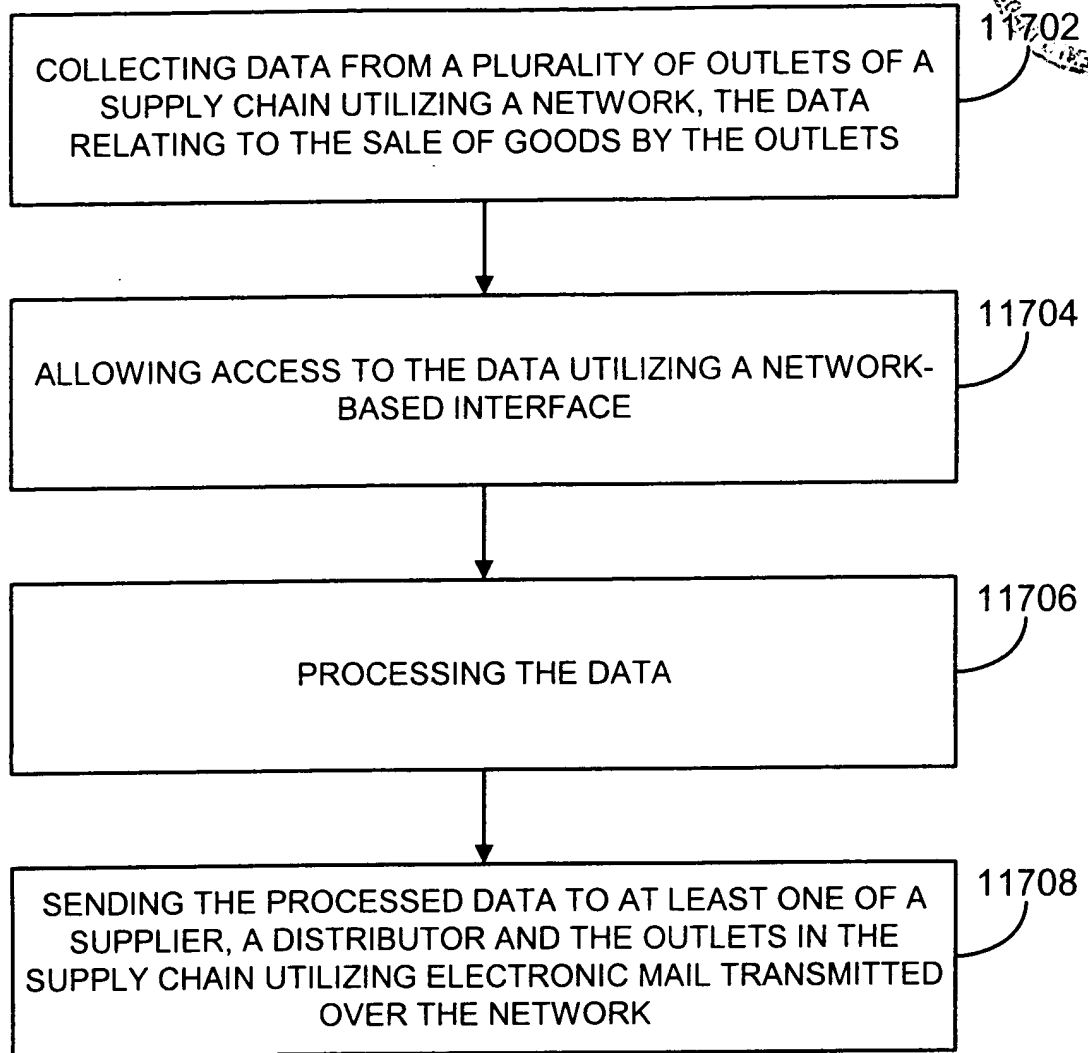
11610

AUDITING THE PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11612

FIG. 116

11700



**FIG. 117**

11800

NEGOTIATING AN AGREEMENT WITH A SUPPLIER OF A  
SUPPLY CHAIN THAT SETS A FIRST PRICE FOR A  
PREDETERMINED PRODUCT

11802

ORDERING THE PREDETERMINED PRODUCT FROM THE  
SUPPLIER BY A PURCHASING SUPPLY CHAIN PARTICIPANT

11804

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN  
PARTICIPANTS UTILIZING A NETWORK, THE DATA  
RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN  
PARTICIPANTS

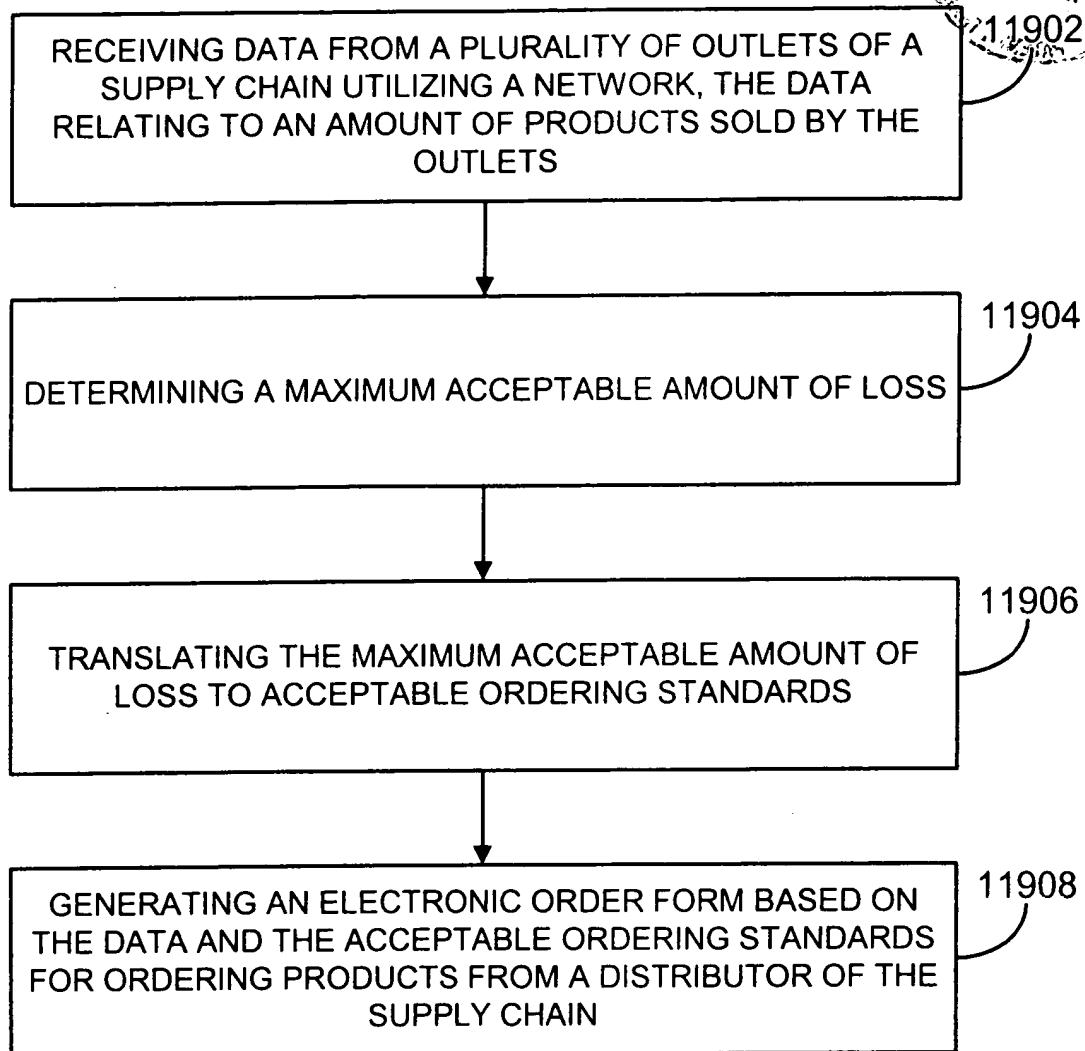
11806

RECEIVING AN INVOICE FROM THE SUPPLIER BY THE  
PURCHASING SUPPLY CHAIN PARTICIPANT, WHEREIN THE  
INVOICE REFLECTS A SECOND PRICE FOR THE  
PREDETERMINED PRODUCT WHICH IS DIFFERENT FROM  
THE FIRST PRICE

11808

**FIG. 118**

11900



**FIG. 119**

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE  
OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE  
DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF  
THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER  
FORMS INDICATE AN AMOUNT OF THE PRODUCTS  
ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE  
PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

**FIG. 120**

FIG. 120

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE  
OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS,  
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK  
BASED INTERFACE

12104

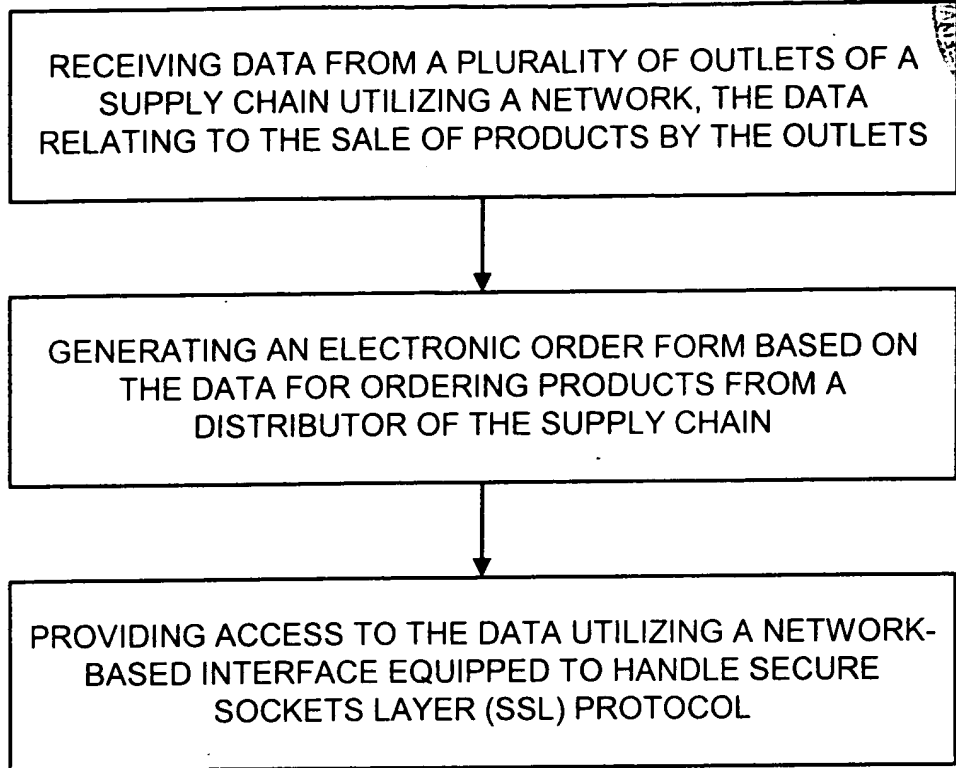
AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF  
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

**FIG. 121**

FIG. 121

12200



12202

12204

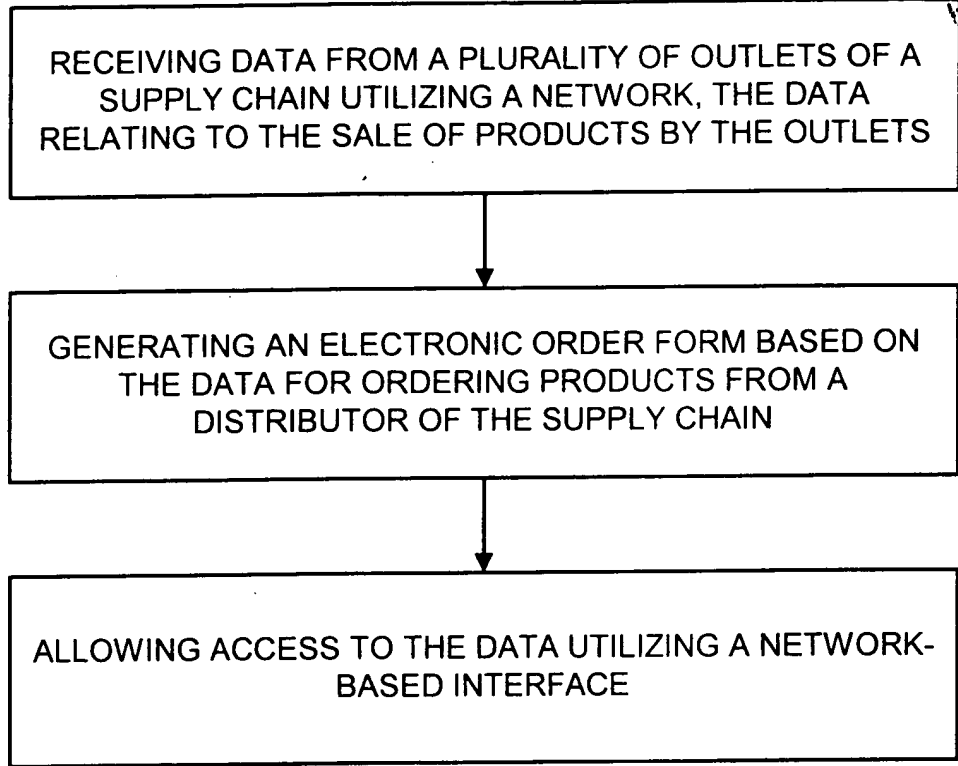
12206

**FIG. 122**

FIG. 122



12300

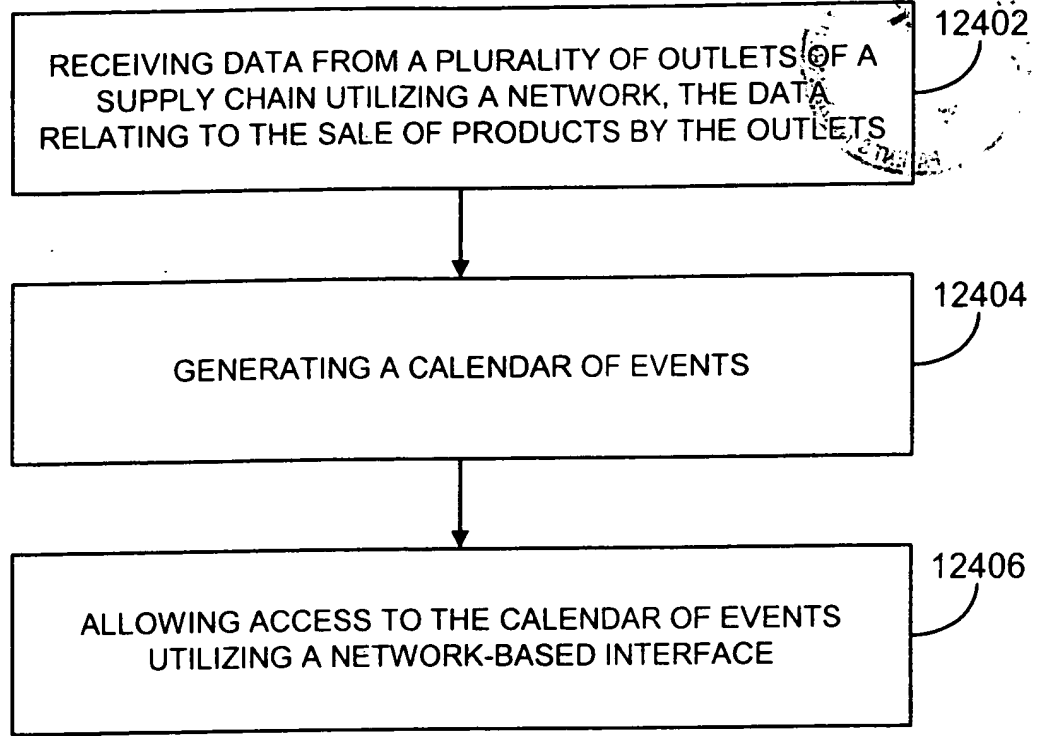


**FIG. 123**

FIG. 123

FIG. 124

12400



**FIG. 124**

FOI b7 - 2491860



12500

12502

A screenshot of a software interface showing a menu bar with the following items: Supply, Patronage, Sales/Inv, Utilities, and Window. Below the menu bar, a dropdown menu is open, displaying the following options: Supplier, Supplier Site, Distributor, and DC. To the right of the dropdown menu, there are three buttons: 'Least Cost' and 'Contract'. Below the dropdown menu, there is a field labeled 'Item' and a button labeled 'Items ...'.

FIG. 125

12600

12602

A screenshot of a software toolbar containing three buttons: 'Sort', 'Print', and 'New'.

FIG. 126

12700

12702

A screenshot of a software form with the following fields and labels: 'Item Desc:' followed by a text input field; 'Item Number:' followed by a text input field; 'Product Cat Code:' followed by a dropdown menu; 'Status Code:' followed by a dropdown menu showing 'Active'; and 'Item Rank:' followed by a dropdown menu.

FIG. 127

FD9020 - 2494860

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128





12900



FIG. 129

13000

<b>Supplier Item Desc:</b>		<b>Item No:</b>	
<b>Current:</b>	<input checked="" type="radio"/> Yes <input type="radio"/> No	<b>Tie Qty:</b>	
<b>Items per Case:</b>	5000	<b>High Qty:</b>	
<b>Innerpack Contents:</b>	5/1000	<b>Cases Per Pallet:</b>	
<b>Item Size:</b>		<b>Stacking Allowed:</b>	
<b>Case Length:</b>		<b>Universal Product Code:</b>	
<b>Case Width:</b>		<b>Cases Per Truckload:</b>	1350
<b>Case Depth:</b>		<b>Net Weight:</b>	39.00
<b>Case Dimension U/M:</b>	INCH(S)	<b>Gross Weight:</b>	39.00
<b>Item Cube:</b>	0.95 CUBIC FEET	<b>Weight U/M:</b>	POUND(S)
<b>Item Shelf Life:</b>		<b>Bar Code:</b>	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

09816427-070601

13100

<b>Site Information</b>	<b>Site Id:</b> 17355	<b>Site Role:</b> FOB Shipping Point
<b>Site Name:</b>	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

<b>Site Information</b>	<b>Site Id:</b> 16	<b>FOB Shipping Point</b>
<b>Name:</b>	AMERISERVE-FARMINGDALE, NY	<b>Railroad Name:</b> <input type="text"/>
<b>Status:</b>	Active <input checked="" type="checkbox"/>	<b>Rail Sidings:</b> <input type="checkbox"/>

FIG. 132

2024-09-20 10:24:00

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL  
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE  
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER  
SITES BEING DETERMINED BASED ON THE DEFINITION OF  
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE  
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER  
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER  
SITE FOR DISTRIBUTION OF THE ITEMS

13306

**FIG. 133**



13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:		<input checked="" type="radio"/> Yes	<input checked="" type="radio"/> No	Apply By:		Cell	<input type="button" value="v"/>

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

FIG. 134



13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

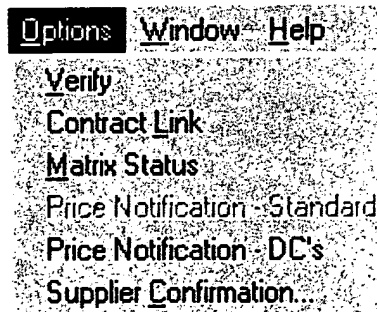


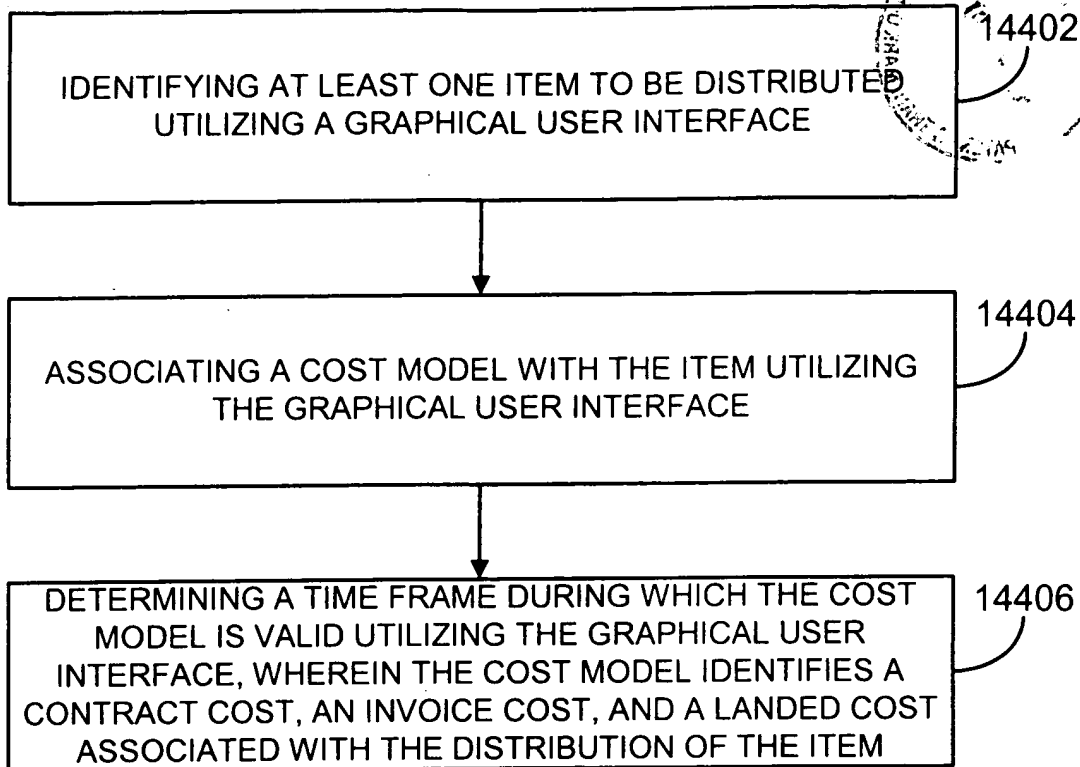
FIG. 141

14300

Cost	Edit / View ...	F3
Commodities	New (using previous matrix) ...	F4
Vendor Rating	New (build matrix) ...	F5
Contact Management	Multi Item Price Notification ...	

FIG. 143

14400



**FIG. 144**

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name:  Current Buyer Name:

FIG. 146

14700

Contract Start Date:	<input type="text" value="05/15/98"/>
Contract End Date:	<input type="text" value="12/31/02"/>
Execution Date:	<input type="text" value="5/15/98"/>
Effective:	<input type="text" value="Shipment Date"/>
Payment Terms:	<input type="text" value="Net 10"/>

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

FIG. 145

FOI b7 - DATED 07-09-2010

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items...

Delete Item...

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

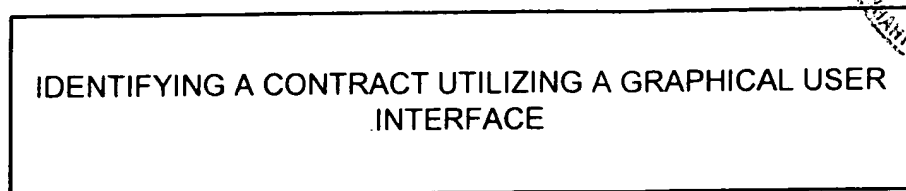
FIG. 152

15300

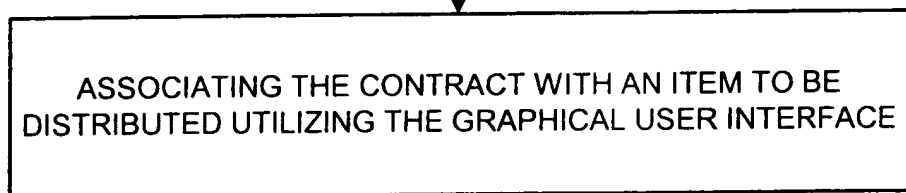
  
Exhibit C

FIG. 153

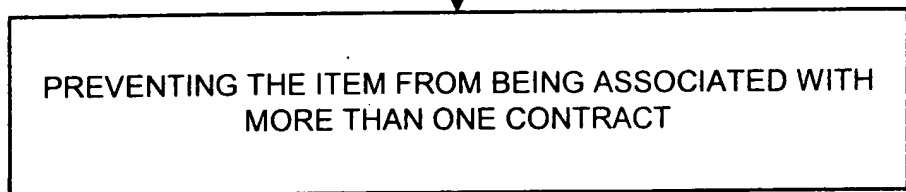
15400



15402



15404



15406

**FIG. 154**

FIG. 154

2024-07-04 10:50:40

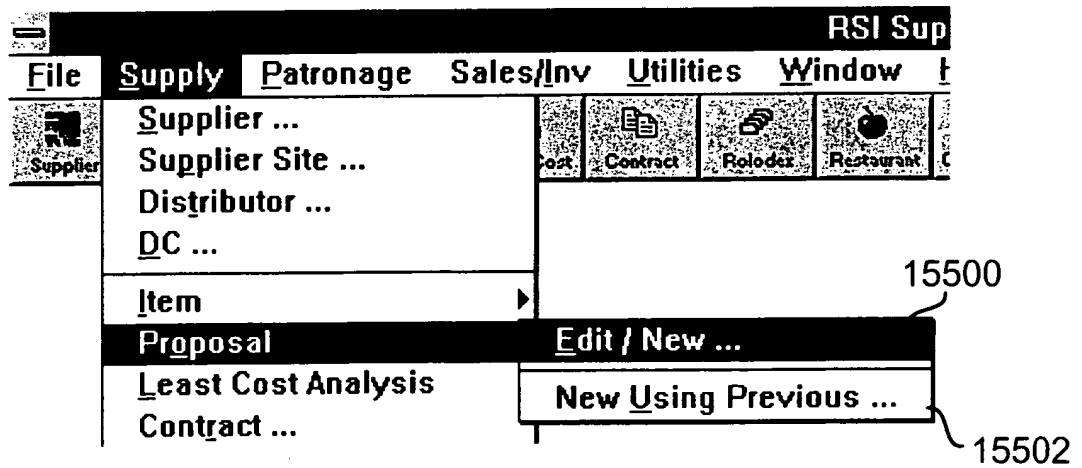


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids															
Main Info	Items	Suppliers	DCs												
<b>Proposal Information</b> <table> <tr> <td>Proposal ID:</td> <td>1021</td> <td>Proposal Due Date:</td> <td>06/12/97</td> </tr> <tr> <td>Proposal Name:</td> <td>Foam Hot Cups &amp; Polystyrene Lids</td> <td>Contract Begin Date:</td> <td>07/01/97</td> </tr> <tr> <td>Buyer Name:</td> <td>Dennis Clabby</td> <td>Contract End Date:</td> <td>06/30/98</td> </tr> </table>				Proposal ID:	1021	Proposal Due Date:	06/12/97	Proposal Name:	Foam Hot Cups & Polystyrene Lids	Contract Begin Date:	07/01/97	Buyer Name:	Dennis Clabby	Contract End Date:	06/30/98
Proposal ID:	1021	Proposal Due Date:	06/12/97												
Proposal Name:	Foam Hot Cups & Polystyrene Lids	Contract Begin Date:	07/01/97												
Buyer Name:	Dennis Clabby	Contract End Date:	06/30/98												
<b>Actions</b> <table> <thead> <tr> <th>#</th> <th>Date:</th> <th>Action Description:</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>05/28/97</td> <td>Sent this bid to Dart and also sent a request for information to WinCup.</td> </tr> </tbody> </table>				#	Date:	Action Description:	1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.						
#	Date:	Action Description:													
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.													

FIG. 156

FO9040-249T860



15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

2 Rows Selected

Item Description
CUP-HOT

> >> << <

Item Description
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

FIG. 158

FO9040-249T860



Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description		Item Description
CUP-HOT 12 OZ (PAPER)	DRY	CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (PAPER)	DRY	CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (PAPER)	DRY	CUP-HOT 8 OZ (DRY)
		LID-HOT 12/16 OZ (DRY)
		LID-HOT 8 OZ (DRY)

15902

15904

15906

15908

FIG. 159

16000

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	82	1.28	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

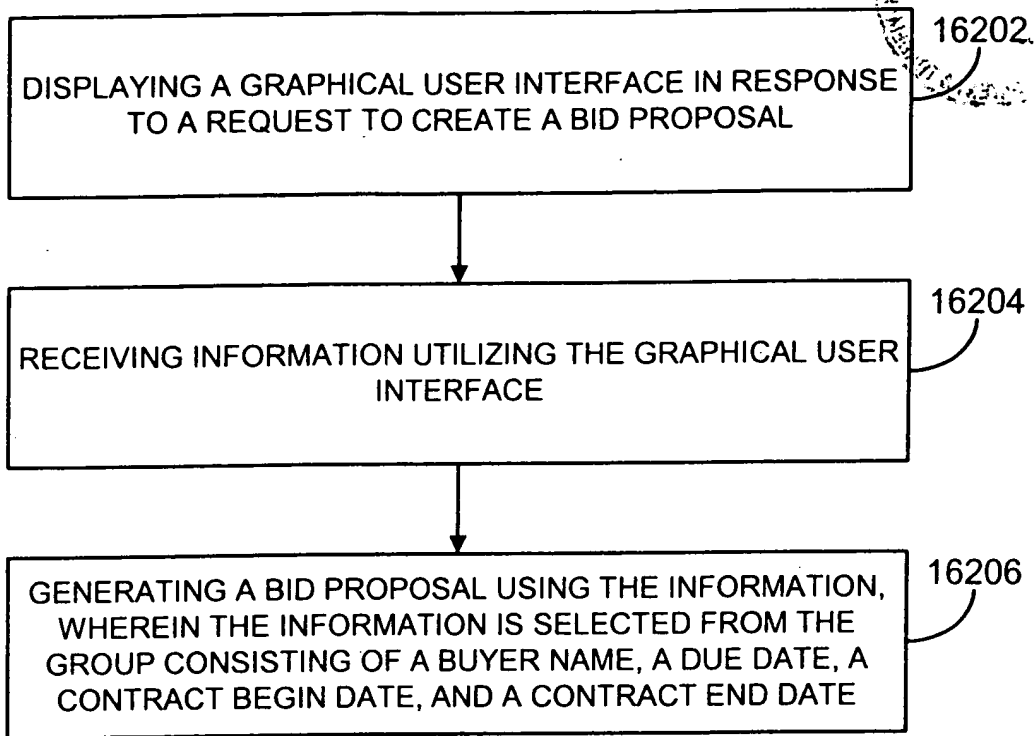
  

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

T09040-249F860

16200



**FIG. 162**

16300



FIG. 163

16400

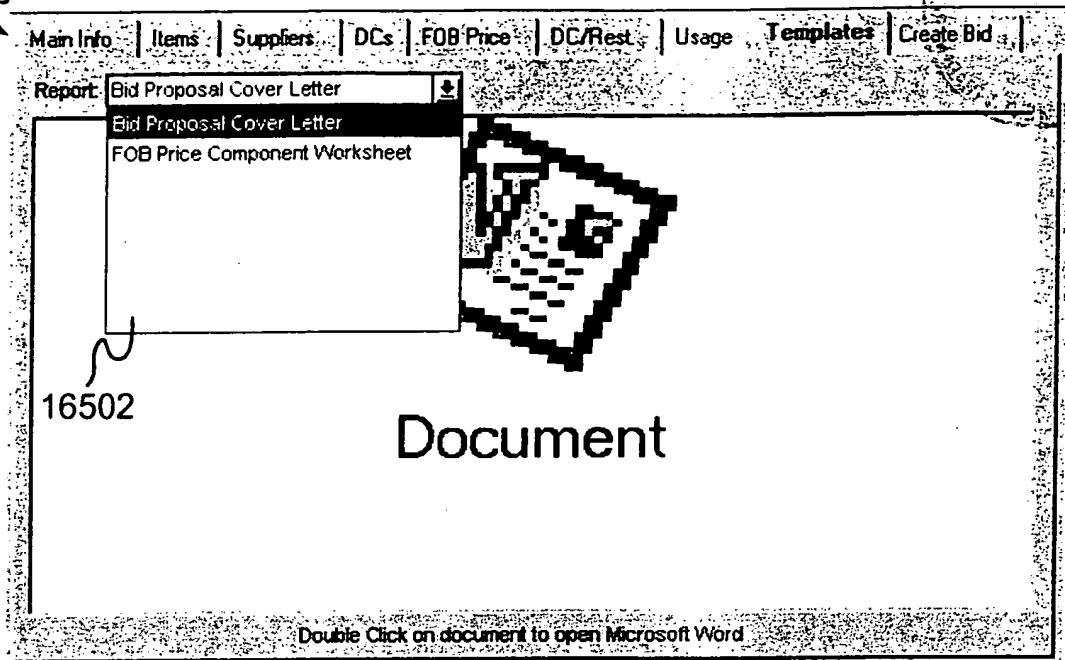
	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter	?		Y
General Terms and Conditions	?		N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement	?		N
BK Specification Request	?		N
FOB Price Component	?		N
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164

FIG. 163



16500



16502

Document

FIG. 165

16600

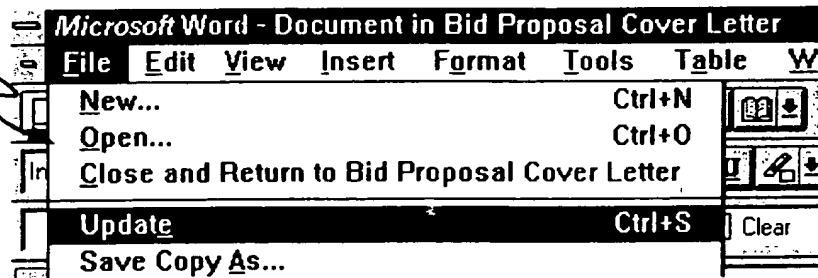


FIG. 166

00315427-030604

16700

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | **Create Bid**

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>

\* LTL Freight Worksheet will be printed by system if necessary

Cost	
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

Blank Sheets	
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

FIG. 167

16800



FIG. 168

16900

Report: 7/2/97

Item Information Worksheet	↓
Bid Proposal Cover Letter	↑
FOB Price Component Worksheet	
General Terms & Conditions	
<b>Item Information Worksheet</b>	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	↓

Supplier: (all)

**Restaurant Services, Inc.**

**Item Information Worksheet**

ATTY

DS

FIG. 169

17000

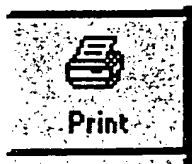


FIG. 170

17100



FIG. 171



17200

IDENTIFYING A PROPOSAL UTILIZING A GRAPHICAL USER  
INTERFACE

17202

INDICATING A PLURALITY OF COMPONENTS OF THE  
PROPOSAL UTILIZING THE GRAPHICAL USER INTERFACE

17204

ALLOWING THE SELECTION OF THE COMPONENTS  
UTILIZING THE GRAPHICAL USER INTERFACE

17206

CREATING A PROPOSAL UTILIZING THE SELECTED  
COMPONENTS

17208

**FIG. 172**



FO9040-249T860

17300



FIG. 173

17400

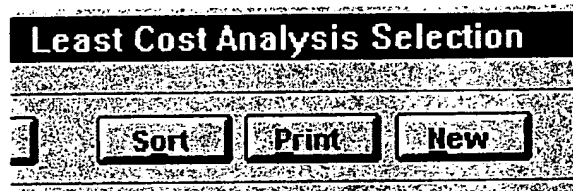


FIG. 174

17500

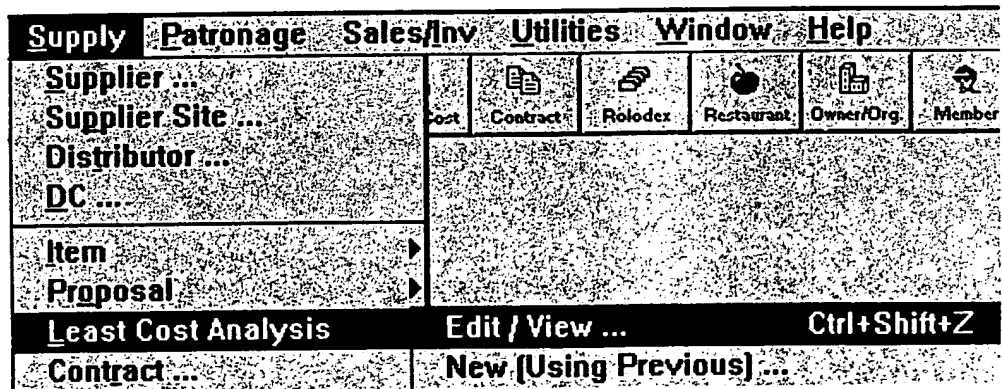


FIG. 175

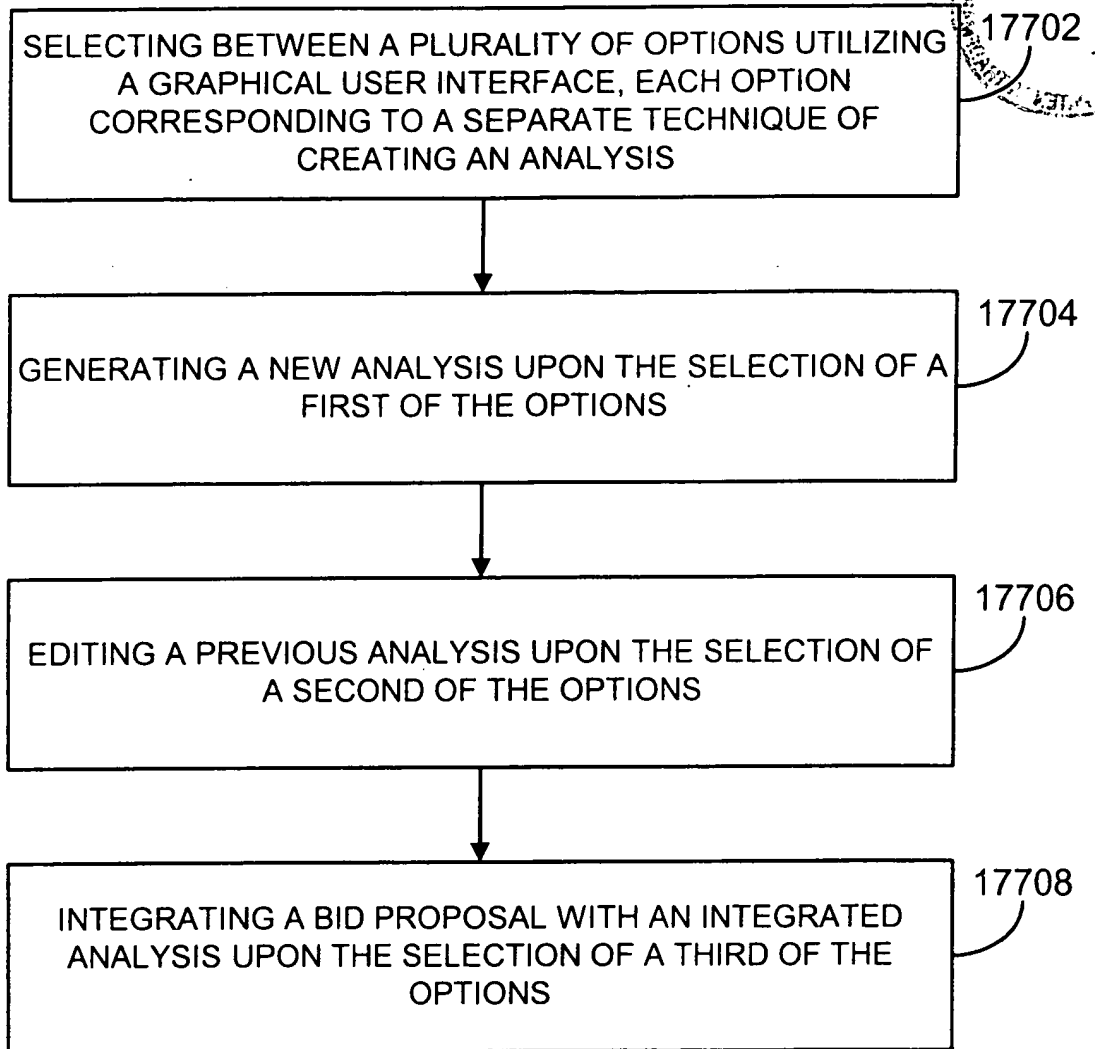
<b>Bid Proposal Name:</b>	(None)
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)



**FIG. 176**

09816427-070604  
T09020-229T880

17700



**FIG. 177**

FO9040-249T860



17800



Analysis Name:	Hash Brown Actual
Analysis ID:	1036
Buyer:	Dennis Clabby
Period of Agreement:	10/1/97 THRU 9/30/98
Unit Of Measure:	CASE(S)

FIG. 178

17900



Version ( 1 ) of ( 9 )	Base version
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

18000

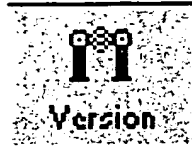


FIG. 180

18100

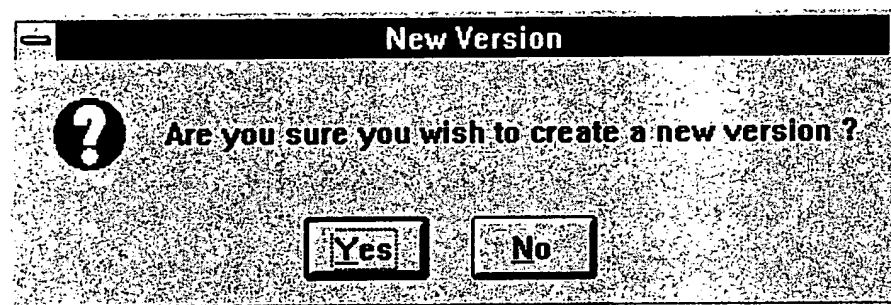


FIG. 181

00816437-070604  
T09020-2249T860

18200

MAINTAINING A PLURALITY OF SEPARATE VERSIONS OF AN ANALYSIS IN A DATABASE

18202

RECEIVING A REQUEST FOR AN ADDITIONAL VERSION OF THE ANALYSIS UTILIZING A GRAPHICAL USER INTERFACE

18204

GENERATING THE ADDITIONAL VERSION OF THE ANALYSIS IN RESPONSE TO THE REQUEST

18206

ALLOWING A PLURALITY OF PARAMETERS OF THE ADDITIONAL VERSION TO BE CHANGED UTILIZING THE GRAPHICAL USER INTERFACE, WHEREIN THE PARAMETERS ARE SELECTED FROM THE GROUP CONSISTING OF A MAXIMUM NUMBER OF SUPPLIER SOURCES, A PRICING METHOD, AND AN INVOICE ADJUSTMENT

18208

**FIG. 182**



<input type="button" value="Search"/>	<input type="button" value="Query"/>	<input type="button" value="Reset"/>
---------------------------------------	--------------------------------------	--------------------------------------

Query Values 7 Rows Selected

Supplier FOB		Supplier FOB
DOP	↑	DOPACO-DOWNINGTOWN, PA
	>	DOPACO-KINSTON, NC
	>>	DOPACO-ST-CHARLES, IL
		DOPACO-STOCKTON, CA
		IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

**FIG. 183**

18400



Item Description	Conv. Factor
FRIES COATED (FRZN)	36

18402

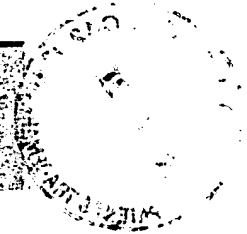
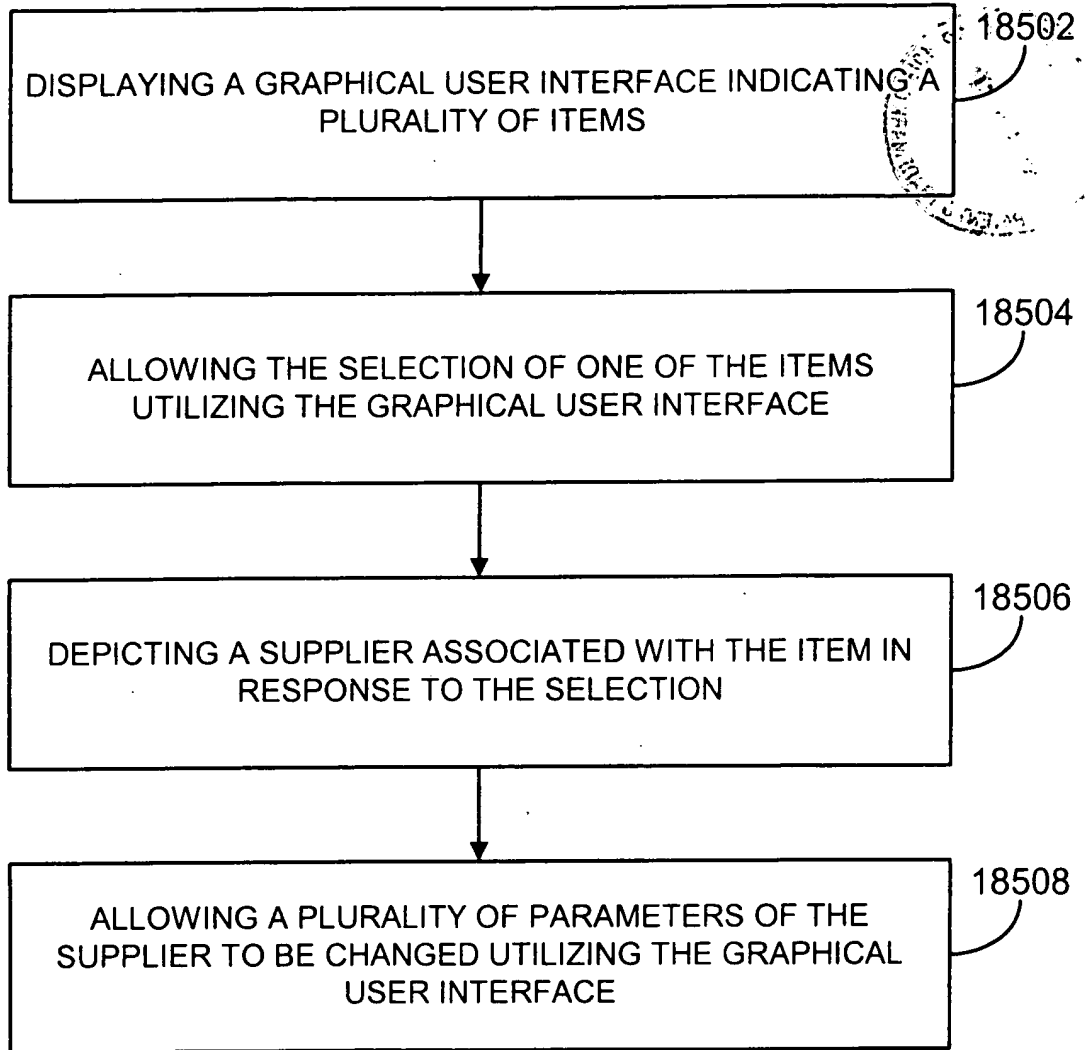


FIG. 184

090427-070601



18500



**FIG. 185**



18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNINGTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	INCH(S)	Net Weight:	27.28 POUND(S)

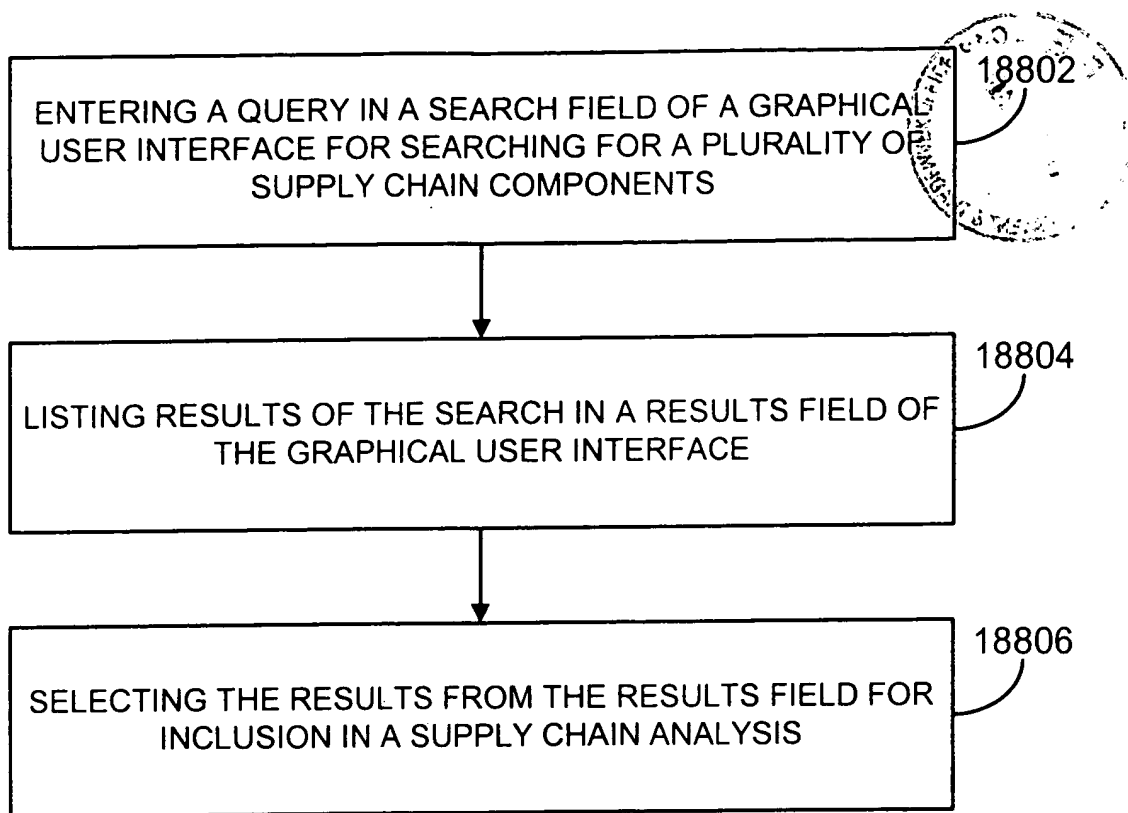
FIG. 186

18700



FIG. 187

18800



**FIG. 188**

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC. - PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - RICHLAND, WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - AMERICAN FALLS, ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. - OTHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

T09020-249T860

19100



DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A  
GRAPHICAL USER INTERFACE

19102



DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE  
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER  
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104



CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A  
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER  
INTERFACE

19106

**FIG. 191**

0916427-070601



19200  
~

Supplier	#	Volume		
HUDSON INDUSTRIES	0			
INTERNATIONAL DIVERSE FOODS	0			
SUPERIOR COFFEE & FOODS	0			

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume	
SSI FOOD SERVICES	0		
TEXAS AMERICAN FOOD SERVICE	0		
WHITEFORD FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume	
VENTURA FOODS	0		
VENTURA FOODS	1	100,000	

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

FOODS 030601

19500

Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON INC-PASCO, WA	
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

FO9040-2491850



19600

RECEIVING A SELECTION OF AT LEAST ONE OF A  
PLURALITY OF TYPES OF PRICING SCHEMES UTILIZING A  
GRAPHICAL USER INTERFACE

19602

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING  
THE GRAPHICAL USER INTERFACE

19604

DEPICTING AT LEAST ONE OF A PLURALITY OF PRICING  
FIELDS ADJACENT THE SUPPLIER SITES BASED ON THE  
SELECTION UTILIZING THE GRAPHICAL USER INTERFACE

19606

**FIG. 196**



19700



Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800



Item	Item Growth %	Usage Period
CHICKEN-PATTY	0.00	

Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

109020-4249T860

19900

DISPLAYING A PLURALITY OF SUPPLY CHAIN  
DISTRIBUTORS UTILIZING A GRAPHICAL USER INTERFACE

19902

ALLOWING THE ENTRY OF A GROWTH VALUE UTILIZING  
THE GRAPHICAL USER INTERFACE

19904

CALCULATING A PROJECTED PARAMETER AMOUNT  
ASSOCIATED WITH THE SUPPLY CHAIN DISTRIBUTORS  
BASED ON THE GROWTH VALUE

19906

**FIG. 199**

20000

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction		Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE, UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

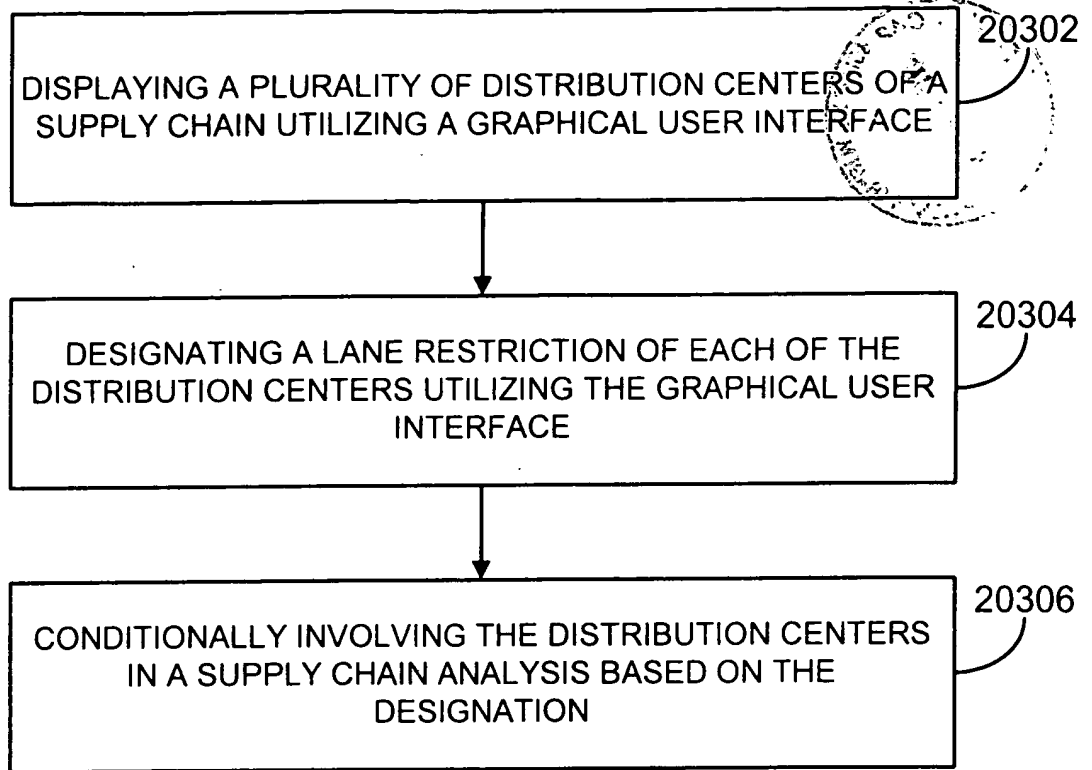
20200

Invalid Selection	
<p><b>i</b> AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.</p>	
<p>OK</p>	

FIG. 202

T09020-2249T860

20300



**FIG. 203**

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russelville	AR	72801

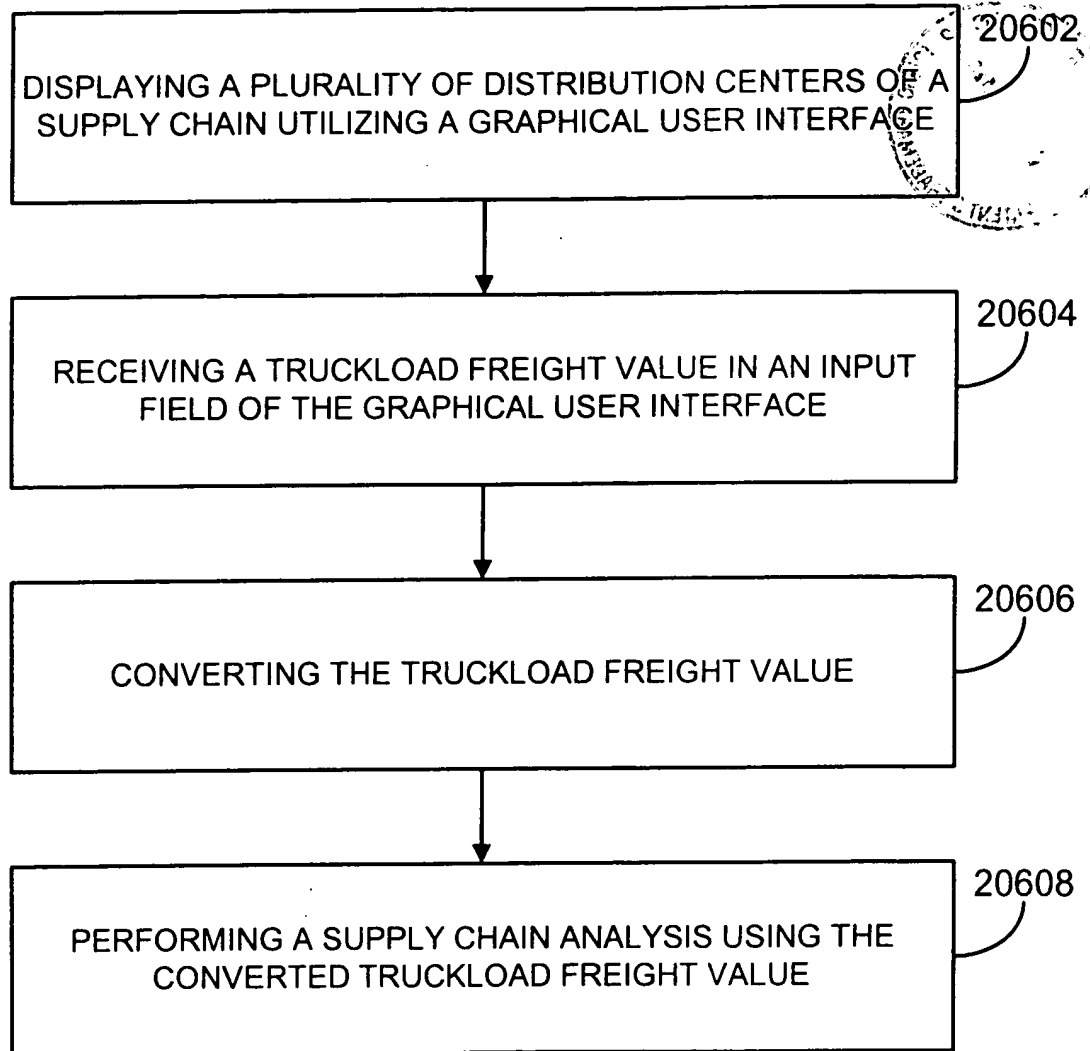
  

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

T09040-4249T860

20600



**FIG. 206**

FO9020 2249TB0

20700

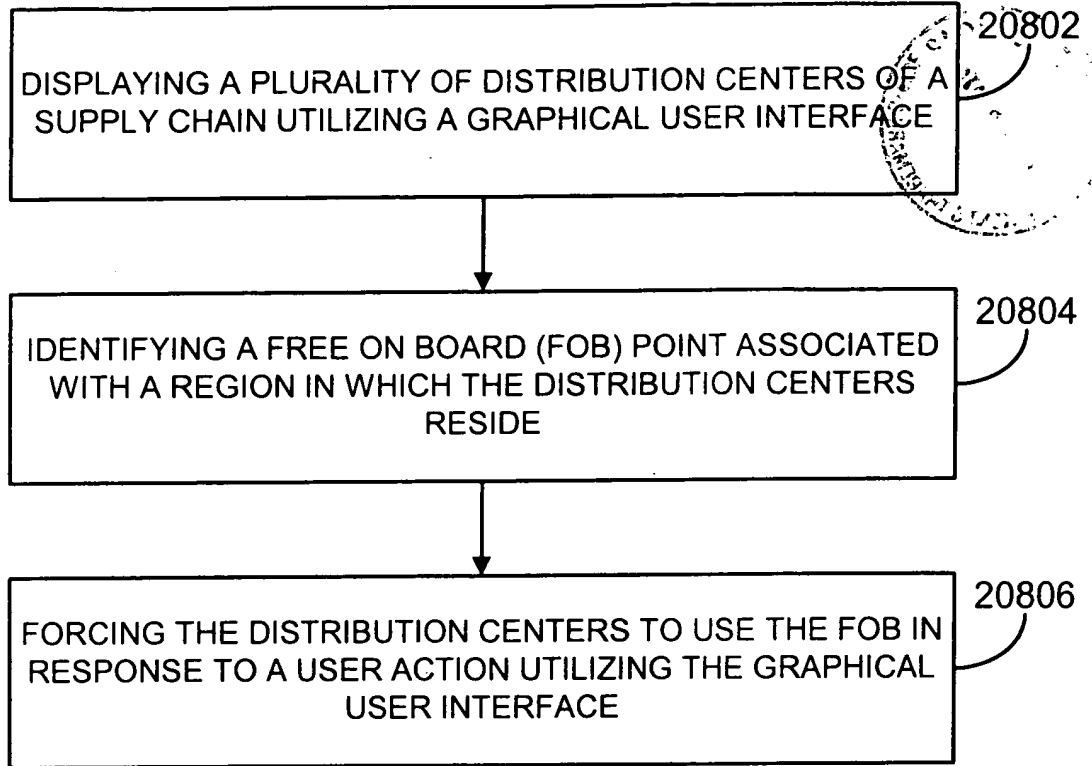


Analysts Region		Force FOB
MCCABE-PORTLAND/RMW-ANCHORAGE		<input checked="" type="radio"/> Yes <input type="radio"/> No
Distribution Center Name		Site Role
MCCABE QUALITY FOODS-PORTLAND		Corporate & FOB Point
RESTAURANTS RMW-ANCHORAGE		Corporate & FOB Point

FIG. 207



20800



**FIG. 208**

20900

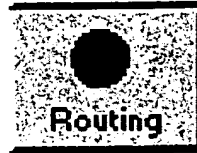


FIG. 209

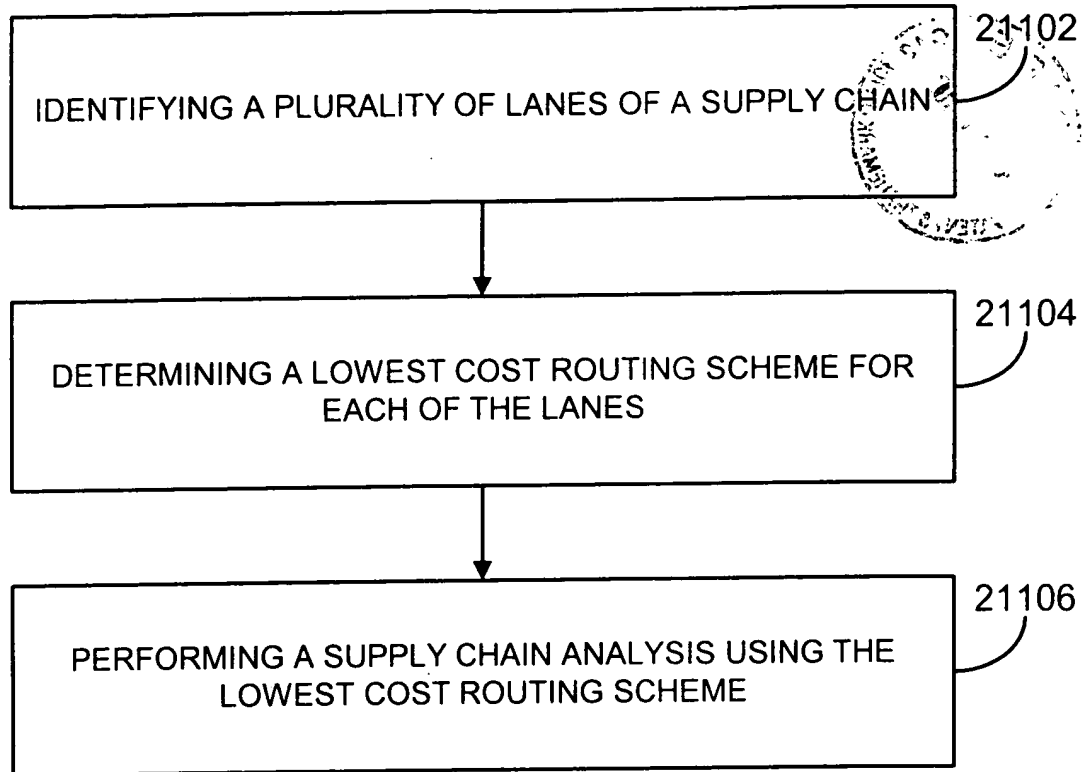
21000

Report Selection		Report Name
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
Version:	Base Version	Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis

FIG. 210

FIG. 209

21100



**FIG. 211**

21200



FIG. 212

21300

21302

**Report Selection**

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost



FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

FOSS/2249427-070501

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☐ No ☒

FIG. 218

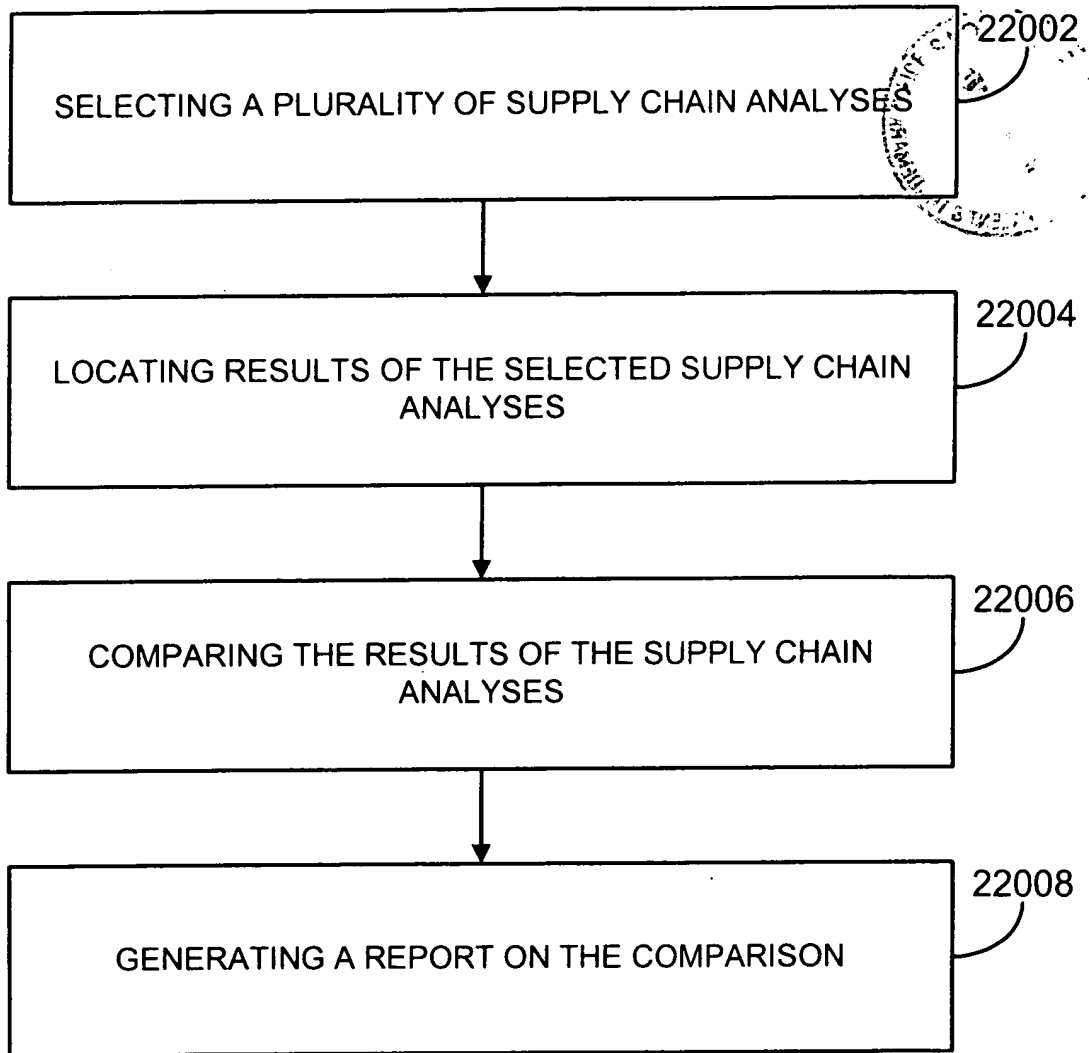
21900



FIG. 219

FO90/0-2249T860

22000



**FIG. 220**

09815427.070601



22100



FIG. 221

22200

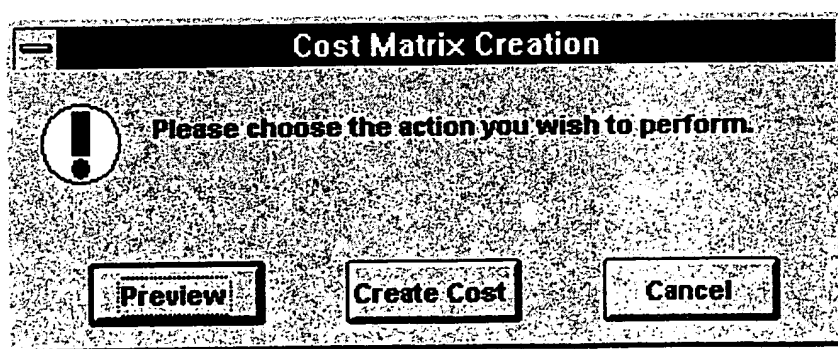


FIG. 222



09815427 070601

Supply Patronage Sales/Inv Utilities Data Options

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		



22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98												
General Info Pricing Freight Formulas Block Cost Adjustments												
Date	FRESH DOM 50% TRIM	FRESH DOM 65% TRIM	FRESH DOM 77% TRIM	FRESH DOM 75% TRIM	FRESH DOM 80% LEAN	FRESH DOM 85% LEAN	FRESH DOM 90% LEAN BL	FRESH DOM 90% LEAN	FRESH DOM 90% LEAN YW	FRESH DOM 90% LEAN BL	FRZD DOM 90% LEAN BL	IMP AUS 90% LEAN
												Lean Fine Tatr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.9700	0.9200	0.9383	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9658	0.8760

FIG. 225

22600

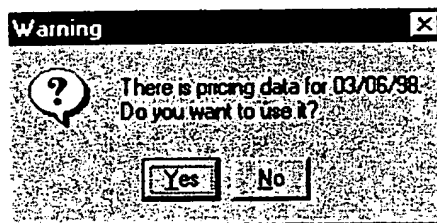


FIG. 226

22700

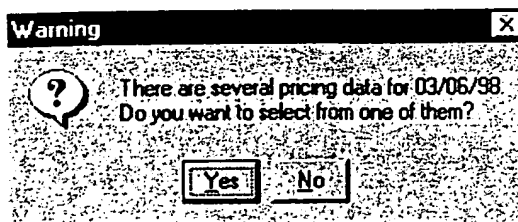


FIG. 227

22800

**Formula Pricing Selection**

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

**Formula Pricing - BEEF - 77% - 04/06/98**

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

09815427-070501  
T09020-229T850

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		Total	
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total
AFS-1	0.3120	0.2871	0.2000	0.1949	0.1400	0.1368			0.1880	0.2134	0.4000	0.3924	0.9941
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368			0.2000	0.2190	0.3200	0.3139	0.9941
OS-1	0.3270	0.3042							0.1730	0.1972	0.3600	0.3548	0.9941
S&C-1	0.2414	0.2200							0.2179	0.2026	0.2179	0.2153	0.9721
SER-1	0.3250	0.2926							0.1750	0.1951	0.3650	0.3571	0.9684
TEX-1	0.3090	0.2786							0.3410	0.3802	0.2500	0.2452	0.9916
WHI-1	0.3250	0.2958							0.1750	0.1969	0.3650	0.3608	0.9765
WIS-1	0.3325	0.2977							0.4675	0.5165	0.1000	0.0988	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		Total	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?							
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>							
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>							
GS-1	0.9666	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>							
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>							
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>							
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>							
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>							
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>							

FIG. 231

23200

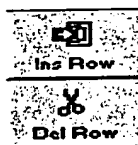
Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232



23300



23302

FIG. 233

23400



FIG. 234

23500



Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv.	Utilities	Window	Help
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236